

# Local Market Update – December 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Charlotte County

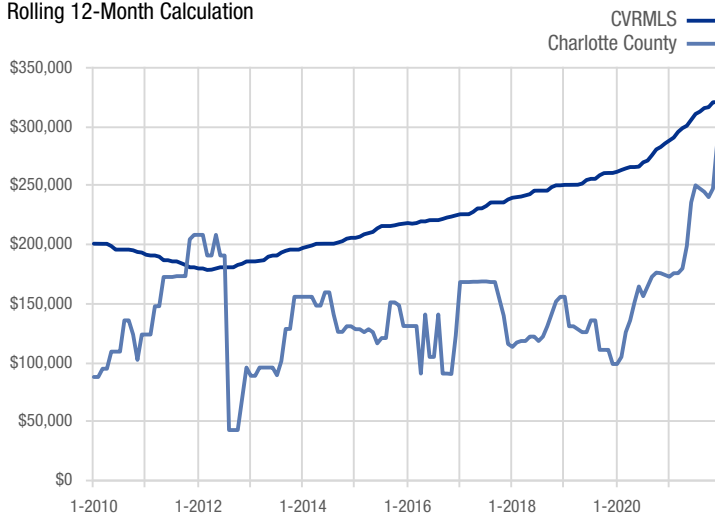
Single Family	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
<b>Key Metrics</b>						
New Listings	1	2	+ 100.0%	23	20	- 13.0%
Pending Sales	1	3	+ 200.0%	20	18	- 10.0%
Closed Sales	4	1	- 75.0%	18	17	- 5.6%
Days on Market Until Sale	39	8	- 79.5%	99	50	- 49.5%
Median Sales Price*	\$114,250	<b>\$355,000</b>	+ 210.7%	\$173,500	<b>\$287,000</b>	+ 65.4%
Average Sales Price*	\$134,125	<b>\$355,000</b>	+ 164.7%	\$190,106	<b>\$285,259</b>	+ 50.1%
Percent of Original List Price Received*	89.8%	<b>104.4%</b>	+ 16.3%	92.5%	<b>98.1%</b>	+ 6.1%
Inventory of Homes for Sale	6	1	- 83.3%	—	—	—
Months Supply of Inventory	3.6	0.5	- 86.1%	—	—	—

Condo/Town	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

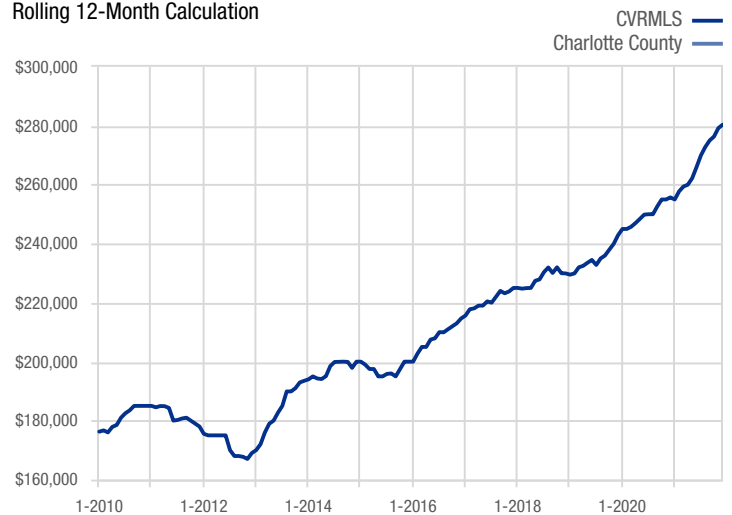
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.