

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

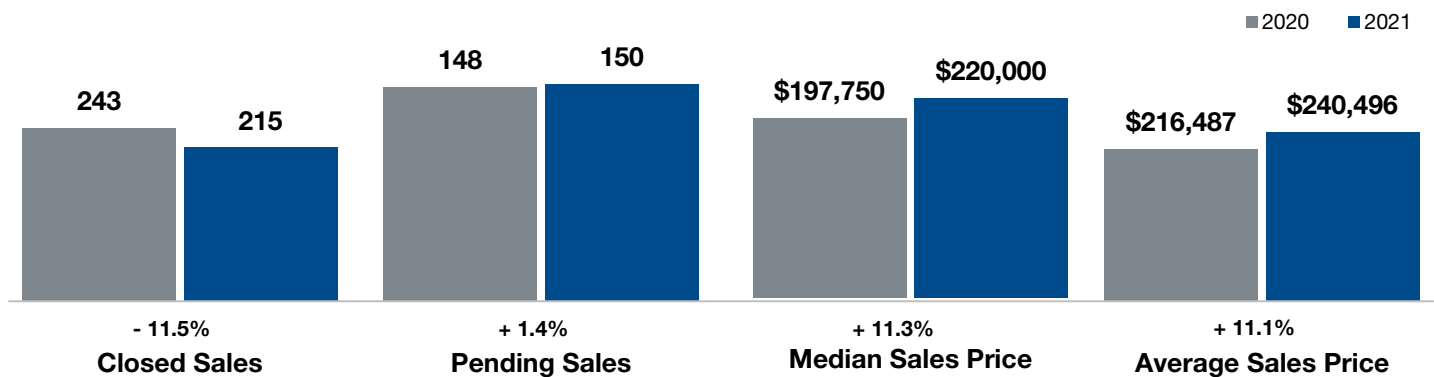


Clark County

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 12-2020 | Thru 12-2021 | Percent Change |
| New Listings | 138 | 154 | + 11.6% | 2,691 | 2,690 | - 0.0% |
| Closed Sales | 243 | 215 | - 11.5% | 2,390 | 2,337 | - 2.2% |
| Median Sales Price | \$197,750 | \$220,000 | + 11.3% | \$192,000 | \$224,900 | + 17.1% |
| Percent of Original List Price Received* | 99.0% | 98.1% | - 0.9% | 98.4% | 99.8% | + 1.4% |
| Months Supply of Inventory | 0.9 | 1.2 | + 33.3% | -- | -- | -- |
| Inventory of Homes for Sale | 174 | 225 | + 29.3% | -- | -- | -- |

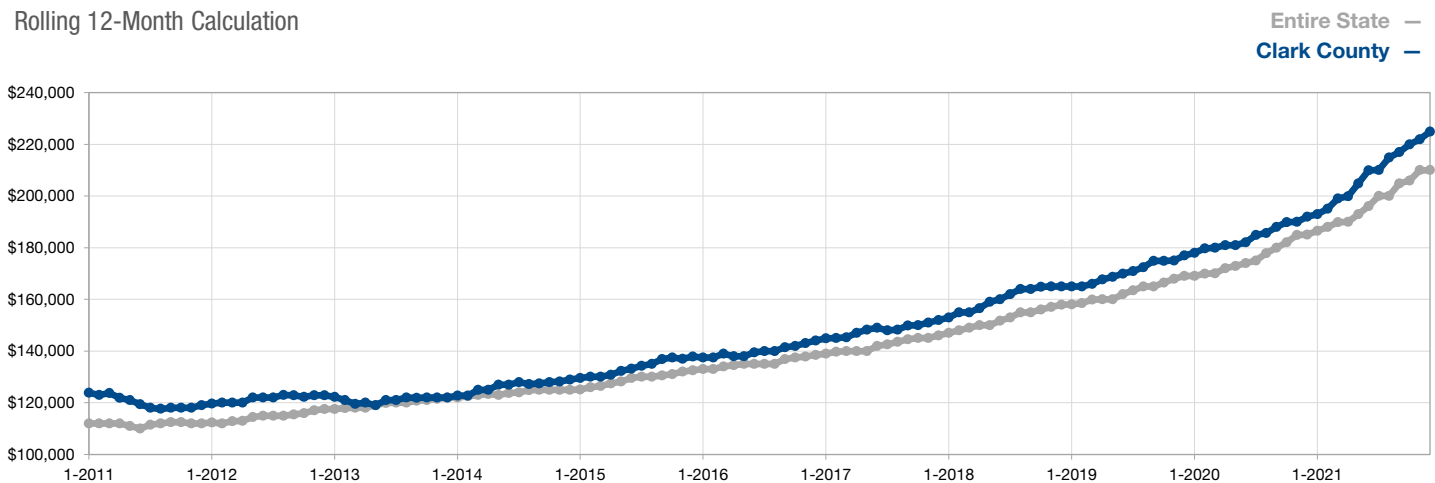
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.