

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

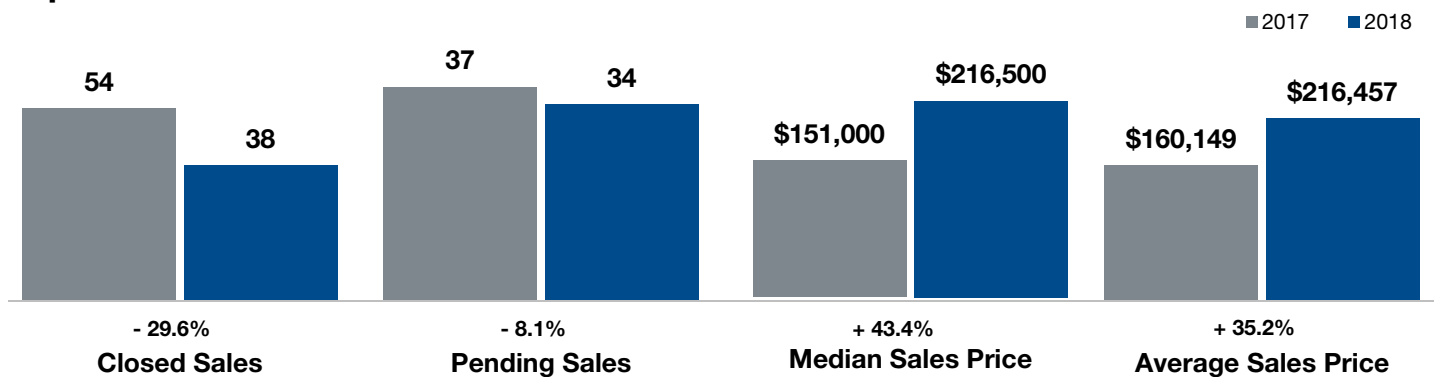


Dearborn County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	65	46	- 29.2%	598	596	- 0.3%
Closed Sales	54	38	- 29.6%	448	450	+ 0.4%
Median Sales Price	\$151,000	\$216,500	+ 43.4%	\$156,000	\$173,500	+ 11.2%
Percent of Original List Price Received*	97.0%	96.8%	- 0.2%	96.2%	97.2%	+ 1.0%
Months Supply of Inventory	6.7	6.8	+ 1.5%	--	--	--
Inventory of Homes for Sale	328	333	+ 1.5%	--	--	--

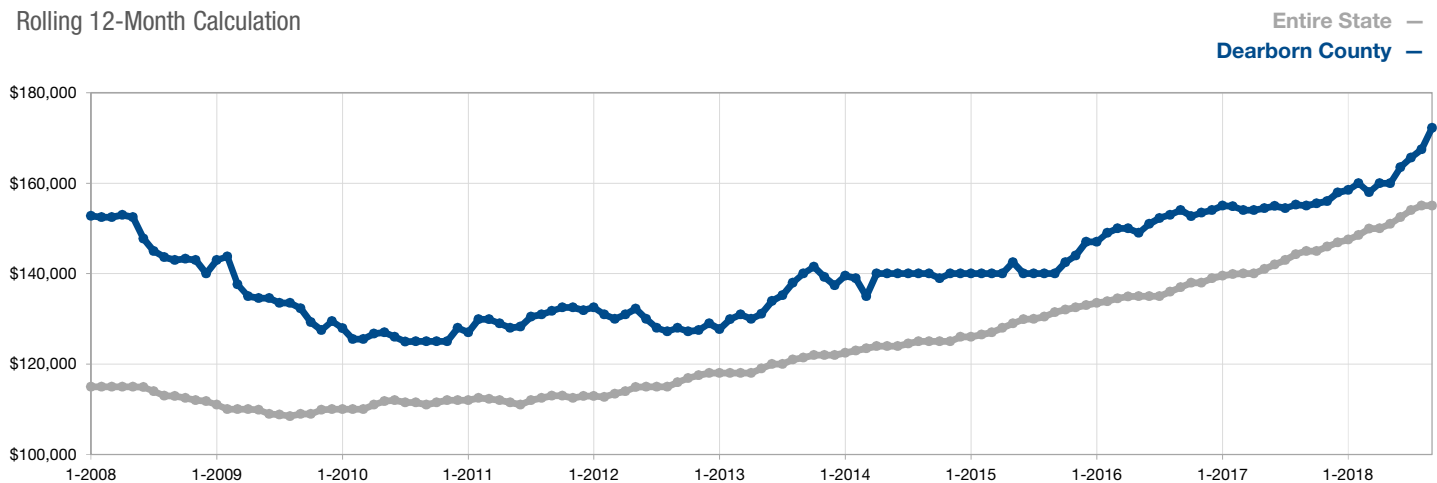
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.