Local Market Update – November 2021 A Research Tool Provided by Central Virginia Regional MLS.

C V R♥M L S

Lunenburg County

| Single Family | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2020 | 2021 | % Change | Thru 11-2020 | Thru 11-2021 | % Change |
| New Listings | 2 | 0 | - 100.0% | 58 | 45 | - 22.4% |
| Pending Sales | 1 | 3 | + 200.0% | 52 | 39 | - 25.0% |
| Closed Sales | 5 | 6 | + 20.0% | 53 | 37 | - 30.2% |
| Days on Market Until Sale | 71 | 46 | - 35.2% | 83 | 67 | - 19.3% |
| Median Sales Price* | \$111,500 | \$247,000 | + 121.5% | \$115,000 | \$179,900 | + 56.4% |
| Average Sales Price* | \$122,500 | \$225,400 | + 84.0% | \$168,384 | \$211,438 | + 25.6% |
| Percent of Original List Price Received* | 97.9% | 94.6% | - 3.4% | 92.4% | 93.7% | + 1.4% |
| Inventory of Homes for Sale | 17 | 8 | - 52.9% | | | |
| Months Supply of Inventory | 3.8 | 2.3 | - 39.5% | | | |

| Condo/Town | November | | | Year to Date | | | |
|--|----------|------|----------|--------------|--------------|----------|--|
| Key Metrics | 2020 | 2021 | % Change | Thru 11-2020 | Thru 11-2021 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | | | — | | | _ | |
| Median Sales Price* | | | | | | | |
| Average Sales Price* | | | — | | | _ | |
| Percent of Original List Price Received* | | | | | | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | | | |
| Months Supply of Inventory | | | | | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

CVRMLS -

Median Sales Price - Single-Family Rolling 12-Month Calculation Lunenburg County \$350,000 \$300,000 \$250,000 \$200,000

1-2014

1-2016

1-2018

1-2020

\$150,000

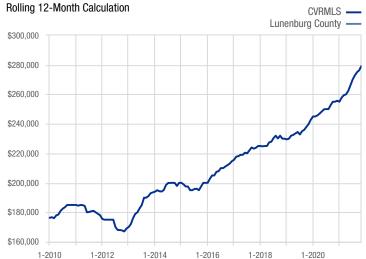
\$100,000

\$50,000

1-2010

1-2012

Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.