

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

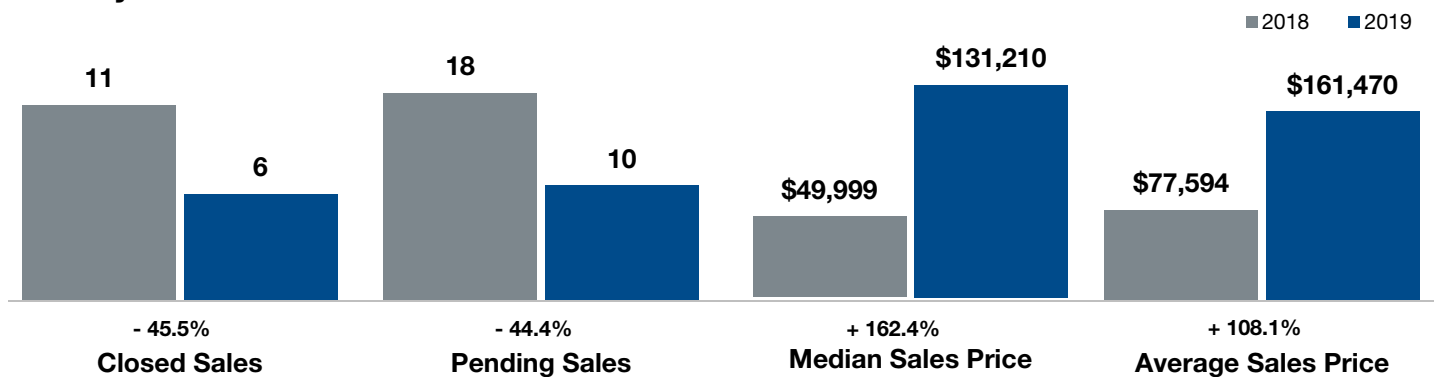


Clay County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	14	18	+ 28.6%	14	18	+ 28.6%
Closed Sales	11	6	- 45.5%	11	6	- 45.5%
Median Sales Price	\$49,999	\$131,210	+ 162.4%	\$49,999	\$131,210	+ 162.4%
Percent of Original List Price Received*	89.5%	96.4%	+ 7.7%	89.5%	96.4%	+ 7.7%
Months Supply of Inventory	3.8	3.2	- 15.8%	--	--	--
Inventory of Homes for Sale	70	64	- 8.6%	--	--	--

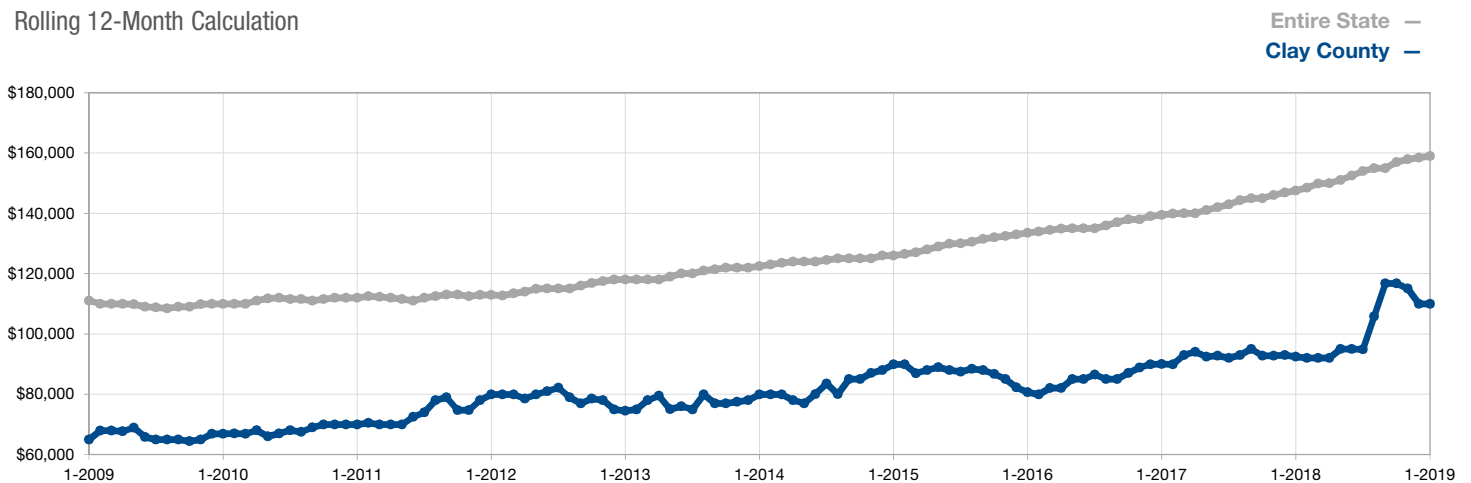
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.