

# Local Market Update – November 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Charlotte County

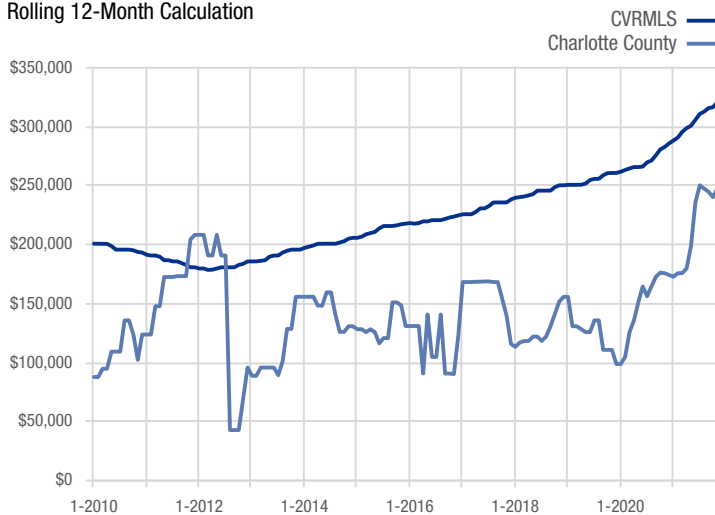
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
<b>Key Metrics</b>						
New Listings	1	<b>1</b>	0.0%	22	<b>18</b>	- 18.2%
Pending Sales	1	<b>2</b>	+ 100.0%	19	<b>16</b>	- 15.8%
Closed Sales	1	<b>3</b>	+ 200.0%	14	<b>16</b>	+ 14.3%
Days on Market Until Sale	129	<b>29</b>	- 77.5%	116	<b>53</b>	- 54.3%
Median Sales Price*	\$175,000	<b>\$287,000</b>	+ 64.0%	\$177,000	<b>\$283,500</b>	+ 60.2%
Average Sales Price*	\$175,000	<b>\$336,967</b>	+ 92.6%	\$206,100	<b>\$280,900</b>	+ 36.3%
Percent of Original List Price Received*	92.2%	<b>97.0%</b>	+ 5.2%	93.3%	<b>97.7%</b>	+ 4.7%
Inventory of Homes for Sale	6	<b>2</b>	- 66.7%	—	—	—
Months Supply of Inventory	3.5	<b>1.1</b>	- 68.6%	—	—	—

Condo/Town	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	0.0%	0	<b>0</b>	0.0%
Pending Sales	0	<b>0</b>	0.0%	0	<b>0</b>	0.0%
Closed Sales	0	<b>0</b>	0.0%	0	<b>0</b>	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

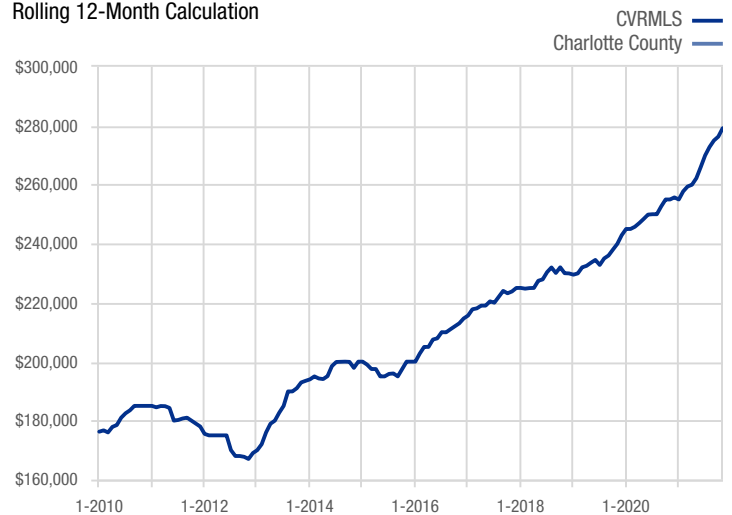
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.