

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

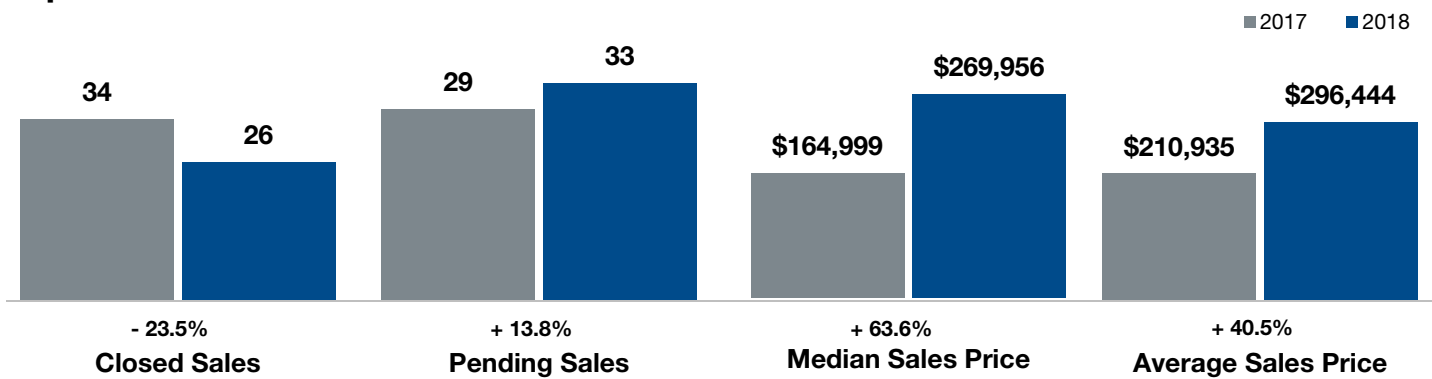


Brown County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	36	37	+ 2.8%	363	341	- 6.1%
Closed Sales	34	26	- 23.5%	234	215	- 8.1%
Median Sales Price	\$164,999	\$269,956	+ 63.6%	\$190,000	\$210,000	+ 10.5%
Percent of Original List Price Received*	91.4%	92.1%	+ 0.8%	92.2%	92.9%	+ 0.8%
Months Supply of Inventory	10.6	9.4	- 11.3%	--	--	--
Inventory of Homes for Sale	272	234	- 14.0%	--	--	--

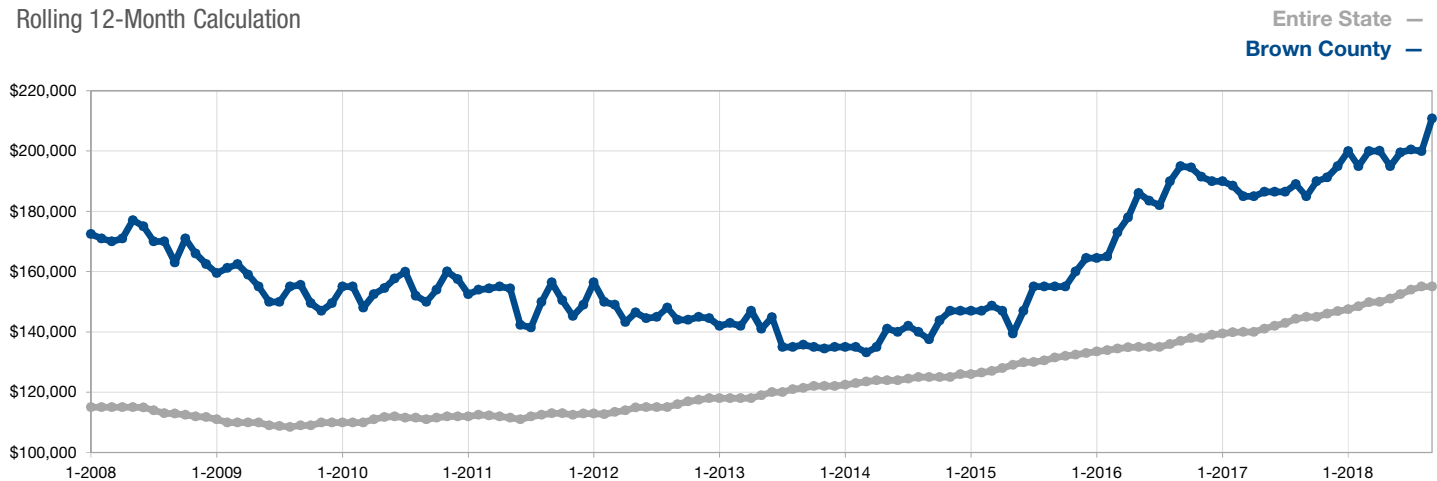
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.