

# Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

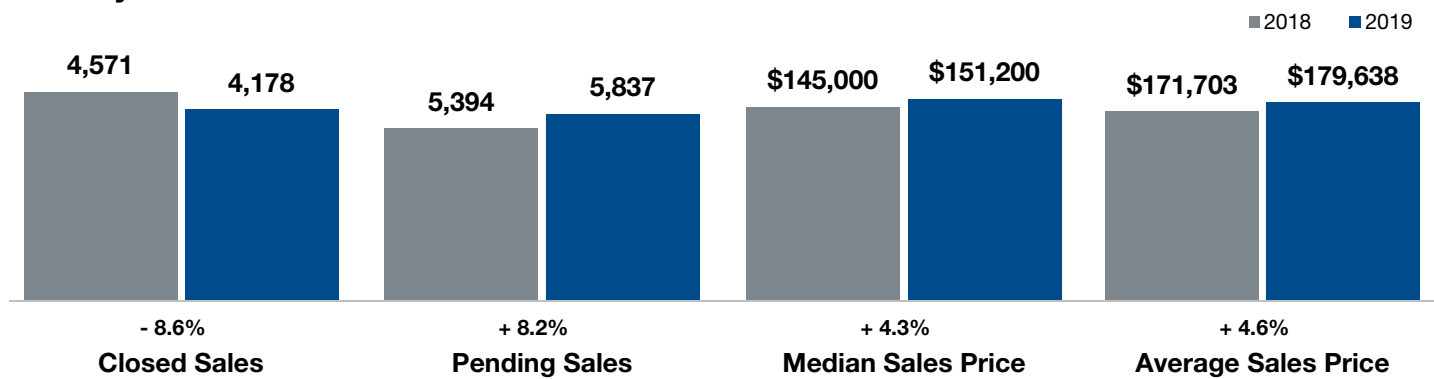


## Entire State

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	6,426	<b>6,677</b>	+ 3.9%	6,426	<b>6,677</b>	+ 3.9%
Closed Sales	4,571	<b>4,178</b>	- 8.6%	4,571	<b>4,178</b>	- 8.6%
Median Sales Price	\$145,000	<b>\$151,200</b>	+ 4.3%	\$145,000	<b>\$151,200</b>	+ 4.3%
Percent of Original List Price Received*	95.0%	<b>94.6%</b>	- 0.4%	95.0%	<b>94.6%</b>	- 0.4%
Months Supply of Inventory	3.3	<b>3.1</b>	- 6.1%	--	--	--
Inventory of Homes for Sale	24,015	<b>23,130</b>	- 3.7%	--	--	--

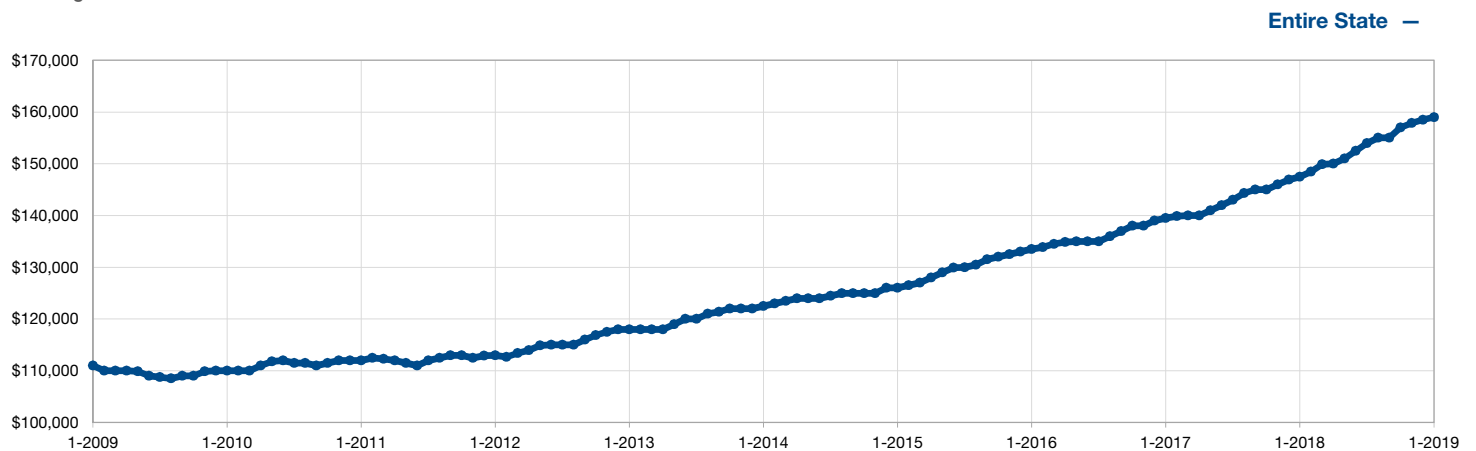
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.