Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

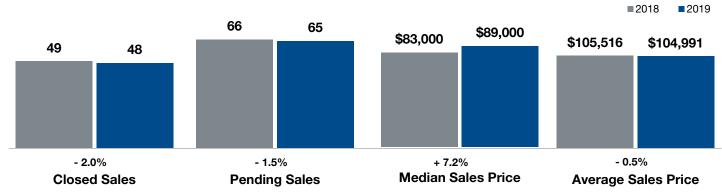


Delaware County

	January			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	83	85	+ 2.4%	83	85	+ 2.4%
Closed Sales	49	48	- 2.0%	49	48	- 2.0%
Median Sales Price	\$83,000	\$89,000	+ 7.2%	\$83,000	\$89,000	+ 7.2%
Percent of Original List Price Received*	94.8%	91.8%	- 3.2%	94.8%	91.8%	- 3.2%
Months Supply of Inventory	4.2	4.4	+ 4.8%			
Inventory of Homes for Sale	404	415	+ 2.7%			

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



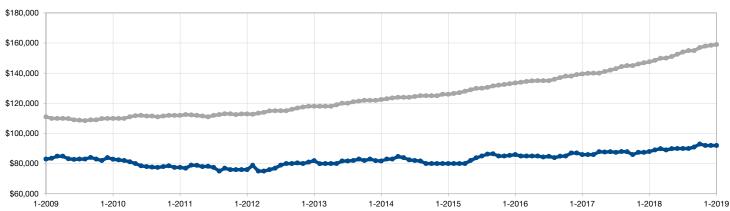


Median Sales Price

Rolling 12-Month Calculation







A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.