

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

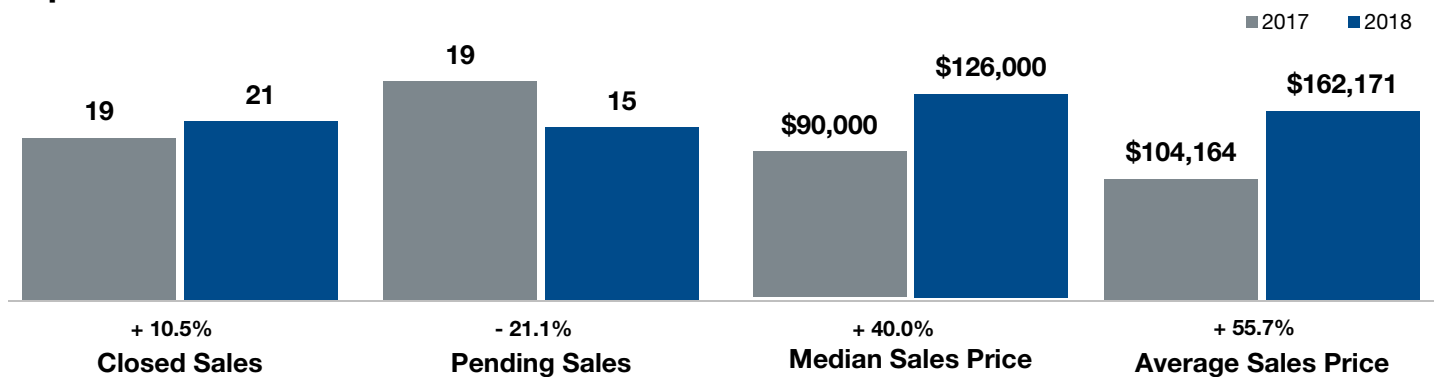


Clinton County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	21	21	0.0%	224	205	- 8.5%
Closed Sales	19	21	+ 10.5%	162	151	- 6.8%
Median Sales Price	\$90,000	\$126,000	+ 40.0%	\$94,750	\$117,000	+ 23.5%
Percent of Original List Price Received*	94.2%	99.5%	+ 5.6%	95.3%	97.4%	+ 2.2%
Months Supply of Inventory	5.8	5.2	- 10.3%	--	--	--
Inventory of Homes for Sale	106	94	- 11.3%	--	--	--

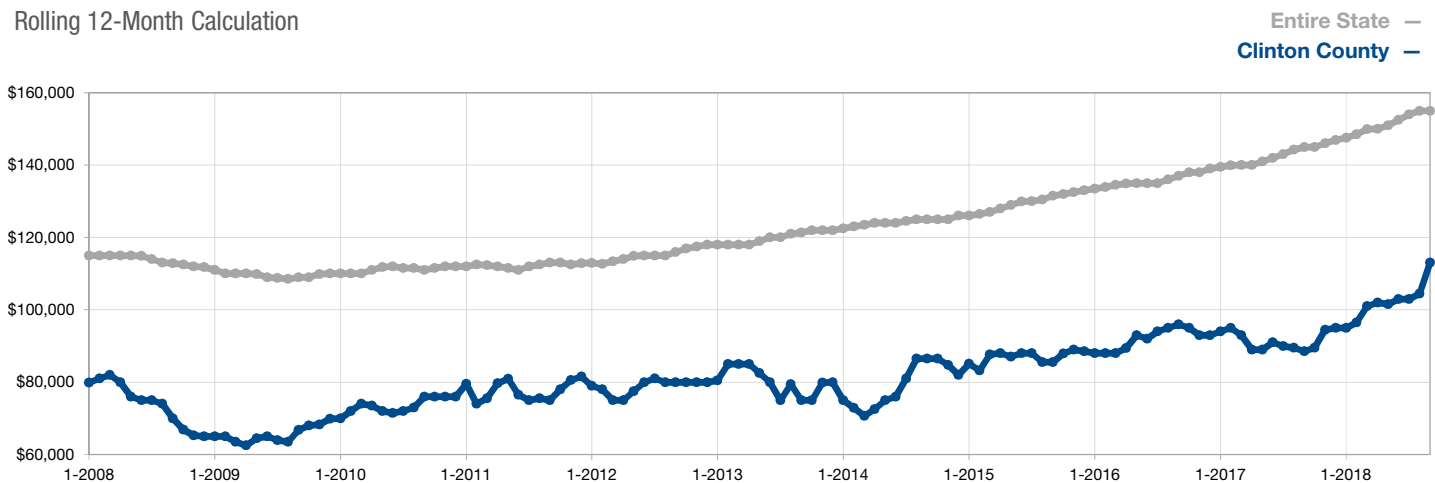
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.