

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

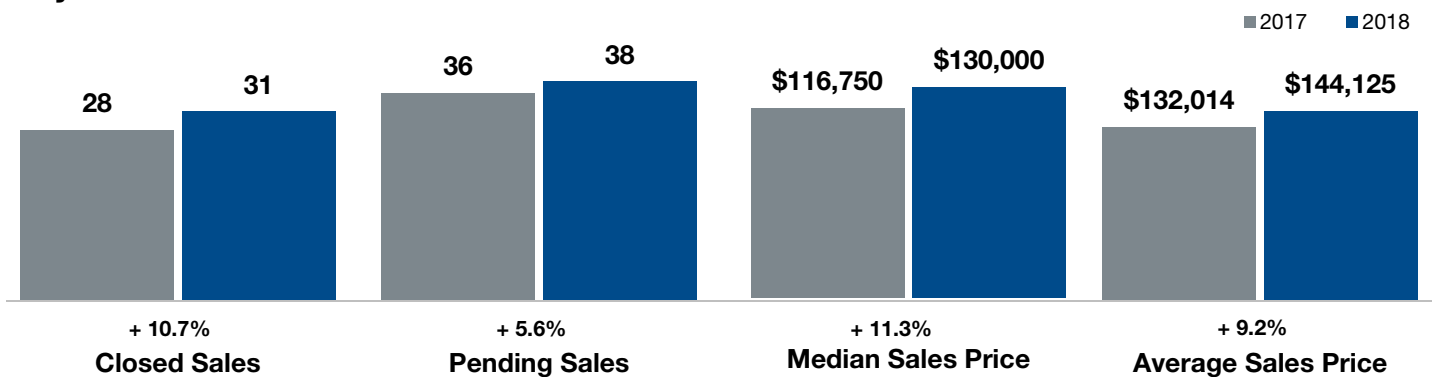


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Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	32	40	+ 25.0%	161	152	- 5.6%
Closed Sales	28	31	+ 10.7%	111	112	+ 0.9%
Median Sales Price	\$116,750	\$130,000	+ 11.3%	\$119,500	\$125,000	+ 4.6%
Percent of Original List Price Received*	93.4%	96.3%	+ 3.1%	94.6%	94.5%	- 0.1%
Months Supply of Inventory	4.2	3.5	- 16.7%	--	--	--
Inventory of Homes for Sale	95	83	- 12.6%	--	--	--

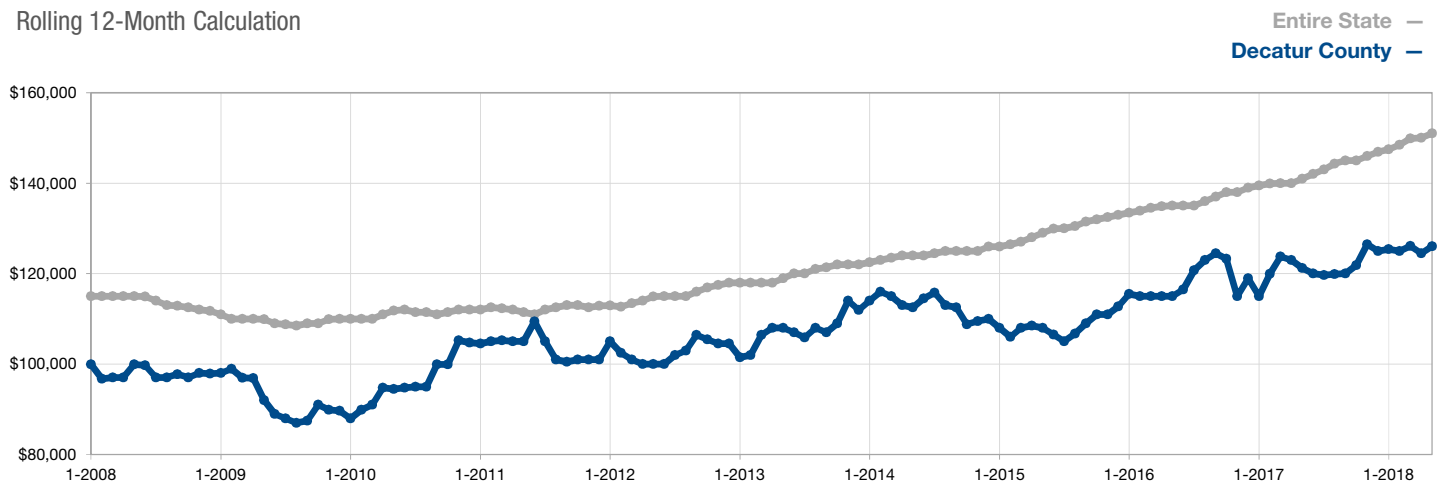
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.