

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

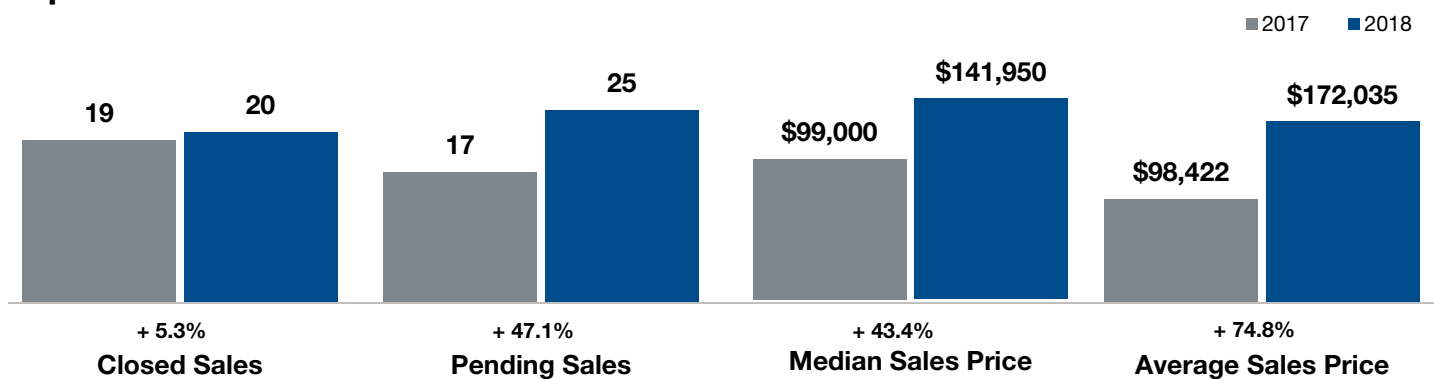


Clay County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	18	22	+ 22.2%	257	247	- 3.9%
Closed Sales	19	20	+ 5.3%	186	185	- 0.5%
Median Sales Price	\$99,000	\$141,950	+ 43.4%	\$93,250	\$120,000	+ 28.7%
Percent of Original List Price Received*	87.4%	94.9%	+ 8.6%	91.5%	95.4%	+ 4.3%
Months Supply of Inventory	4.6	3.9	- 15.2%	--	--	--
Inventory of Homes for Sale	92	73	- 20.7%	--	--	--

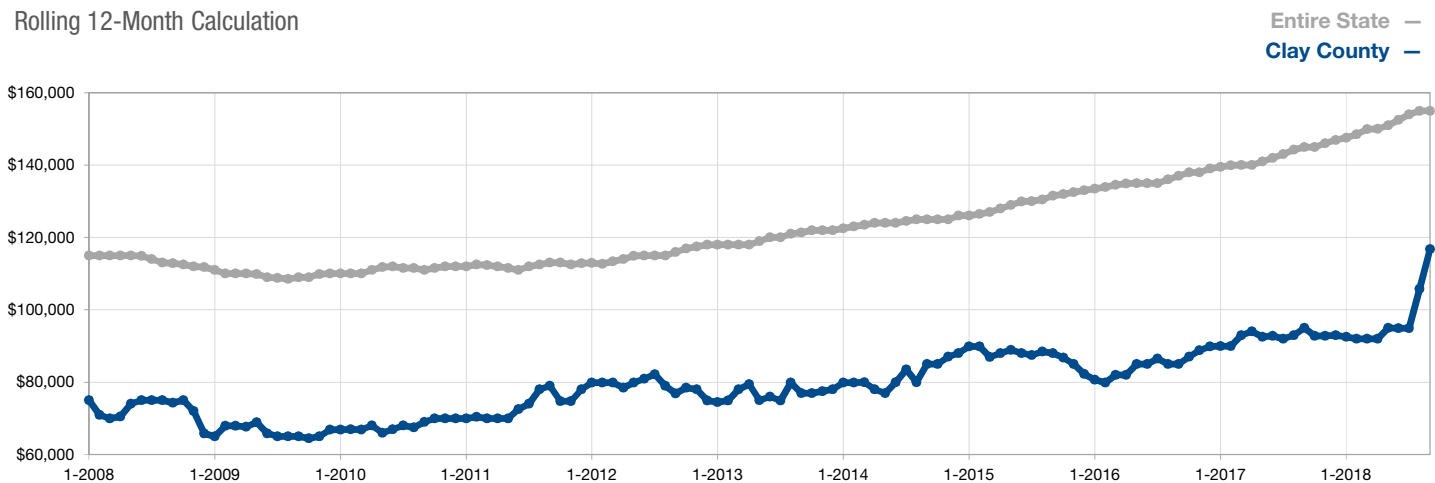
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.