Local Market Update – November 2021 A Research Tool Provided by Central Virginia Regional MLS.

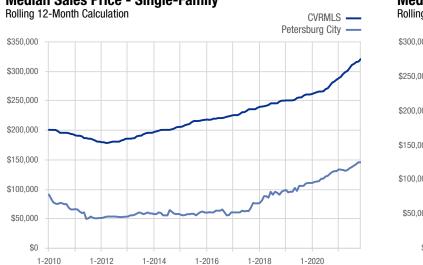
C V R♥M L S

Petersburg City

| Single Family | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2020 | 2021 | % Change | Thru 11-2020 | Thru 11-2021 | % Change |
| New Listings | 46 | 41 | - 10.9% | 481 | 575 | + 19.5% |
| Pending Sales | 39 | 44 | + 12.8% | 386 | 477 | + 23.6% |
| Closed Sales | 36 | 41 | + 13.9% | 364 | 426 | + 17.0% |
| Days on Market Until Sale | 21 | 32 | + 52.4% | 41 | 23 | - 43.9% |
| Median Sales Price* | \$138,000 | \$149,500 | + 8.3% | \$130,500 | \$145,000 | + 11.1% |
| Average Sales Price* | \$138,838 | \$160,562 | + 15.6% | \$130,920 | \$149,034 | + 13.8% |
| Percent of Original List Price Received* | 99.4% | 95.4% | - 4.0% | 95.0% | 97.8% | + 2.9% |
| Inventory of Homes for Sale | 61 | 50 | - 18.0% | | | |
| Months Supply of Inventory | 1.8 | 1.2 | - 33.3% | | | |

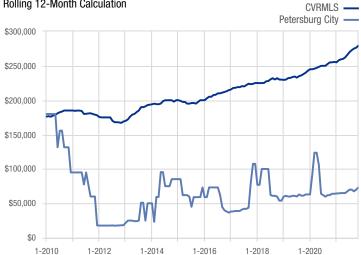
| Condo/Town | November | | | Year to Date | | | |
|--|----------|----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2020 | 2021 | % Change | Thru 11-2020 | Thru 11-2021 | % Change | |
| New Listings | 0 | 0 | 0.0% | 5 | 7 | + 40.0% | |
| Pending Sales | 0 | 1 | — | 6 | 6 | 0.0% | |
| Closed Sales | 1 | 2 | + 100.0% | 6 | 4 | - 33.3% | |
| Days on Market Until Sale | 15 | 26 | + 73.3% | 62 | 16 | - 74.2% | |
| Median Sales Price* | \$65,000 | \$77,500 | + 19.2% | \$64,000 | \$73,000 | + 14.1% | |
| Average Sales Price* | \$65,000 | \$77,500 | + 19.2% | \$62,200 | \$74,000 | + 19.0% | |
| Percent of Original List Price Received* | 100.0% | 92.4% | - 7.6% | 94.4% | 92.3% | - 2.2% | |
| Inventory of Homes for Sale | 0 | 1 | — | | | | |
| Months Supply of Inventory | | 0.7 | _ | | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.