

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

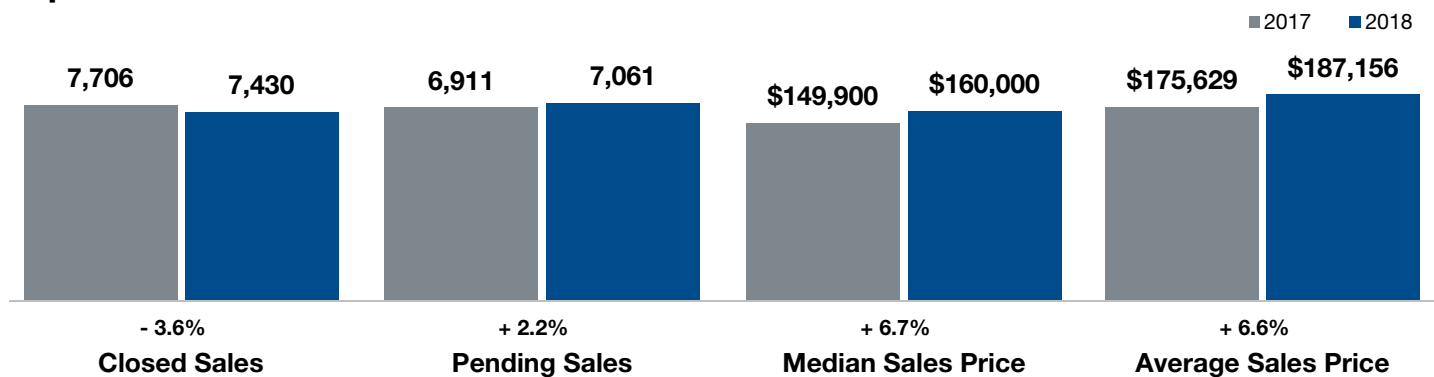


Entire State

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	8,870	8,974	+ 1.2%	88,708	88,257	- 0.5%
Closed Sales	7,706	7,430	- 3.6%	67,560	68,346	+ 1.2%
Median Sales Price	\$149,900	\$160,000	+ 6.7%	\$146,200	\$159,000	+ 8.8%
Percent of Original List Price Received*	95.6%	96.1%	+ 0.5%	95.9%	96.5%	+ 0.6%
Months Supply of Inventory	4.0	3.7	- 7.5%	--	--	--
Inventory of Homes for Sale	29,580	27,274	- 7.8%	--	--	--

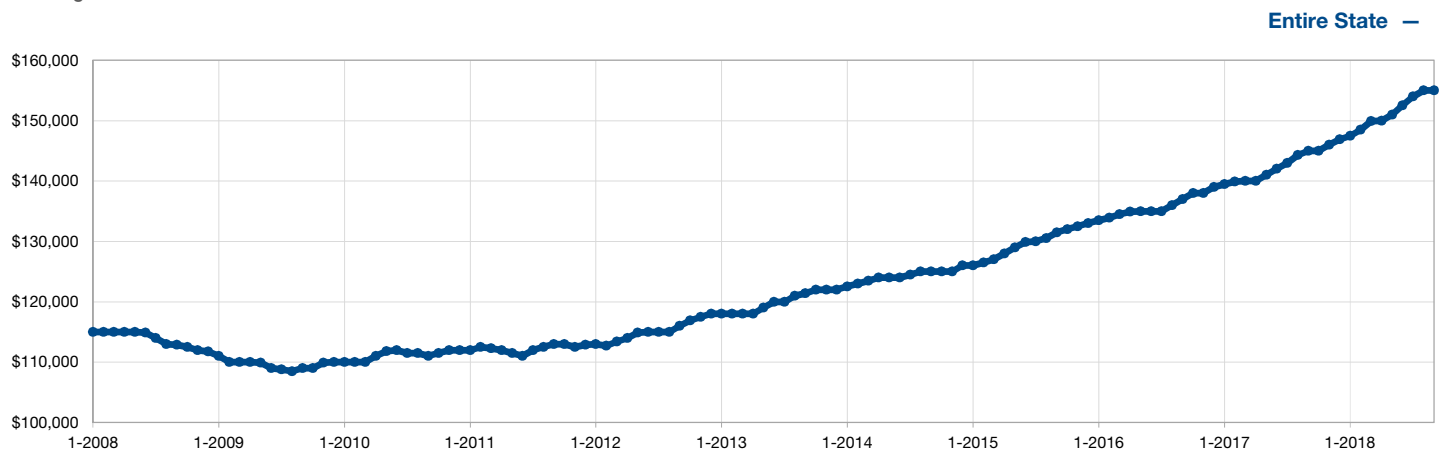
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.