

Local Market Update – June 2022

A Research Tool Provided by Central Virginia Regional MLS.



Goochland County

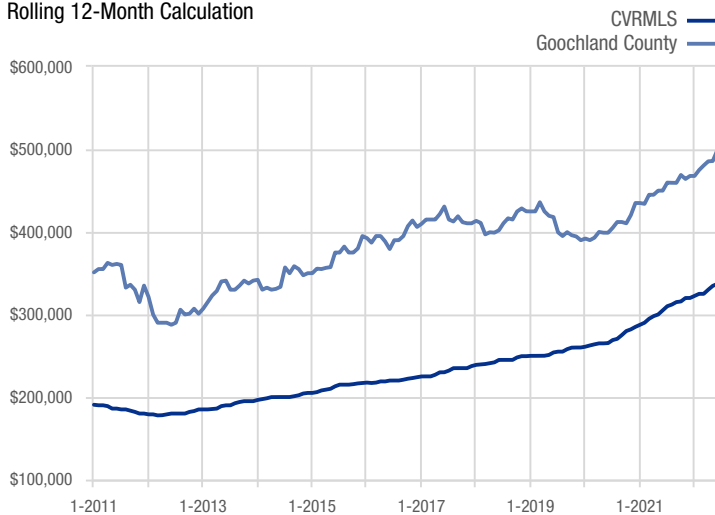
| Single Family | June | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 53 | 66 | + 24.5% | 289 | 349 | + 20.8% |
| Pending Sales | 43 | 43 | 0.0% | 218 | 260 | + 19.3% |
| Closed Sales | 50 | 57 | + 14.0% | 208 | 226 | + 8.7% |
| Days on Market Until Sale | 31 | 12 | - 61.3% | 39 | 19 | - 51.3% |
| Median Sales Price* | \$474,000 | \$629,500 | + 32.8% | \$474,000 | \$535,000 | + 12.9% |
| Average Sales Price* | \$599,608 | \$647,095 | + 7.9% | \$546,621 | \$618,429 | + 13.1% |
| Percent of Original List Price Received* | 101.1% | 102.3% | + 1.2% | 100.1% | 102.5% | + 2.4% |
| Inventory of Homes for Sale | 61 | 83 | + 36.1% | — | — | — |
| Months Supply of Inventory | 1.6 | 2.0 | + 25.0% | — | — | — |

| Condo/Town | June | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 6-2021 | Thru 6-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 2 | — | 6 | 27 | + 350.0% |
| Pending Sales | 0 | 3 | — | 7 | 27 | + 285.7% |
| Closed Sales | 5 | 4 | - 20.0% | 11 | 15 | + 36.4% |
| Days on Market Until Sale | 0 | 0 | 0.0% | 88 | 7 | - 92.0% |
| Median Sales Price* | \$430,100 | \$522,668 | + 21.5% | \$426,680 | \$516,650 | + 21.1% |
| Average Sales Price* | \$437,288 | \$532,305 | + 21.7% | \$419,912 | \$517,781 | + 23.3% |
| Percent of Original List Price Received* | 108.8% | 107.6% | - 1.1% | 106.7% | 106.8% | + 0.1% |
| Inventory of Homes for Sale | 0 | 6 | — | — | — | — |
| Months Supply of Inventory | — | 1.4 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

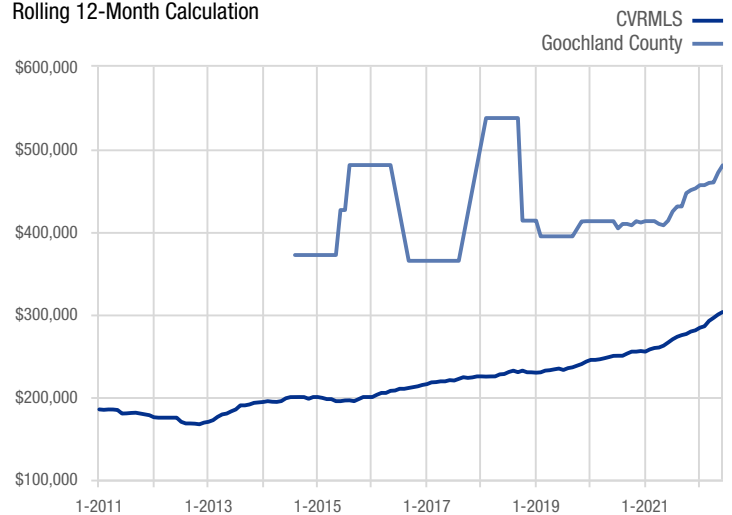
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.