

Louisa County

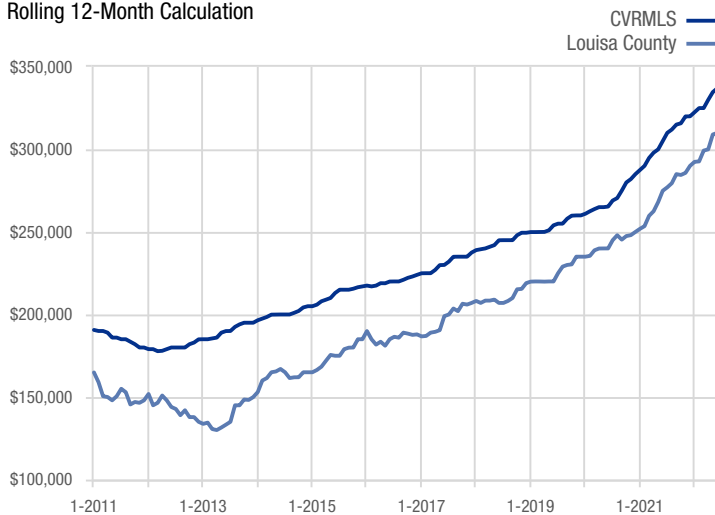
Single Family	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
Key Metrics						
New Listings	43	35	- 18.6%	214	216	+ 0.9%
Pending Sales	41	25	- 39.0%	207	184	- 11.1%
Closed Sales	34	30	- 11.8%	171	163	- 4.7%
Days on Market Until Sale	20	14	- 30.0%	27	20	- 25.9%
Median Sales Price*	\$337,450	\$375,000	+ 11.1%	\$285,000	\$343,818	+ 20.6%
Average Sales Price*	\$378,830	\$392,046	+ 3.5%	\$357,078	\$397,767	+ 11.4%
Percent of Original List Price Received*	102.8%	102.3%	- 0.5%	100.9%	101.2%	+ 0.3%
Inventory of Homes for Sale	35	46	+ 31.4%	—	—	—
Months Supply of Inventory	1.1	1.7	+ 54.5%	—	—	—

Condo/Town	June			Year to Date		
	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	1	—	1	1	0.0%
Days on Market Until Sale	—	12	—	1	12	+ 1,100.0%
Median Sales Price*	—	\$540,000	—	\$395,000	\$540,000	+ 36.7%
Average Sales Price*	—	\$540,000	—	\$395,000	\$540,000	+ 36.7%
Percent of Original List Price Received*	—	102.9%	—	116.5%	102.9%	- 11.7%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

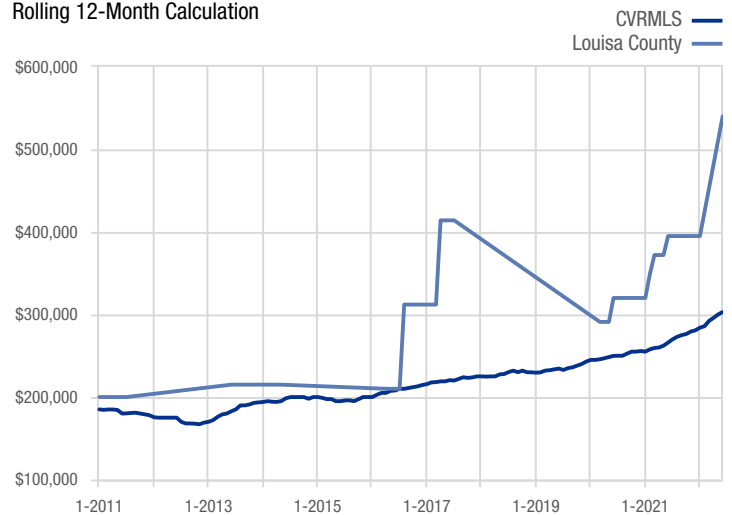
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.