

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

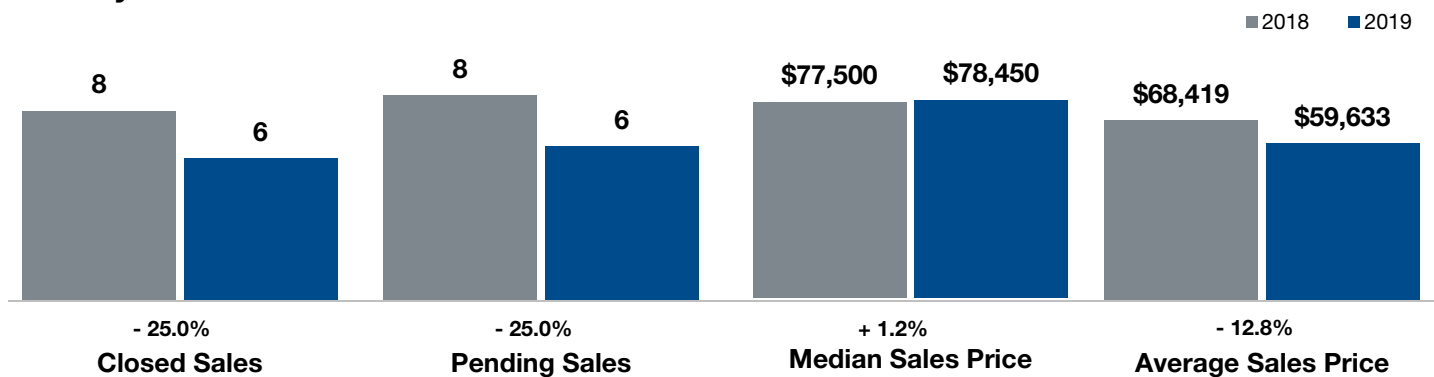


Benton County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	6	5	- 16.7%	6	5	- 16.7%
Closed Sales	8	6	- 25.0%	8	6	- 25.0%
Median Sales Price	\$77,500	\$78,450	+ 1.2%	\$77,500	\$78,450	+ 1.2%
Percent of Original List Price Received*	91.1%	96.5%	+ 5.9%	91.1%	96.5%	+ 5.9%
Months Supply of Inventory	5.0	3.5	- 30.0%	--	--	--
Inventory of Homes for Sale	39	26	- 33.3%	--	--	--

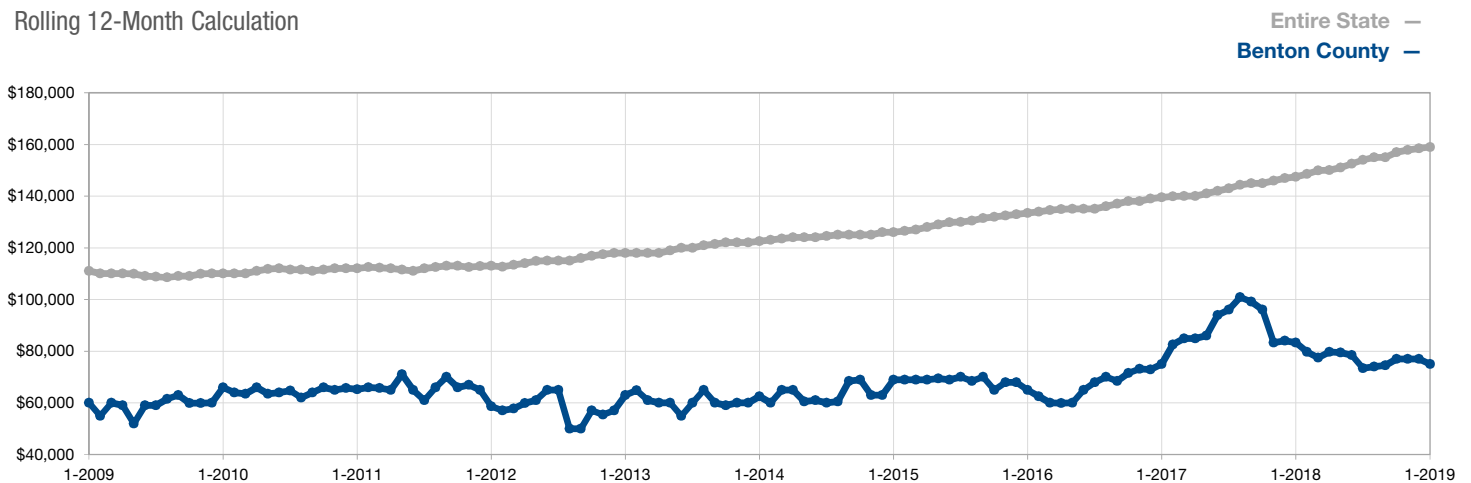
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.