

Louisa County

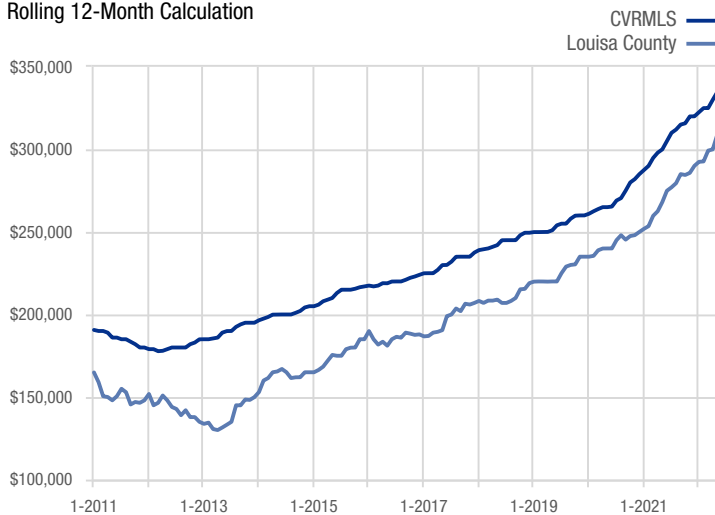
Single Family	May			Year to Date		
	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
Key Metrics						
New Listings	37	40	+ 8.1%	171	180	+ 5.3%
Pending Sales	30	38	+ 26.7%	166	162	- 2.4%
Closed Sales	40	35	- 12.5%	137	132	- 3.6%
Days on Market Until Sale	24	13	- 45.8%	29	22	- 24.1%
Median Sales Price*	\$288,000	\$375,574	+ 30.4%	\$278,698	\$339,975	+ 22.0%
Average Sales Price*	\$373,485	\$480,264	+ 28.6%	\$351,800	\$399,083	+ 13.4%
Percent of Original List Price Received*	100.4%	101.2%	+ 0.8%	100.4%	100.9%	+ 0.5%
Inventory of Homes for Sale	37	36	- 2.7%	—	—	—
Months Supply of Inventory	1.2	1.2	0.0%	—	—	—

Condo/Town	May			Year to Date		
	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
Key Metrics						
New Listings	0	1	—	1	1	0.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	1	—	—
Median Sales Price*	—	—	—	\$395,000	—	—
Average Sales Price*	—	—	—	\$395,000	—	—
Percent of Original List Price Received*	—	—	—	116.5%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

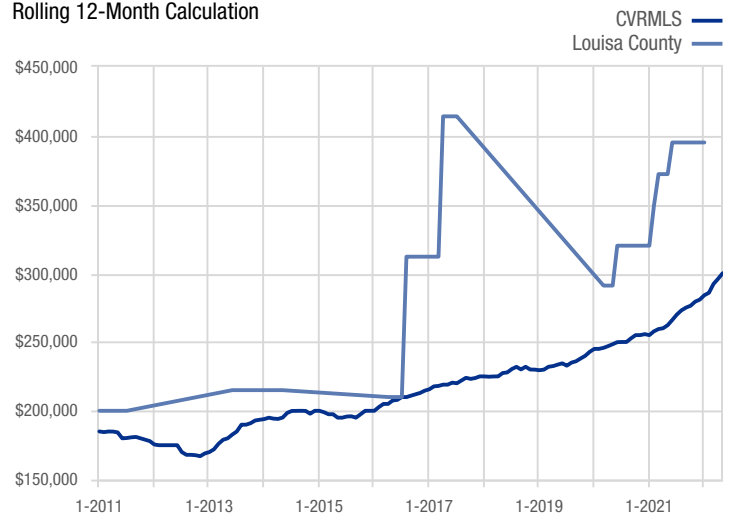
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.