

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

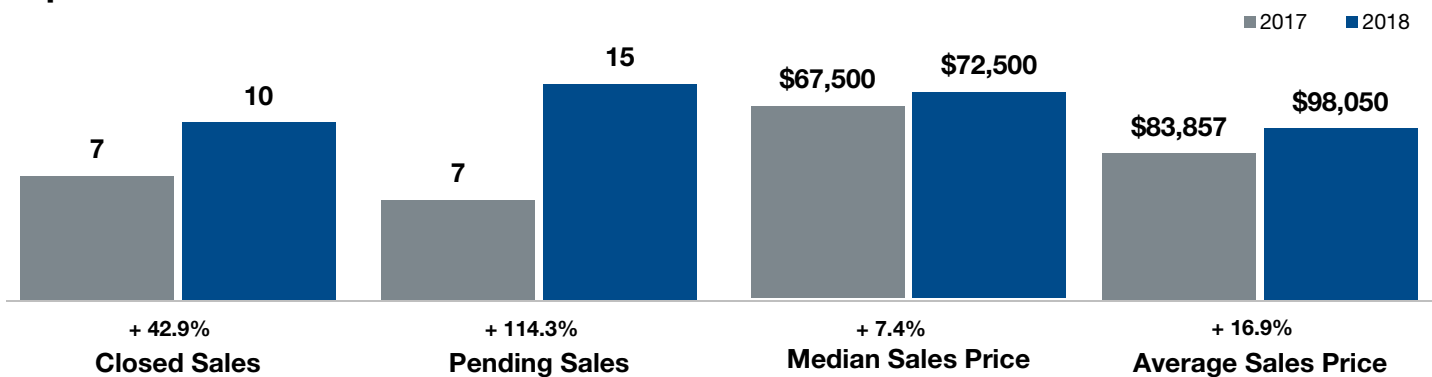


Fountain County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	6	11	+ 83.3%	86	89	+ 3.5%
Closed Sales	7	10	+ 42.9%	54	58	+ 7.4%
Median Sales Price	\$67,500	\$72,500	+ 7.4%	\$66,250	\$91,000	+ 37.4%
Percent of Original List Price Received*	93.5%	94.1%	+ 0.6%	92.8%	92.6%	- 0.2%
Months Supply of Inventory	6.9	6.3	- 8.7%	--	--	--
Inventory of Homes for Sale	39	41	+ 5.1%	--	--	--

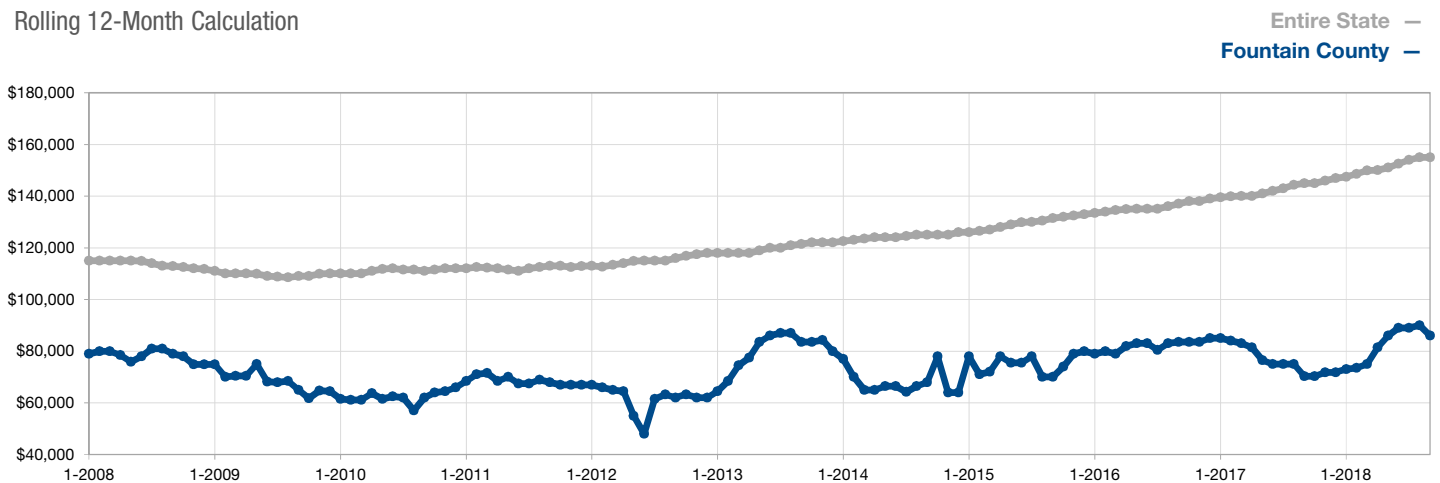
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.