

Local Market Update for August 2020

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

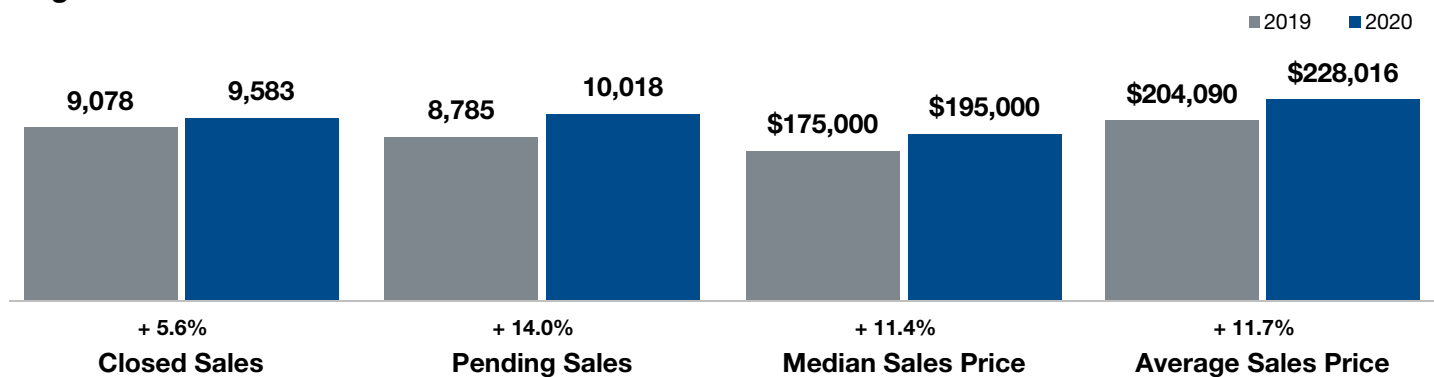


Entire State

| Key Metrics | August | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2019 | 2020 | Percent Change | Thru 8-2019 | Thru 8-2020 | Percent Change |
| New Listings | 10,899 | 10,238 | - 6.1% | 77,793 | 71,410 | - 8.2% |
| Closed Sales | 9,078 | 9,583 | + 5.6% | 59,784 | 59,785 | + 0.0% |
| Median Sales Price | \$175,000 | \$195,000 | + 11.4% | \$169,000 | \$182,500 | + 8.0% |
| Percent of Original List Price Received* | 96.8% | 98.1% | + 1.3% | 96.6% | 97.0% | + 0.4% |
| Months Supply of Inventory | 3.6 | 1.5 | - 58.3% | -- | -- | -- |
| Inventory of Homes for Sale | 26,181 | 11,184 | - 57.3% | -- | -- | -- |

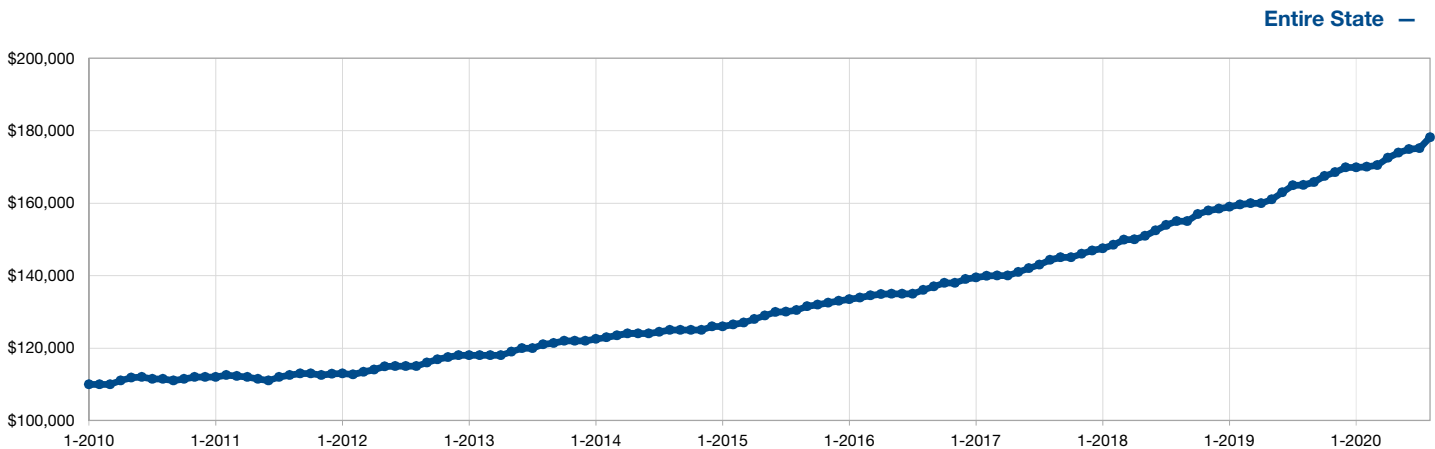
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.