

# Monthly Local Market Update for August 2019

A Research Tool Provided by Illinois REALTORS®



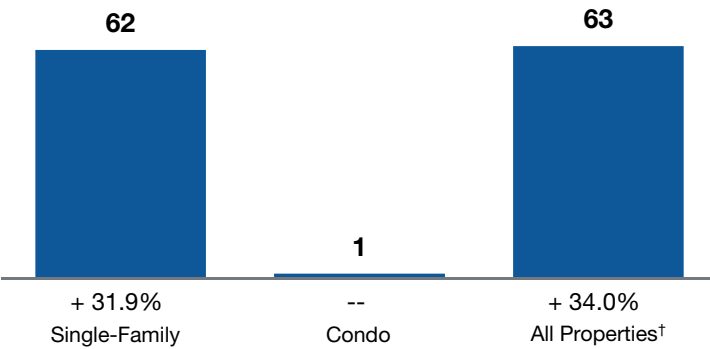
## Coles County

| Key Metrics for All Properties     | August             |                    |                | Year to Date        |                     |                |
|------------------------------------|--------------------|--------------------|----------------|---------------------|---------------------|----------------|
|                                    | 2018               | 2019               | Percent Change | Thru Aug 2018       | Thru Aug 2019       | Percent Change |
| <b>Closed Sales</b>                | <b>47</b>          | <b>63</b>          | <b>+ 34.0%</b> | <b>324</b>          | <b>356</b>          | <b>+ 9.9%</b>  |
| Previous Month's Closed Sales      | 38<br>in July 2018 | 60<br>in July 2019 | + 57.9%        | 277<br>in July 2018 | 293<br>in July 2019 | + 5.8%         |
| <b>Median Sales Price*</b>         | <b>\$93,000</b>    | <b>\$87,000</b>    | <b>- 6.5%</b>  | <b>\$85,000</b>     | <b>\$87,000</b>     | <b>+ 2.4%</b>  |
| <b>Inventory of Homes for Sale</b> | <b>277</b>         | <b>262</b>         | <b>- 5.4%</b>  | --                  | --                  | --             |
| <b>Days on Market Until Sale</b>   | <b>92</b>          | <b>72</b>          | <b>- 21.7%</b> | <b>95</b>           | <b>102</b>          | <b>+ 7.4%</b>  |

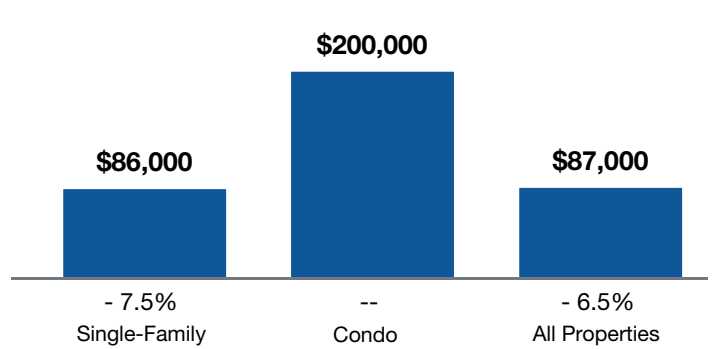
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Activity by Property Type for August 2019

#### Closed Sales



#### Median Sales Price



<sup>†</sup> For Closed Sales, All Properties is not necessarily a sum of Single-Family and Condo.

### Historical Median Sales Price

