

# Local Market Update – December 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Louisa County

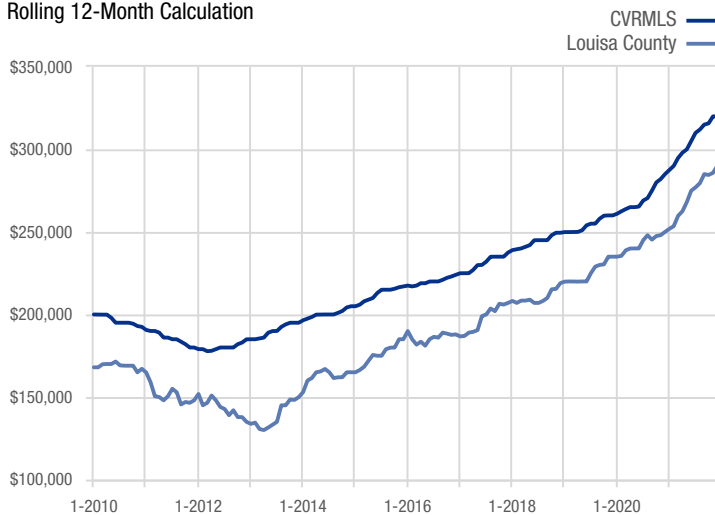
Single Family	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
<b>Key Metrics</b>						
New Listings	22	13	- 40.9%	381	375	- 1.6%
Pending Sales	17	19	+ 11.8%	347	355	+ 2.3%
Closed Sales	36	27	- 25.0%	344	361	+ 4.9%
Days on Market Until Sale	21	42	+ 100.0%	51	27	- 47.1%
Median Sales Price*	\$260,080	<b>\$314,000</b>	+ 20.7%	\$250,000	<b>\$290,000</b>	+ 16.0%
Average Sales Price*	\$321,119	<b>\$373,274</b>	+ 16.2%	\$313,946	<b>\$355,305</b>	+ 13.2%
Percent of Original List Price Received*	99.8%	<b>98.3%</b>	- 1.5%	98.0%	<b>100.2%</b>	+ 2.2%
Inventory of Homes for Sale	41	21	- 48.8%	—	—	—
Months Supply of Inventory	1.4	0.7	- 50.0%	—	—	—

Condo/Town	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	2	1	- 50.0%
Days on Market Until Sale	—	—	—	60	1	- 98.3%
Median Sales Price*	—	—	—	\$320,000	<b>\$395,000</b>	+ 23.4%
Average Sales Price*	—	—	—	\$320,000	<b>\$395,000</b>	+ 23.4%
Percent of Original List Price Received*	—	—	—	96.0%	<b>116.5%</b>	+ 21.4%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

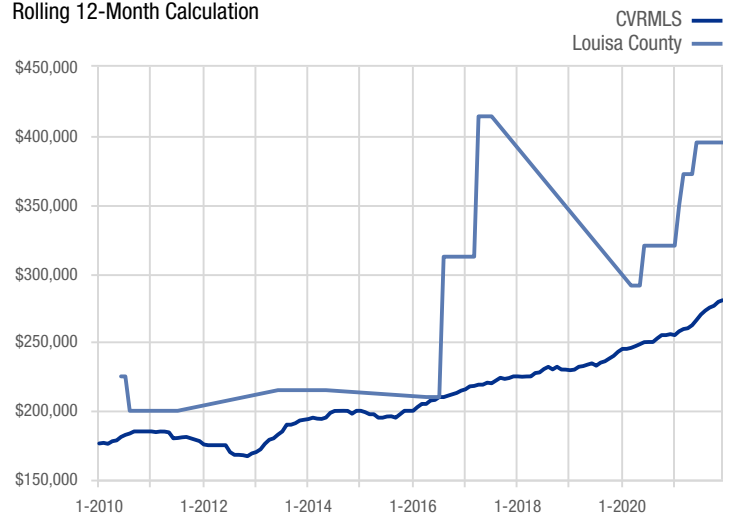
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.