

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

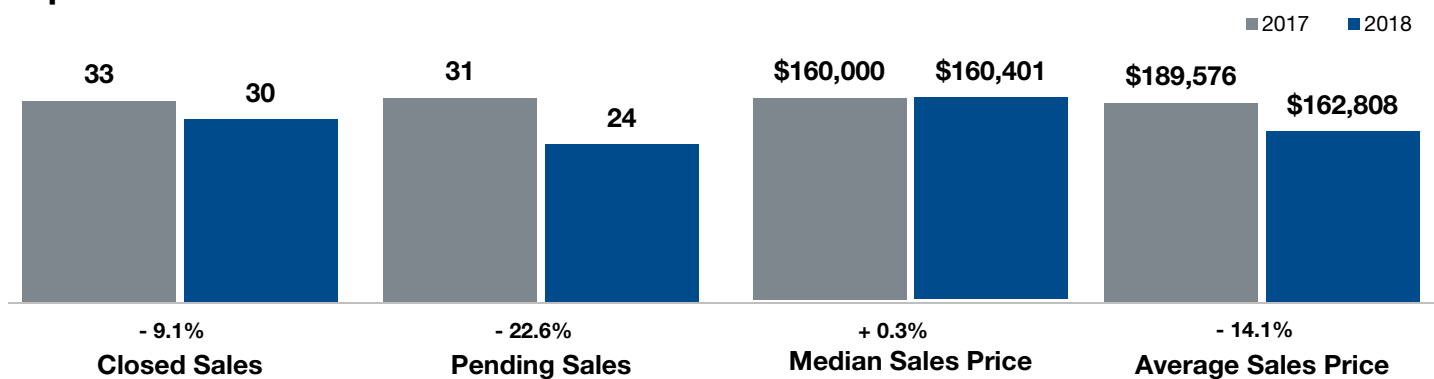


Dubois County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	30	35	+ 16.7%	332	342	+ 3.0%
Closed Sales	33	30	- 9.1%	287	293	+ 2.1%
Median Sales Price	\$160,000	\$160,401	+ 0.3%	\$144,000	\$149,900	+ 4.1%
Percent of Original List Price Received*	95.5%	97.1%	+ 1.7%	96.5%	96.7%	+ 0.2%
Months Supply of Inventory	3.9	3.7	- 5.1%	--	--	--
Inventory of Homes for Sale	123	120	- 2.4%	--	--	--

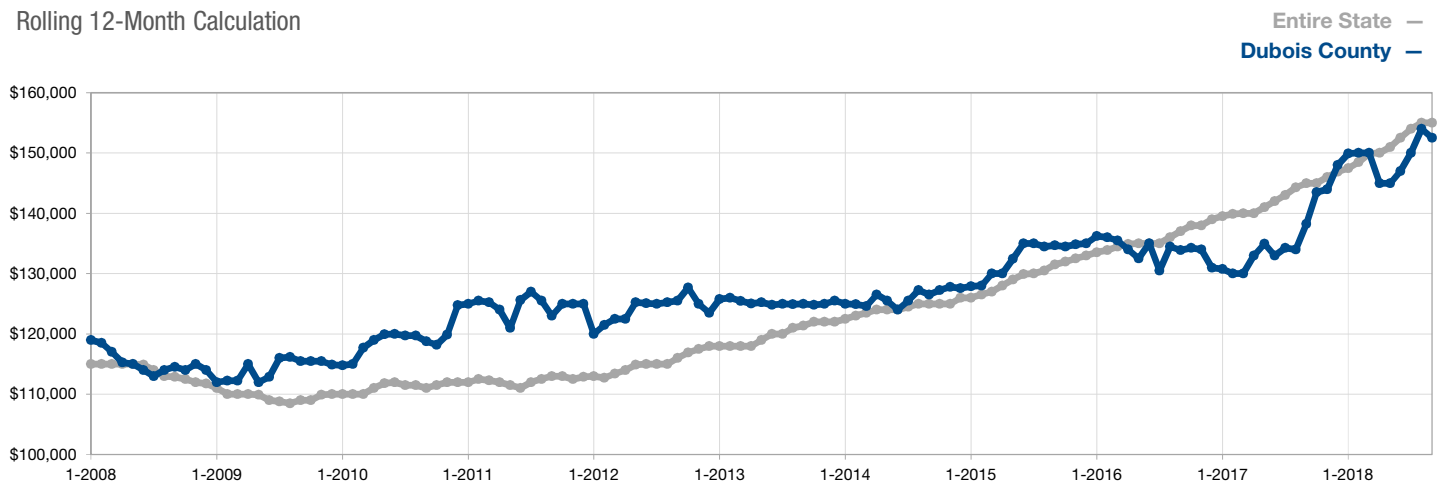
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.