

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

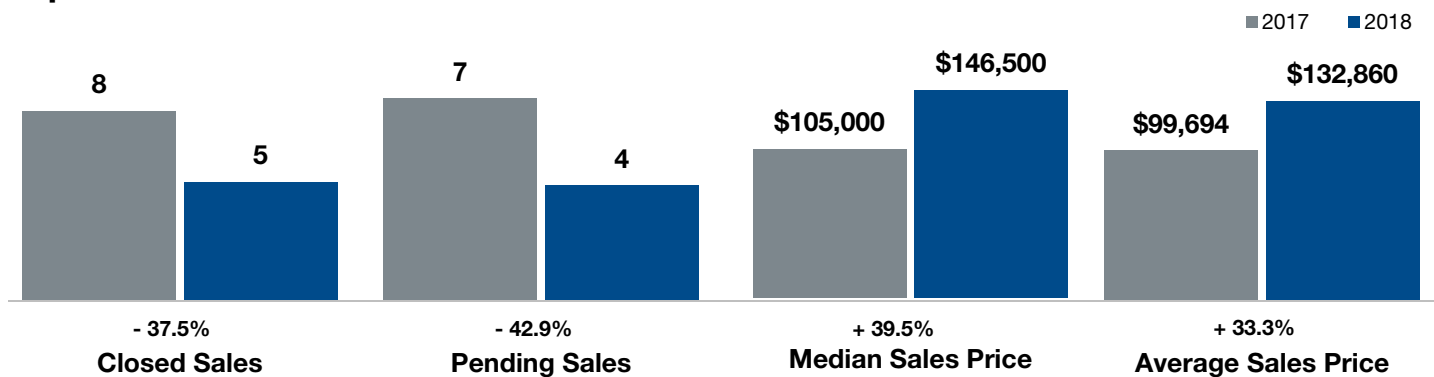


Benton County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	11	7	- 36.4%	91	88	- 3.3%
Closed Sales	8	5	- 37.5%	67	68	+ 1.5%
Median Sales Price	\$105,000	\$146,500	+ 39.5%	\$102,500	\$75,500	- 26.3%
Percent of Original List Price Received*	90.9%	97.7%	+ 7.5%	94.9%	95.0%	+ 0.1%
Months Supply of Inventory	6.9	5.4	- 21.7%	--	--	--
Inventory of Homes for Sale	46	42	- 8.7%	--	--	--

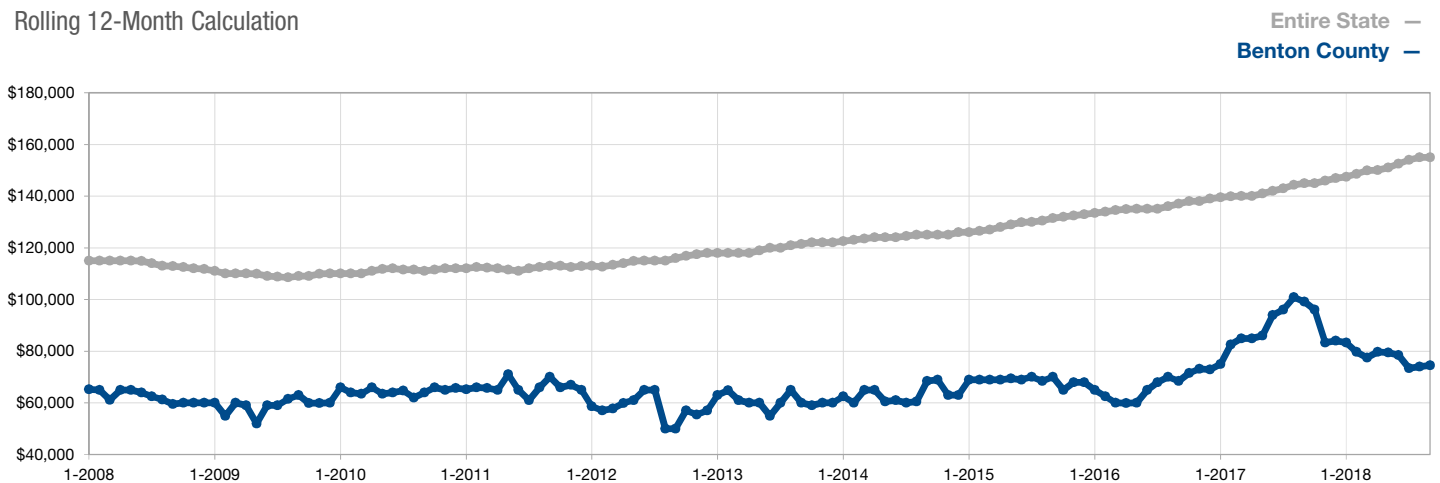
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.