Local Market Update – November 2021A Research Tool Provided by Central Virginia Regional MLS.

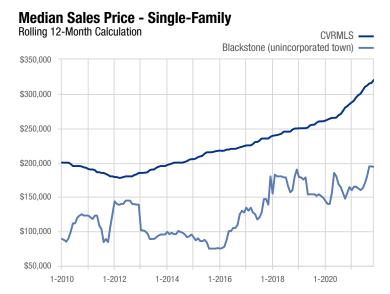


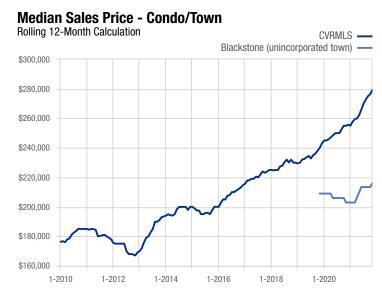
Blackstone (unincorporated town)

Single Family	November			Year to Date			
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change	
New Listings	6	2	- 66.7%	46	44	- 4.3%	
Pending Sales	2	3	+ 50.0%	41	35	- 14.6%	
Closed Sales	3	2	- 33.3%	36	34	- 5.6%	
Days on Market Until Sale	36	15	- 58.3%	99	34	- 65.7%	
Median Sales Price*	\$199,900	\$122,500	- 38.7%	\$147,500	\$190,000	+ 28.8%	
Average Sales Price*	\$291,600	\$122,500	- 58.0%	\$184,254	\$215,064	+ 16.7%	
Percent of Original List Price Received*	100.0%	89.0%	- 11.0%	89.9%	97.0%	+ 7.9%	
Inventory of Homes for Sale	11	4	- 63.6%			_	
Months Supply of Inventory	3.1	1.2	- 61.3%				

Condo/Town		November			Year to Date	
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	0	0	0.0%	6	2	- 66.7%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	1	_	1	3	+ 200.0%
Days on Market Until Sale	_	56	_	15	220	+ 1,366.7%
Median Sales Price*		\$216,000	_	\$202,900	\$216,000	+ 6.5%
Average Sales Price*	_	\$216,000	_	\$202,900	\$214,267	+ 5.6%
Percent of Original List Price Received*	_	98.2%	_	101.5%	101.4%	- 0.1%
Inventory of Homes for Sale	5	0	- 100.0%			_
Months Supply of Inventory	5.0		_		_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.