

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

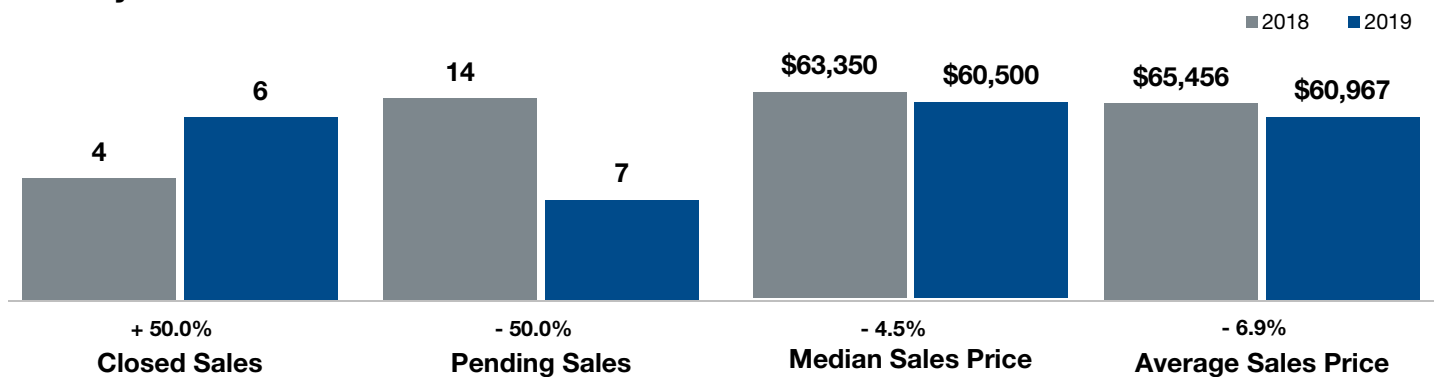


Fayette County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	9	17	+ 88.9%	9	17	+ 88.9%
Closed Sales	4	6	+ 50.0%	4	6	+ 50.0%
Median Sales Price	\$63,350	\$60,500	- 4.5%	\$63,350	\$60,500	- 4.5%
Percent of Original List Price Received*	90.4%	85.4%	- 5.5%	90.4%	85.4%	- 5.5%
Months Supply of Inventory	4.3	3.7	- 14.0%	--	--	--
Inventory of Homes for Sale	43	46	+ 7.0%	--	--	--

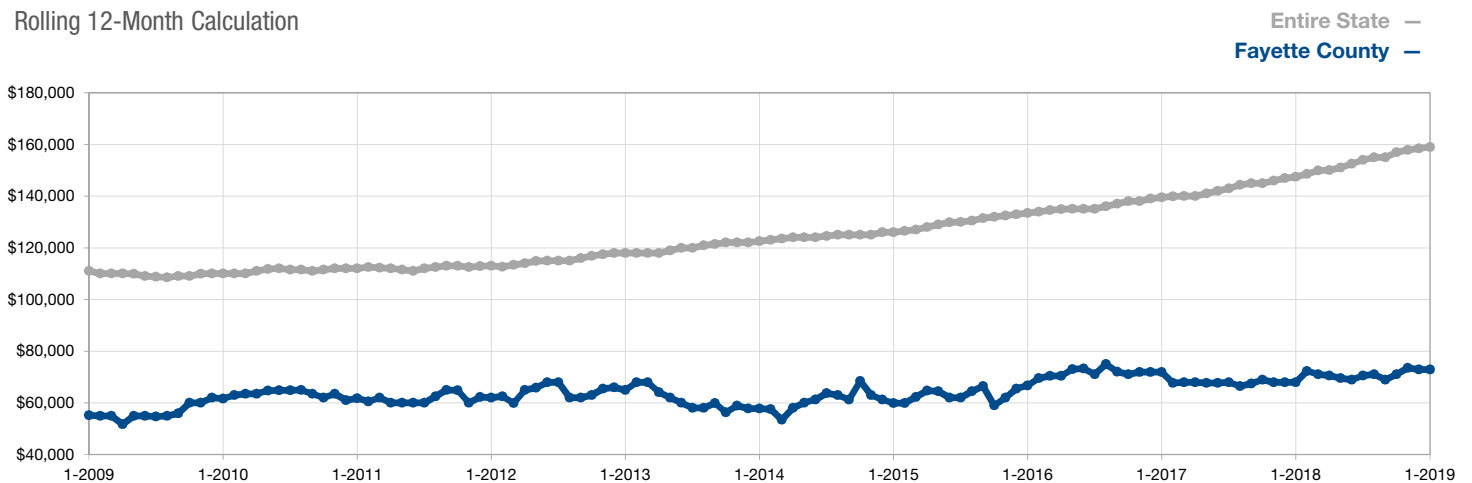
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.