

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

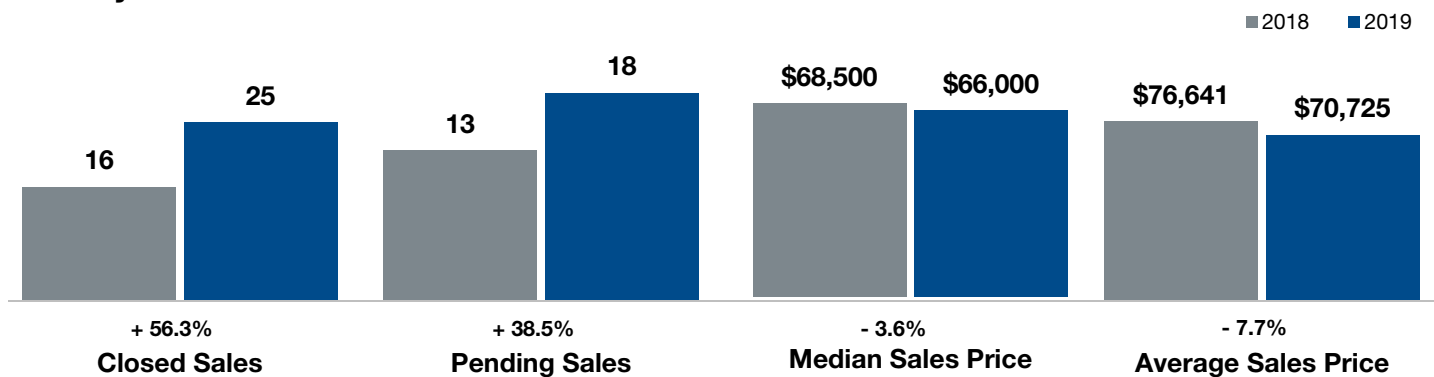


Cass County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	18	18	0.0%	18	18	0.0%
Closed Sales	16	25	+ 56.3%	16	25	+ 56.3%
Median Sales Price	\$68,500	\$66,000	- 3.6%	\$68,500	\$66,000	- 3.6%
Percent of Original List Price Received*	91.2%	89.3%	- 2.1%	91.2%	89.3%	- 2.1%
Months Supply of Inventory	4.3	3.1	- 27.9%	--	--	--
Inventory of Homes for Sale	120	101	- 15.8%	--	--	--

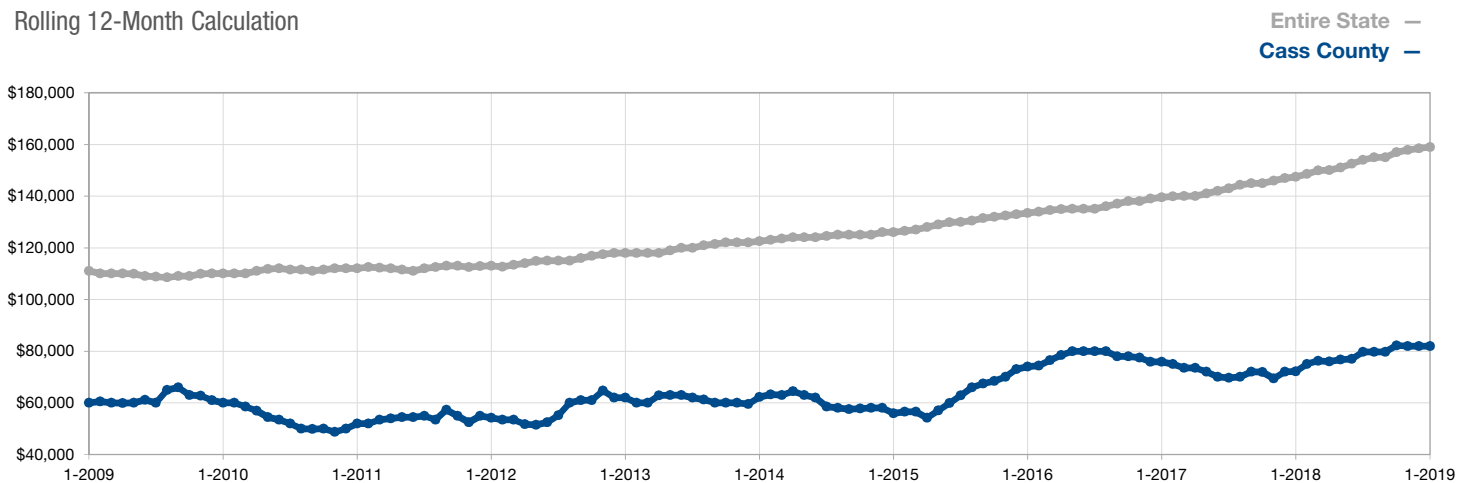
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.