Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

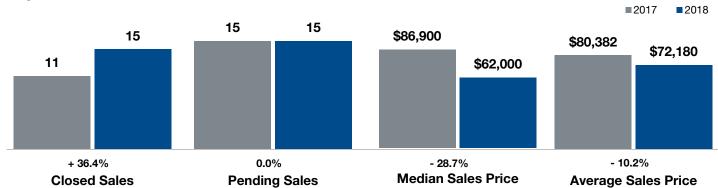


Fayette County

	September			Year to Date		
Key Metrics	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	11	20	+ 81.8%	132	179	+ 35.6%
Closed Sales	11	15	+ 36.4%	93	104	+ 11.8%
Median Sales Price	\$86,900	\$62,000	- 28.7%	\$67,500	\$69,000	+ 2.2%
Percent of Original List Price Received*	92.2%	90.1%	- 2.3%	89.2%	92.2%	+ 3.4%
Months Supply of Inventory	3.4	5.9	+ 73.5%			
Inventory of Homes for Sale	35	65	+ 85.7%			

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September

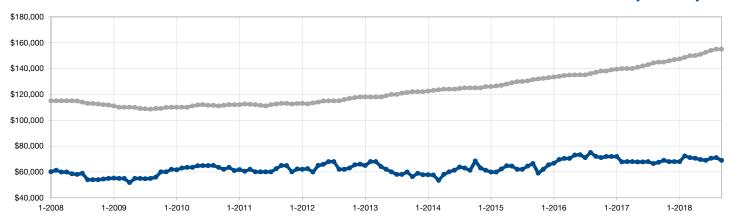


Median Sales Price









A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.