

# Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

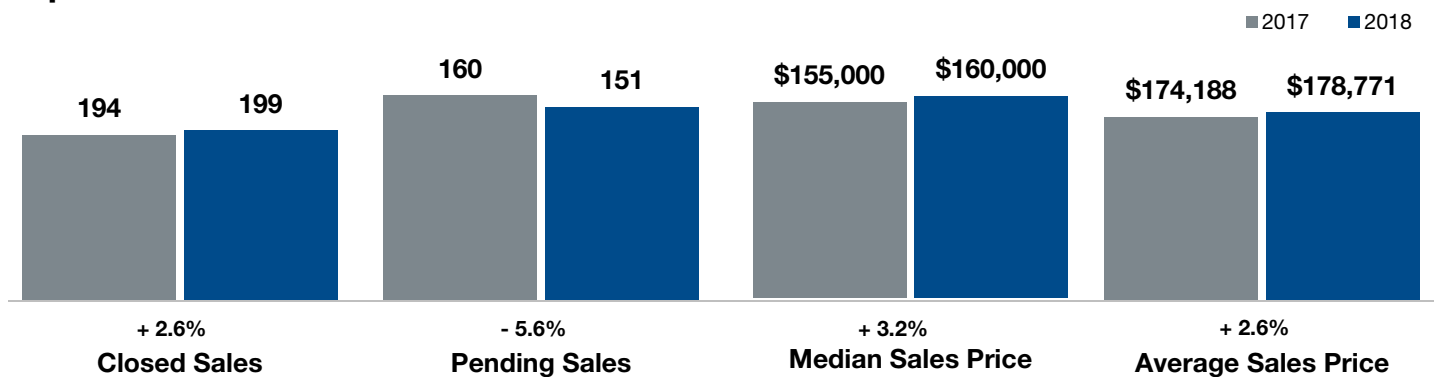


## Clark County

| Key Metrics                              | September |           |                | Year to Date |             |                |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
|  | 2017      | 2018      | Percent Change | Thru 9-2017  | Thru 9-2018 | Percent Change |
| New Listings                             | 224       | 204       | - 8.9%         | 2,000        | 2,154       | + 7.7%         |
| Closed Sales                             | 194       | 199       | + 2.6%         | 1,626        | 1,682       | + 3.4%         |
| Median Sales Price                       | \$155,000 | \$160,000 | + 3.2%         | \$151,000    | \$165,000   | + 9.3%         |
| Percent of Original List Price Received* | 97.1%     | 97.6%     | + 0.5%         | 98.1%        | 97.9%       | - 0.2%         |
| Months Supply of Inventory               | 3.4       | 4.2       | + 23.5%        | --           | --          | --             |
| Inventory of Homes for Sale              | 599       | 764       | + 27.5%        | --           | --          | --             |

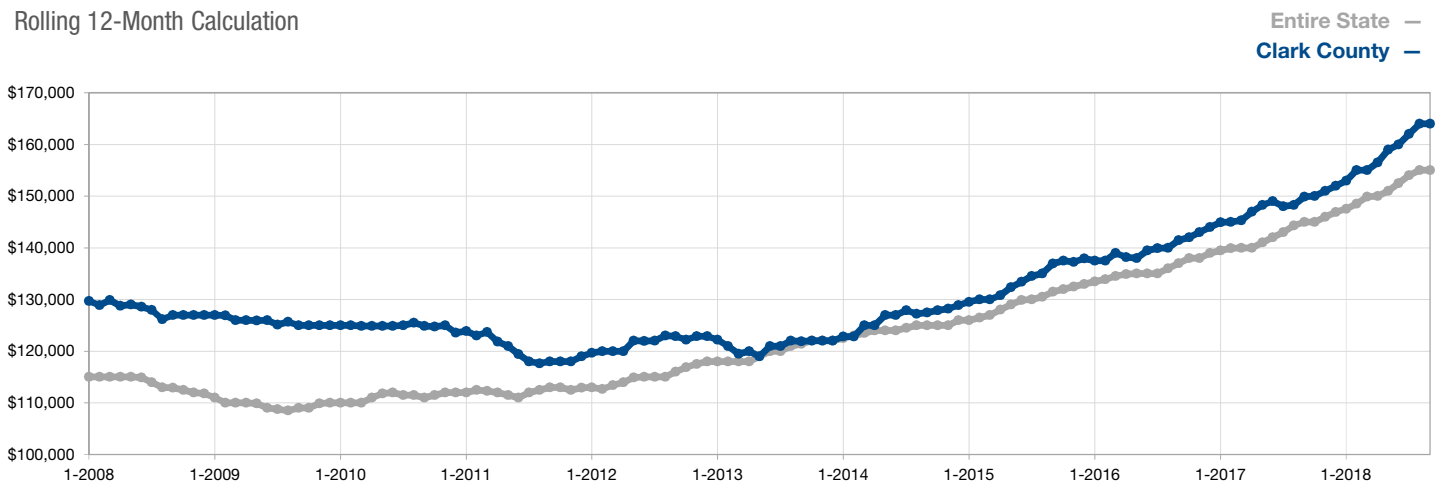
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.