

Monthly Local Market Update for August 2019

A Research Tool Provided by Illinois REALTORS®



Metro East MSA

Includes Bond, Calhoun, Clinton, Jersey, Macoupin, Madison, Monroe and St. Clair Counties

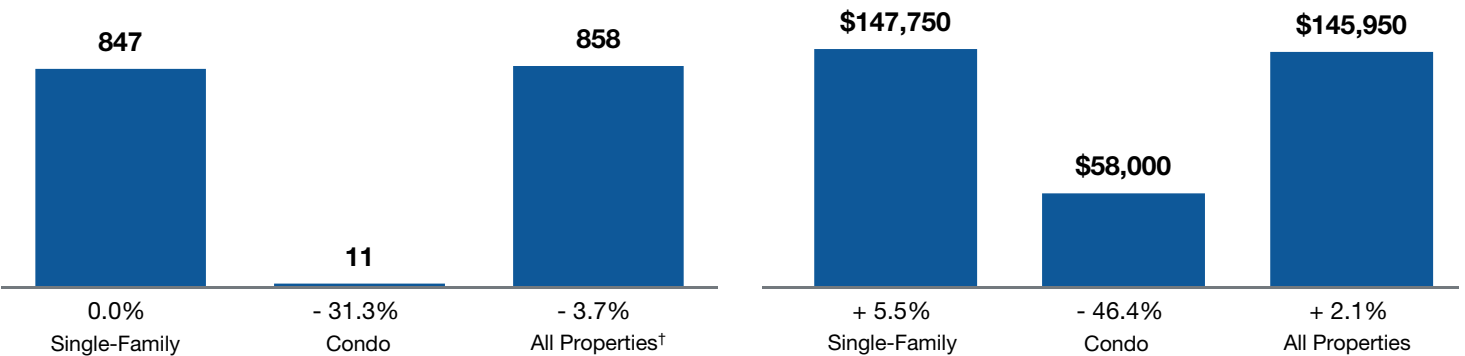
| Key Metrics for All Properties | August | | | Year to Date | | |
|------------------------------------|---------------------|---------------------|----------------|-----------------------|-----------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru Aug 2018 | Thru Aug 2019 | Percent Change |
| Closed Sales | 891 | 858 | - 3.7% | 5,930 | 5,968 | + 0.6% |
| Previous Month's Closed Sales | 809 in July 2018 | 892 in July 2019 | + 10.3% | 5,039 in July 2018 | 5,110 in July 2019 | + 1.4% |
| Median Sales Price* | \$143,000 | \$145,950 | + 2.1% | \$135,900 | \$143,000 | + 5.2% |
| Inventory of Homes for Sale | 3,482 | 3,058 | - 12.2% | -- | -- | -- |
| Days on Market Until Sale | 59 | 68 | + 15.3% | 66 | 77 | + 16.7% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Activity by Property Type for August 2019

Closed Sales

Median Sales Price



† For Closed Sales, All Properties is not necessarily a sum of Single-Family and Condo.

Historical Median Sales Price

