

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

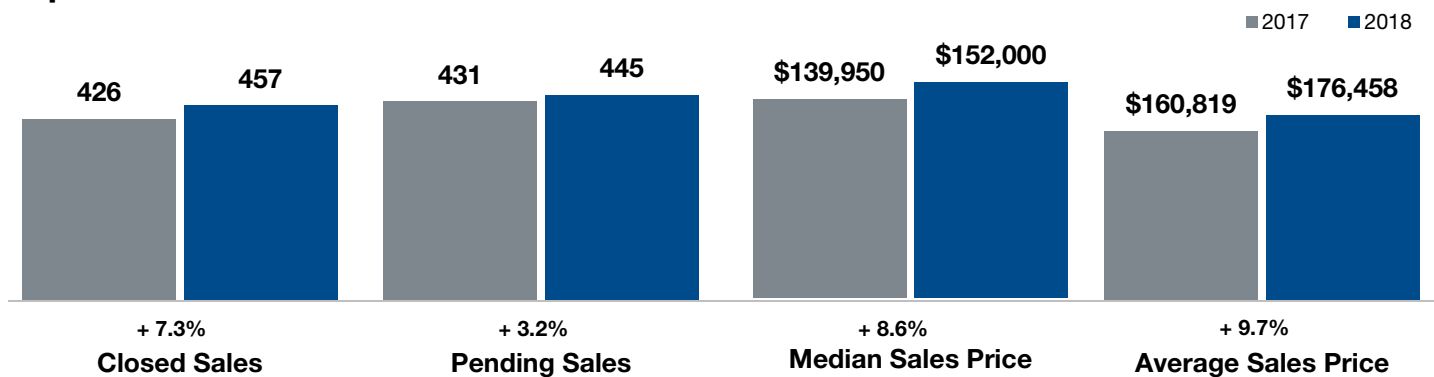


Allen County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	569	595	+ 4.6%	5,710	5,460	- 4.4%
Closed Sales	426	457	+ 7.3%	4,351	4,269	- 1.9%
Median Sales Price	\$139,950	\$152,000	+ 8.6%	\$135,000	\$147,000	+ 8.9%
Percent of Original List Price Received*	97.9%	97.8%	- 0.1%	98.1%	98.3%	+ 0.2%
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--
Inventory of Homes for Sale	1,335	1,165	- 12.7%	--	--	--

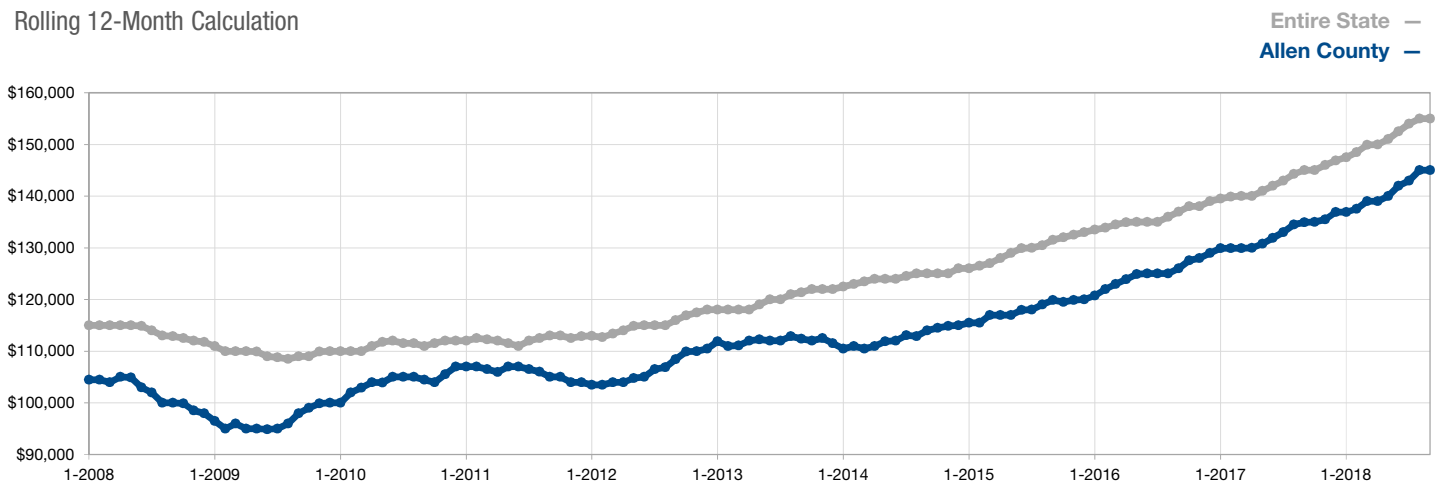
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.