

# Local Market Update – March 2022

A Research Tool Provided by Central Virginia Regional MLS.



## Lunenburg County

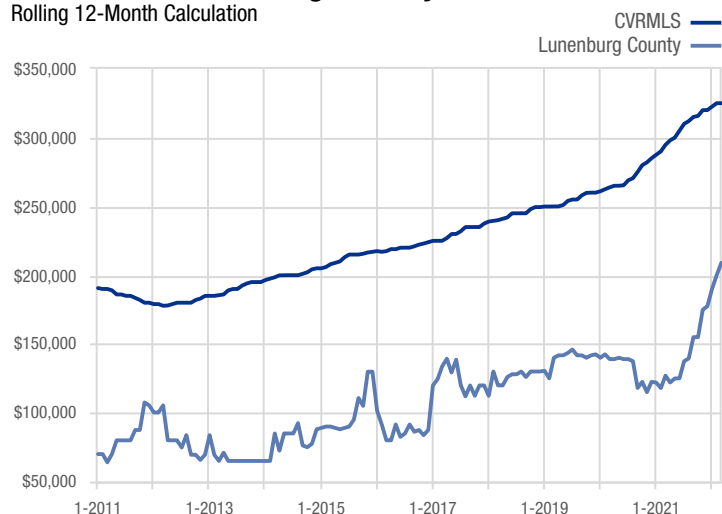
Single Family	March			Year to Date		
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	4	6	+ 50.0%	13	11	- 15.4%
Pending Sales	3	5	+ 66.7%	12	14	+ 16.7%
Closed Sales	5	7	+ 40.0%	9	12	+ 33.3%
Days on Market Until Sale	94	72	- 23.4%	128	72	- 43.8%
Median Sales Price*	\$140,000	<b>\$209,000</b>	+ 49.3%	\$122,000	<b>\$222,000</b>	+ 82.0%
Average Sales Price*	\$181,060	<b>\$194,686</b>	+ 7.5%	\$150,467	<b>\$207,558</b>	+ 37.9%
Percent of Original List Price Received*	91.8%	<b>97.5%</b>	+ 6.2%	90.1%	<b>97.2%</b>	+ 7.9%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	2.2	1.4	- 36.4%	—	—	—

Condo/Town	March			Year to Date		
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

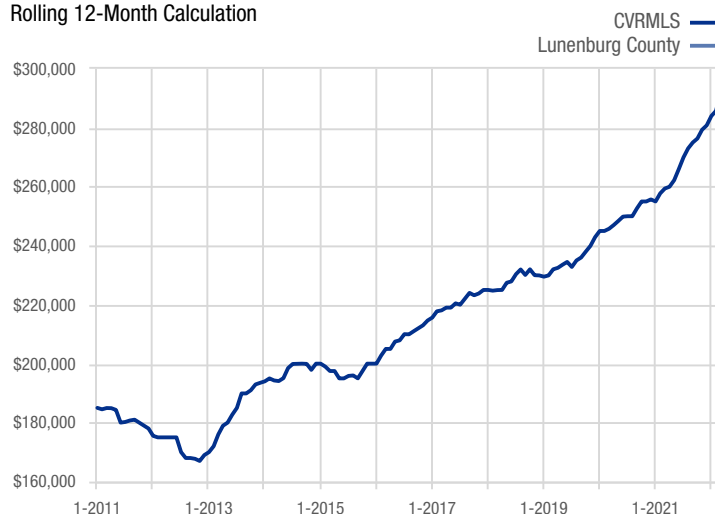
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.