

Henrico County

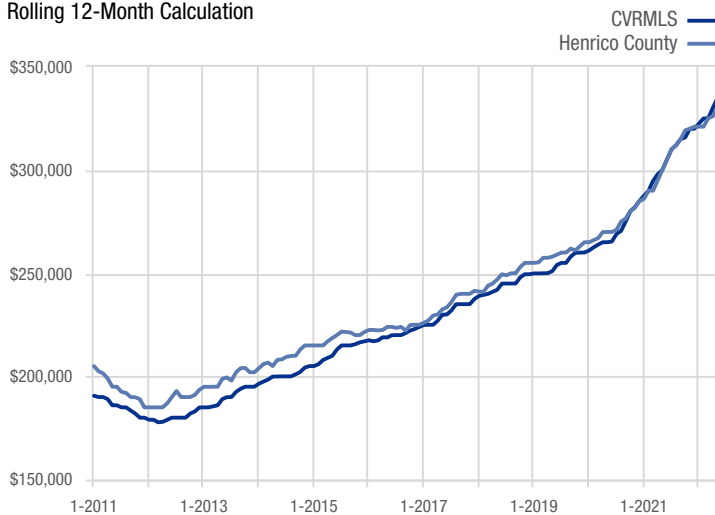
Single Family	May			Year to Date		
	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
Key Metrics						
New Listings	449	376	- 16.3%	1,858	1,671	- 10.1%
Pending Sales	435	408	- 6.2%	1,666	1,548	- 7.1%
Closed Sales	383	335	- 12.5%	1,441	1,360	- 5.6%
Days on Market Until Sale	9	8	- 11.1%	14	11	- 21.4%
Median Sales Price*	\$325,000	\$367,000	+ 12.9%	\$312,000	\$337,700	+ 8.2%
Average Sales Price*	\$383,052	\$438,041	+ 14.4%	\$364,155	\$403,586	+ 10.8%
Percent of Original List Price Received*	106.1%	108.3%	+ 2.1%	103.8%	106.3%	+ 2.4%
Inventory of Homes for Sale	260	178	- 31.5%	—	—	—
Months Supply of Inventory	0.8	0.5	- 37.5%	—	—	—

Condo/Town	May			Year to Date		
	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
Key Metrics						
New Listings	139	155	+ 11.5%	618	507	- 18.0%
Pending Sales	131	133	+ 1.5%	578	470	- 18.7%
Closed Sales	106	111	+ 4.7%	489	422	- 13.7%
Days on Market Until Sale	30	14	- 53.3%	25	22	- 12.0%
Median Sales Price*	\$277,000	\$358,115	+ 29.3%	\$250,000	\$316,047	+ 26.4%
Average Sales Price*	\$338,429	\$381,762	+ 12.8%	\$294,520	\$355,466	+ 20.7%
Percent of Original List Price Received*	104.0%	104.7%	+ 0.7%	102.0%	103.8%	+ 1.8%
Inventory of Homes for Sale	111	90	- 18.9%	—	—	—
Months Supply of Inventory	0.9	0.8	- 11.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

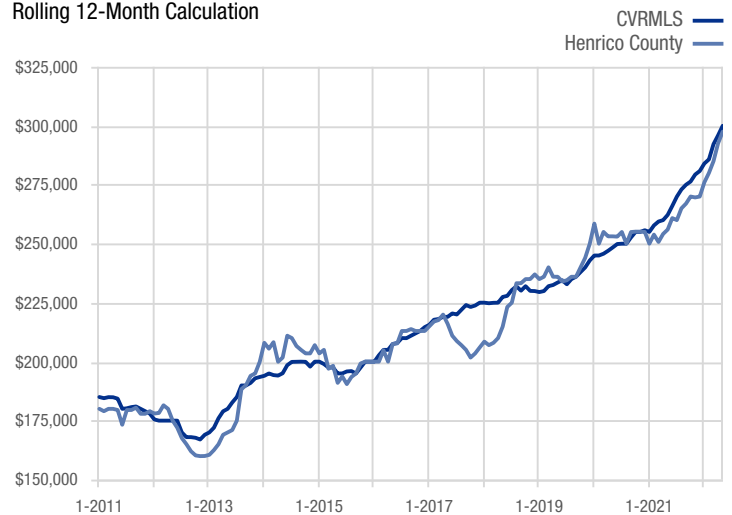
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.