

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

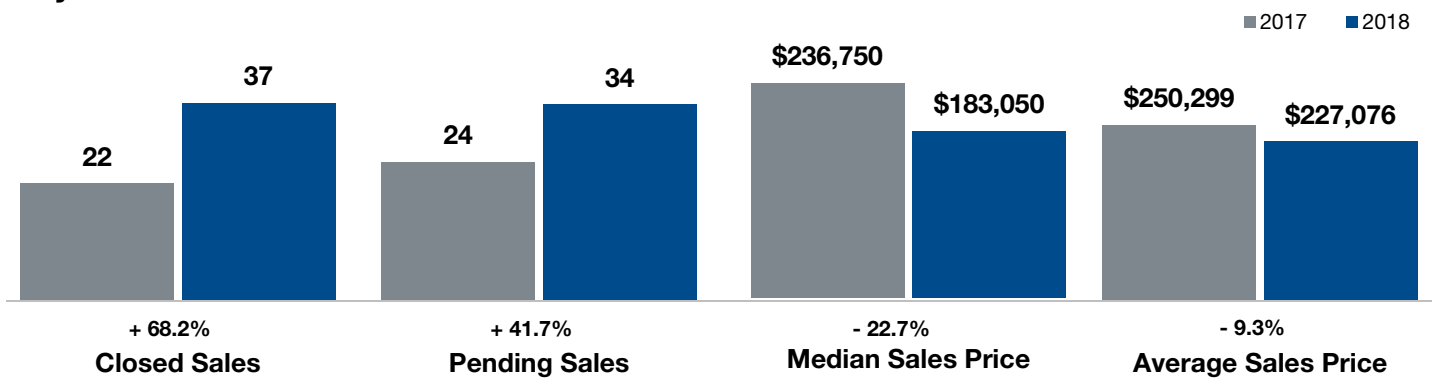


Brown County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	42	53	+ 26.2%	194	161	- 17.0%
Closed Sales	22	37	+ 68.2%	111	105	- 5.4%
Median Sales Price	\$236,750	\$183,050	- 22.7%	\$190,000	\$189,500	- 0.3%
Percent of Original List Price Received*	96.5%	94.1%	- 2.5%	92.2%	93.0%	+ 0.9%
Months Supply of Inventory	10.7	8.3	- 22.4%	--	--	--
Inventory of Homes for Sale	277	216	- 22.0%	--	--	--

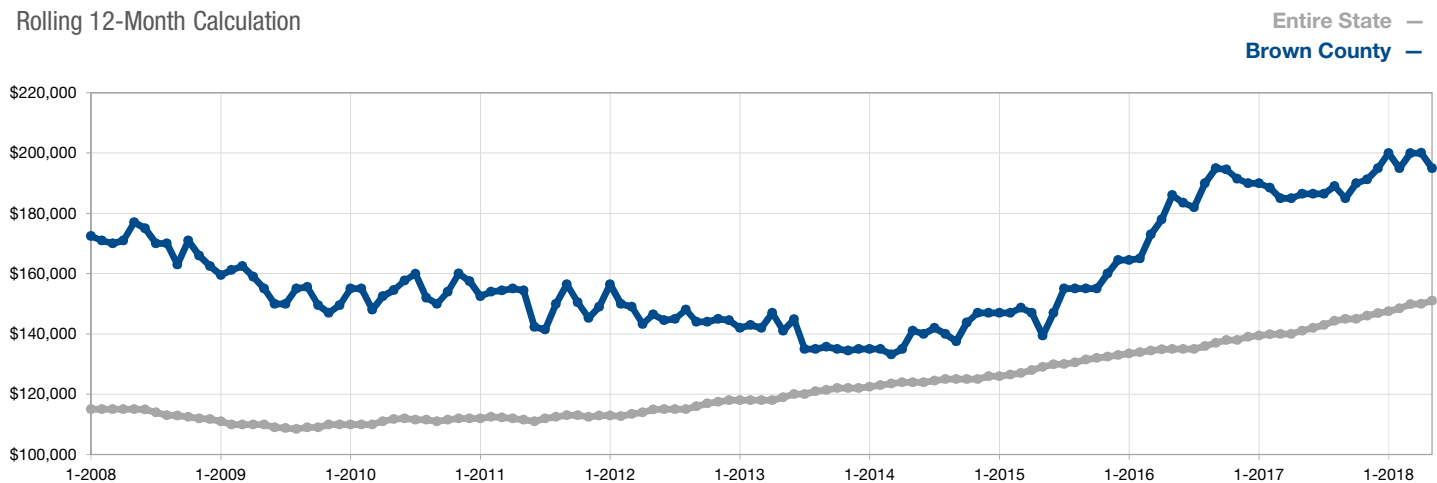
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.