

# Monthly Local Market Update for August 2019

A Research Tool Provided by Illinois REALTORS®



## Decatur MSA

Macon County

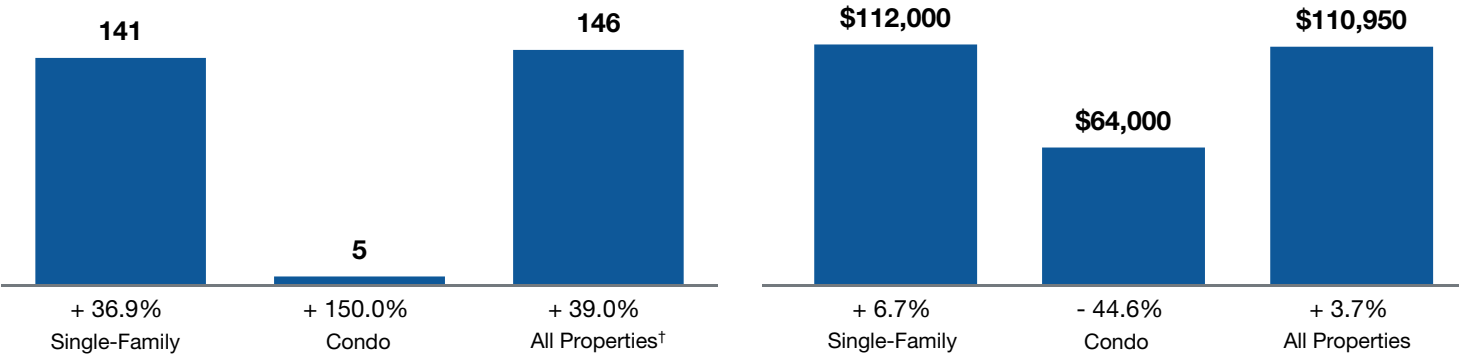
| Key Metrics for All Properties     | August              |                     |                | Year to Date        |                     |                |
|------------------------------------|---------------------|---------------------|----------------|---------------------|---------------------|----------------|
|                                    | 2018                | 2019                | Percent Change | Thru Aug 2018       | Thru Aug 2019       | Percent Change |
| <b>Closed Sales</b>                | <b>105</b>          | <b>146</b>          | <b>+ 39.0%</b> | <b>916</b>          | <b>865</b>          | <b>- 5.6%</b>  |
| Previous Month's Closed Sales      | 133<br>in July 2018 | 139<br>in July 2019 | + 4.5%         | 811<br>in July 2018 | 719<br>in July 2019 | - 11.3%        |
| <b>Median Sales Price*</b>         | <b>\$107,000</b>    | <b>\$110,950</b>    | <b>+ 3.7%</b>  | <b>\$90,000</b>     | <b>\$97,000</b>     | <b>+ 7.8%</b>  |
| <b>Inventory of Homes for Sale</b> | <b>620</b>          | <b>490</b>          | <b>- 21.0%</b> | --                  | --                  | --             |
| <b>Days on Market Until Sale</b>   | <b>66</b>           | <b>52</b>           | <b>- 21.2%</b> | <b>89</b>           | <b>68</b>           | <b>- 23.6%</b> |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Activity by Property Type for August 2019

Closed Sales

Median Sales Price



† For Closed Sales, All Properties is not necessarily a sum of Single-Family and Condo.

### Historical Median Sales Price

