

Local Market Update – November 2021

A Research Tool Provided by Central Virginia Regional MLS.



Northumberland County

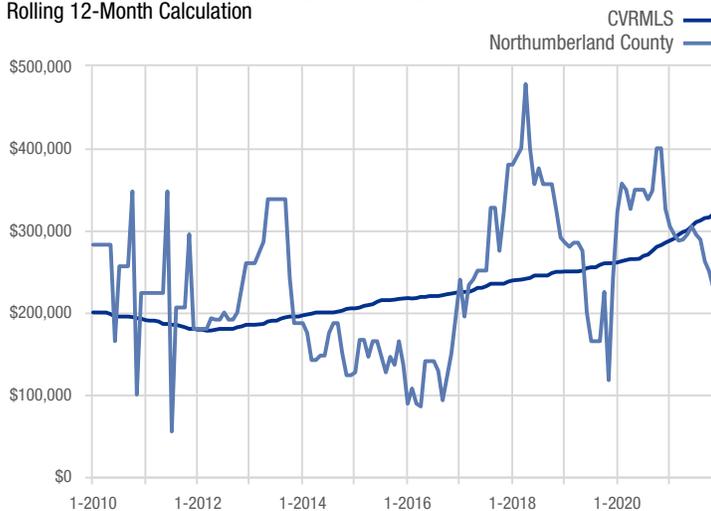
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	5	2	- 60.0%	50	36	- 28.0%
Pending Sales	4	2	- 50.0%	38	37	- 2.6%
Closed Sales	4	2	- 50.0%	30	40	+ 33.3%
Days on Market Until Sale	12	21	+ 75.0%	139	51	- 63.3%
Median Sales Price*	\$370,000	\$101,500	- 72.6%	\$368,600	\$250,000	- 32.2%
Average Sales Price*	\$398,750	\$101,500	- 74.5%	\$475,319	\$261,151	- 45.1%
Percent of Original List Price Received*	97.6%	94.2%	- 3.5%	90.0%	94.7%	+ 5.2%
Inventory of Homes for Sale	11	6	- 45.5%	—	—	—
Months Supply of Inventory	2.8	1.9	- 32.1%	—	—	—

Condo/Town	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	54	—
Median Sales Price*	—	—	—	—	\$180,000	—
Average Sales Price*	—	—	—	—	\$180,000	—
Percent of Original List Price Received*	—	—	—	—	92.3%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

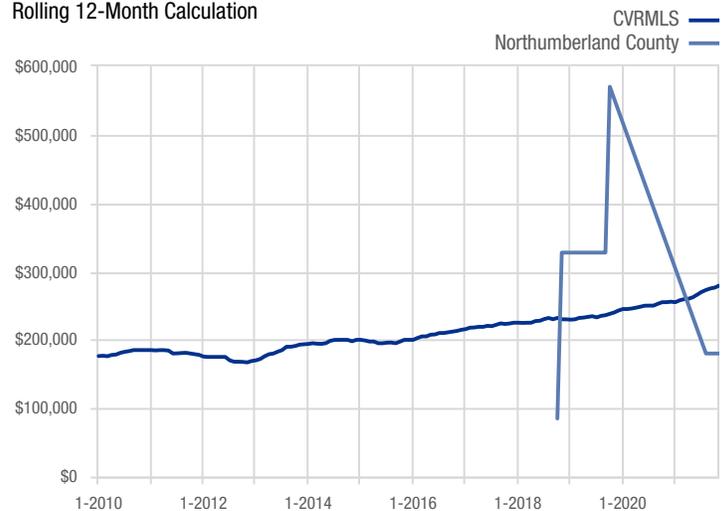
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.