

Local Market Update – December 2021

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

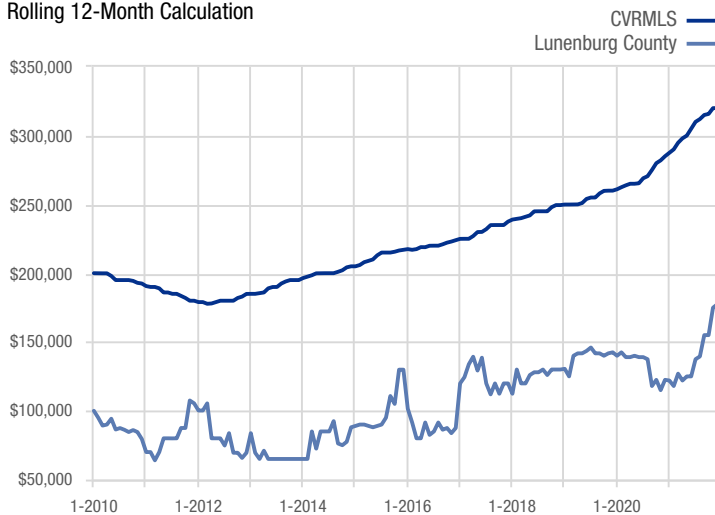
Single Family	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Key Metrics						
New Listings	2	2	0.0%	60	47	- 21.7%
Pending Sales	2	2	0.0%	54	41	- 24.1%
Closed Sales	4	1	- 75.0%	57	38	- 33.3%
Days on Market Until Sale	46	121	+ 163.0%	80	68	- 15.0%
Median Sales Price*	\$152,500	\$173,500	+ 13.8%	\$122,500	\$177,400	+ 44.8%
Average Sales Price*	\$178,500	\$173,500	- 2.8%	\$169,133	\$210,439	+ 24.4%
Percent of Original List Price Received*	96.6%	129.0%	+ 33.5%	92.7%	94.6%	+ 2.0%
Inventory of Homes for Sale	17	8	- 52.9%	—	—	—
Months Supply of Inventory	3.8	2.3	- 39.5%	—	—	—

Condo/Town	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

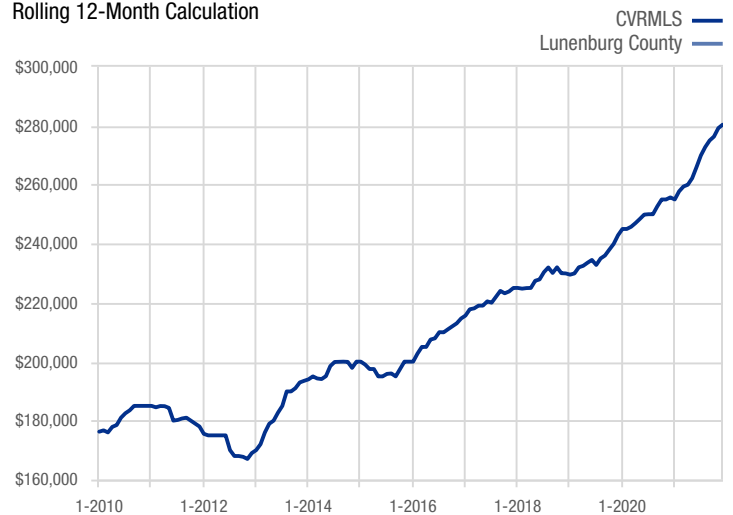
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.