

# Local Market Update – November 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Louisa County

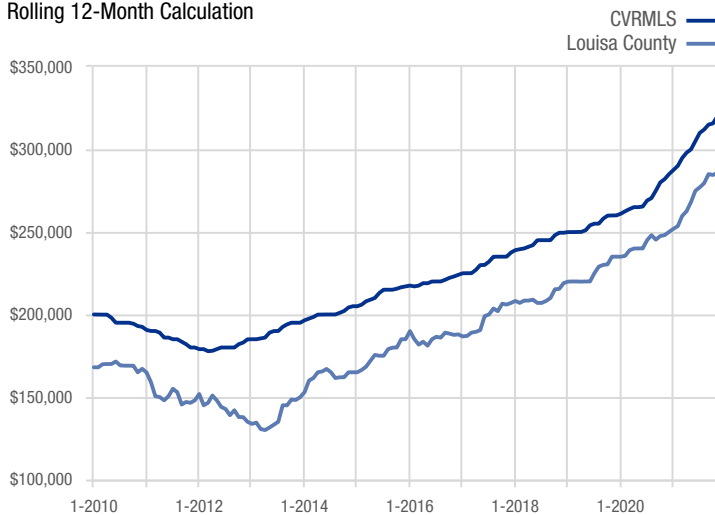
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
<b>Key Metrics</b>						
New Listings	27	26	- 3.7%	359	362	+ 0.8%
Pending Sales	25	24	- 4.0%	330	335	+ 1.5%
Closed Sales	21	31	+ 47.6%	308	333	+ 8.1%
Days on Market Until Sale	19	32	+ 68.4%	55	26	- 52.7%
Median Sales Price*	\$278,700	<b>\$294,950</b>	+ 5.8%	\$250,000	<b>\$288,000</b>	+ 15.2%
Average Sales Price*	\$319,708	<b>\$470,566</b>	+ 47.2%	\$313,120	<b>\$353,840</b>	+ 13.0%
Percent of Original List Price Received*	99.7%	<b>96.9%</b>	- 2.8%	97.8%	<b>100.3%</b>	+ 2.6%
Inventory of Homes for Sale	38	29	- 23.7%	—	—	—
Months Supply of Inventory	1.3	1.0	- 23.1%	—	—	—

Condo/Town	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	2	1	- 50.0%
Days on Market Until Sale	—	—	—	60	1	- 98.3%
Median Sales Price*	—	—	—	\$320,000	<b>\$395,000</b>	+ 23.4%
Average Sales Price*	—	—	—	\$320,000	<b>\$395,000</b>	+ 23.4%
Percent of Original List Price Received*	—	—	—	96.0%	<b>116.5%</b>	+ 21.4%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

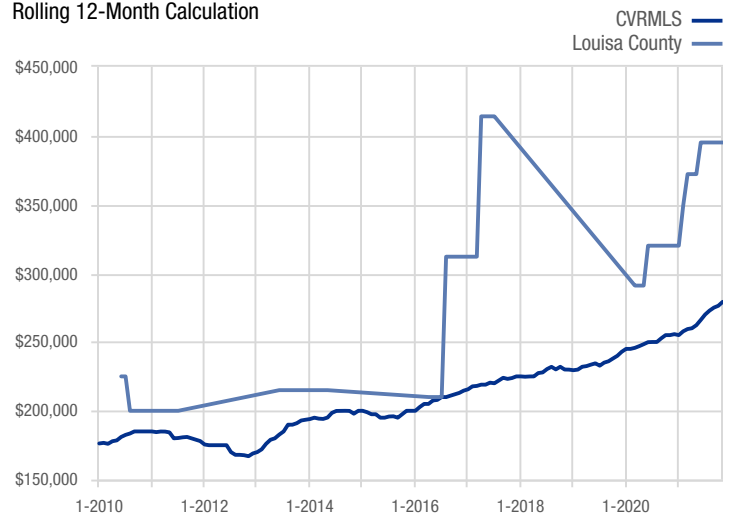
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.