

Local Market Update – March 2022

A Research Tool Provided by Central Virginia Regional MLS.



Louisa County

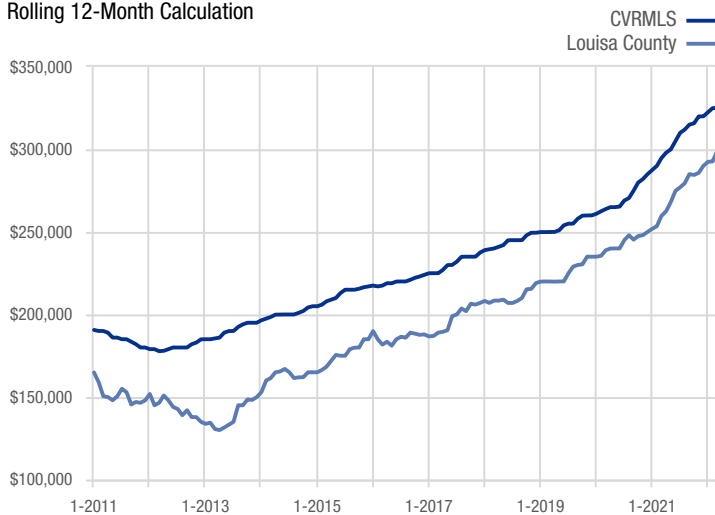
Single Family	March			Year to Date		
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	56	46	- 17.9%	107	99	- 7.5%
Pending Sales	44	38	- 13.6%	104	89	- 14.4%
Closed Sales	28	21	- 25.0%	62	61	- 1.6%
Days on Market Until Sale	39	16	- 59.0%	35	29	- 17.1%
Median Sales Price*	\$272,000	\$360,000	+ 32.4%	\$272,000	\$310,000	+ 14.0%
Average Sales Price*	\$301,625	\$372,600	+ 23.5%	\$305,731	\$352,459	+ 15.3%
Percent of Original List Price Received*	100.8%	102.5%	+ 1.7%	99.9%	100.0%	+ 0.1%
Inventory of Homes for Sale	34	31	- 8.8%	—	—	—
Months Supply of Inventory	1.1	1.1	0.0%	—	—	—

Condo/Town	March			Year to Date		
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	1	—	—
Median Sales Price*	—	—	—	\$395,000	—	—
Average Sales Price*	—	—	—	\$395,000	—	—
Percent of Original List Price Received*	—	—	—	116.5%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

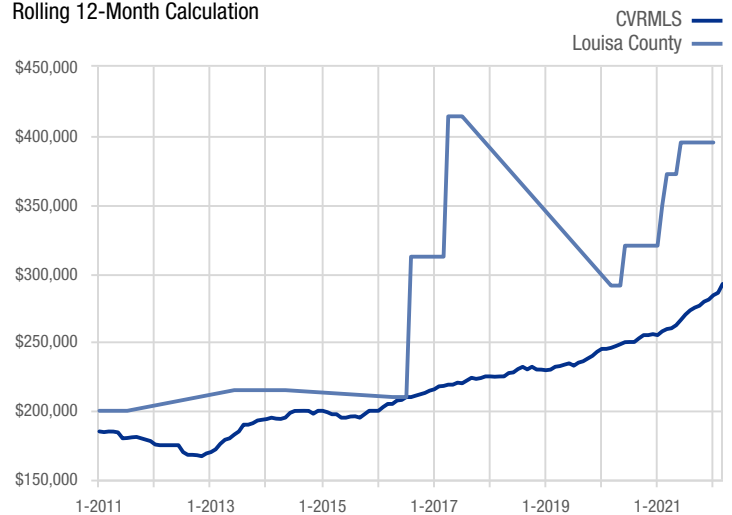
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.