

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

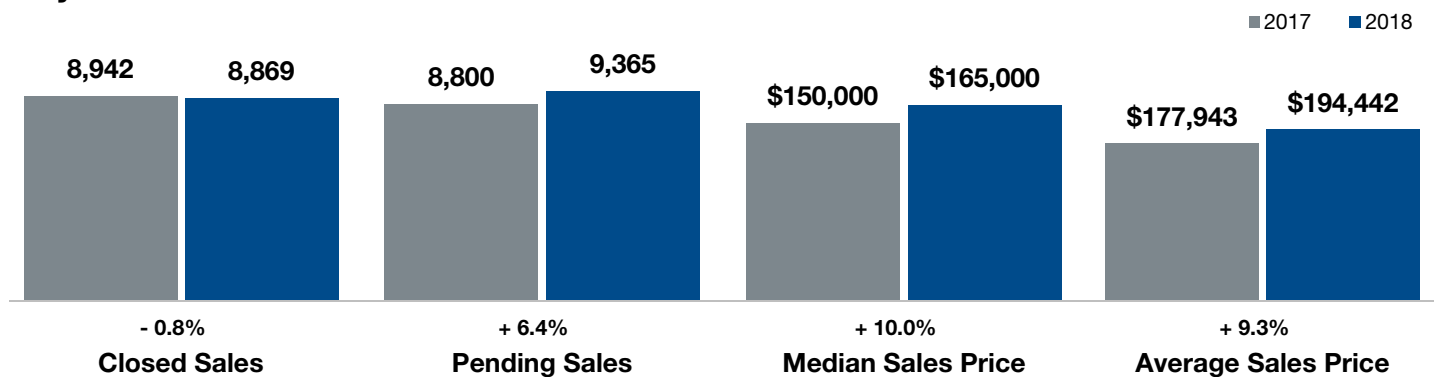


Entire State

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	11,425	11,956	+ 4.6%	46,876	45,532	- 2.9%
Closed Sales	8,942	8,869	- 0.8%	32,925	33,123	+ 0.6%
Median Sales Price	\$150,000	\$165,000	+ 10.0%	\$140,000	\$154,900	+ 10.6%
Percent of Original List Price Received*	96.4%	97.3%	+ 0.9%	95.5%	96.2%	+ 0.7%
Months Supply of Inventory	4.0	3.2	- 20.0%	--	--	--
Inventory of Homes for Sale	28,858	23,998	- 16.8%	--	--	--

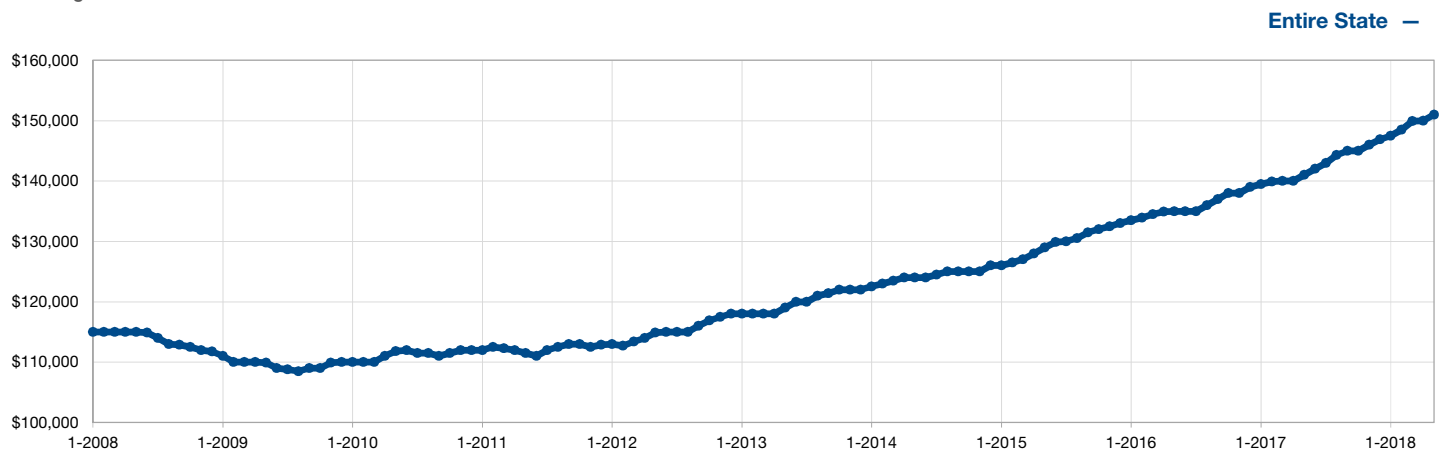
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.