

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

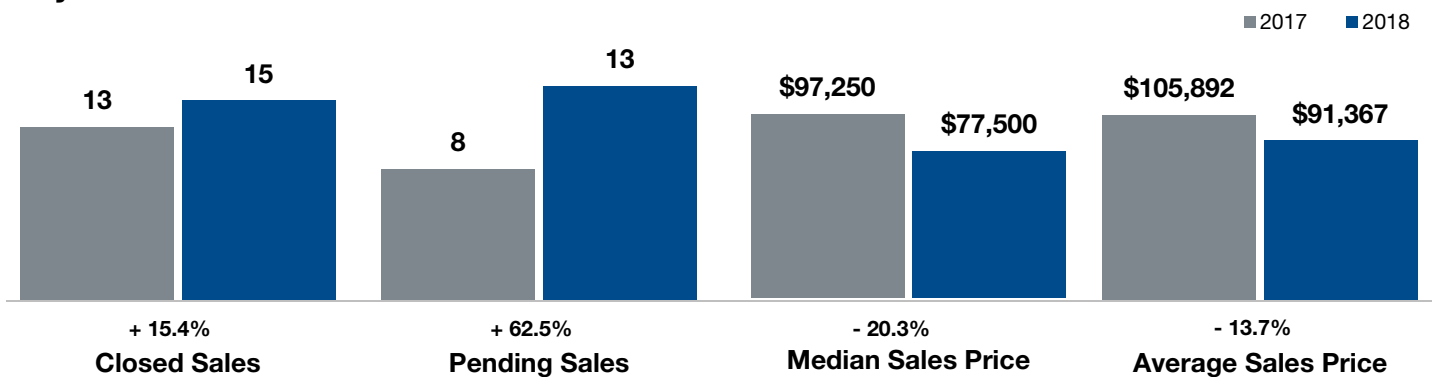


Fayette County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	18	22	+ 22.2%	74	81	+ 9.5%
Closed Sales	13	15	+ 15.4%	46	50	+ 8.7%
Median Sales Price	\$97,250	\$77,500	- 20.3%	\$65,450	\$65,950	+ 0.8%
Percent of Original List Price Received*	89.5%	94.4%	+ 5.5%	86.7%	90.6%	+ 4.5%
Months Supply of Inventory	4.2	5.6	+ 33.3%	--	--	--
Inventory of Homes for Sale	42	58	+ 38.1%	--	--	--

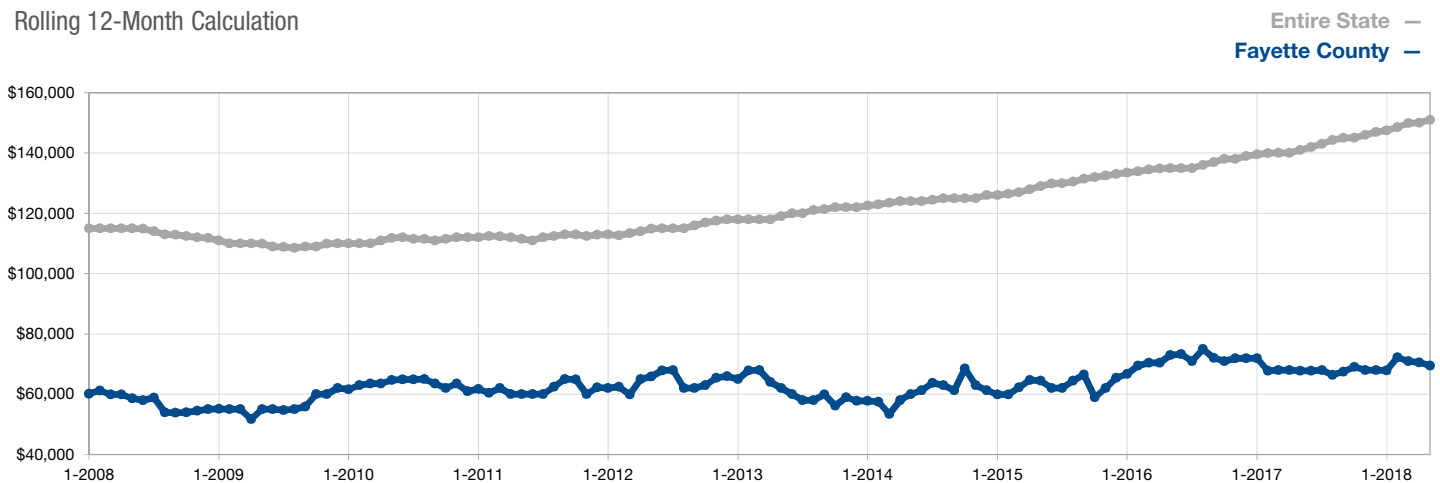
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.