

Local Market Update for September 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

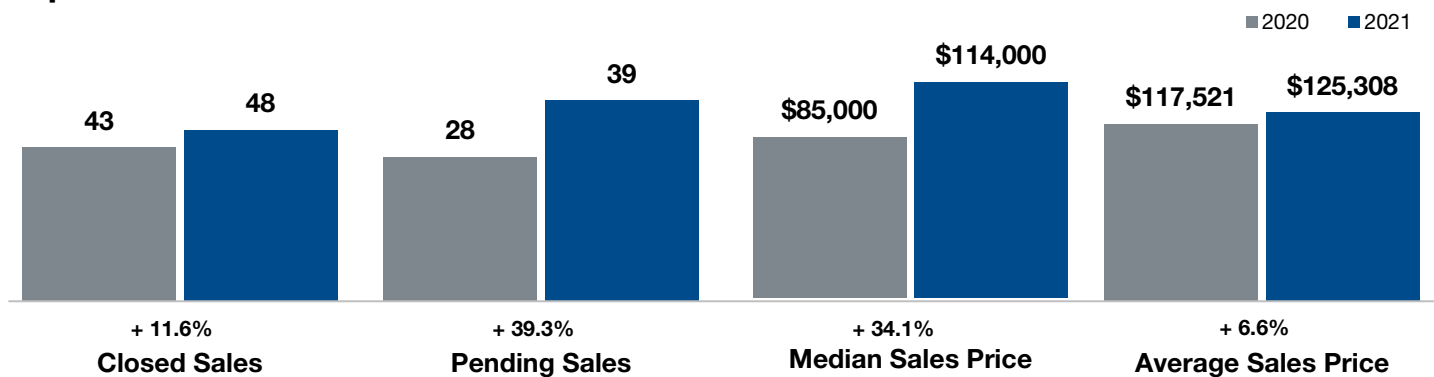


Cass County

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	33	39	+ 18.2%	309	373	+ 20.7%
Closed Sales	43	48	+ 11.6%	290	311	+ 7.2%
Median Sales Price	\$85,000	\$114,000	+ 34.1%	\$88,500	\$121,400	+ 37.2%
Percent of Original List Price Received*	96.0%	99.7%	+ 3.9%	95.0%	98.8%	+ 4.0%
Months Supply of Inventory	2.1	2.4	+ 14.3%	--	--	--
Inventory of Homes for Sale	68	81	+ 19.1%	--	--	--

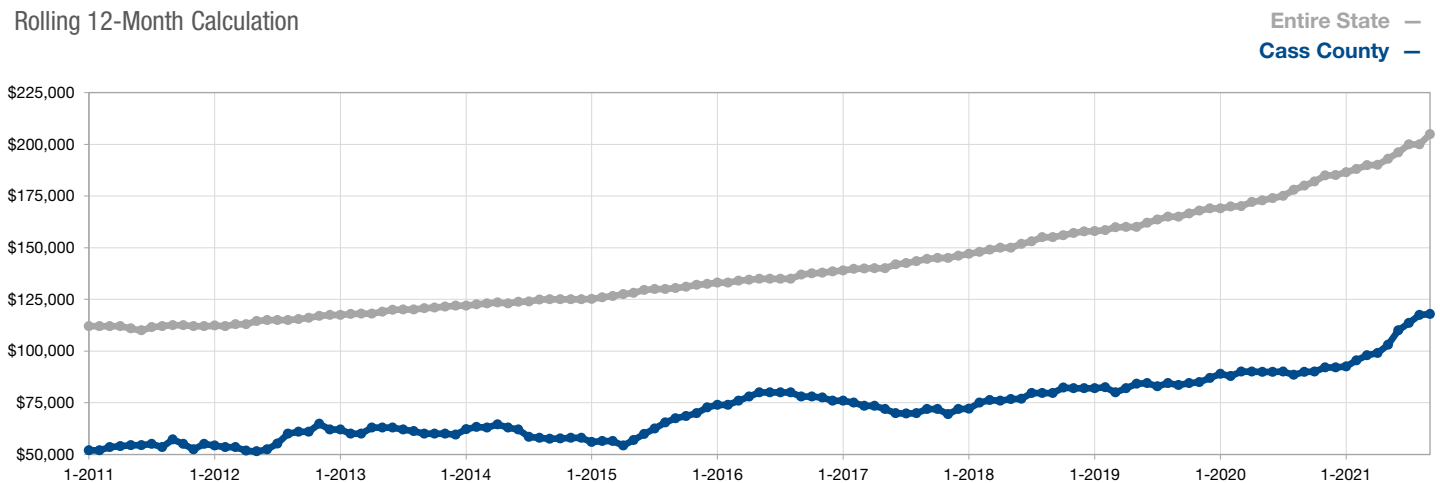
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.