

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

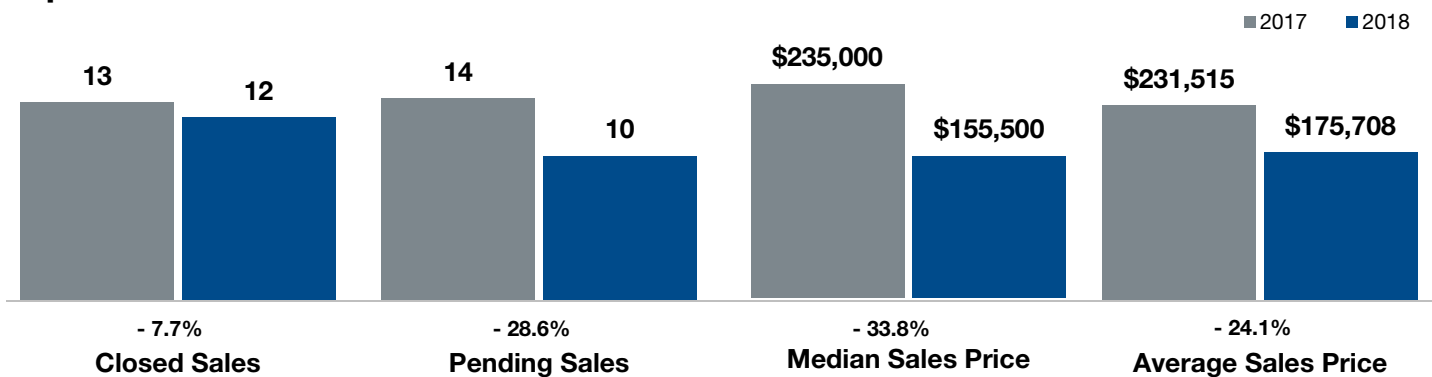


Franklin County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	11	21	+ 90.9%	174	203	+ 16.7%
Closed Sales	13	12	- 7.7%	118	131	+ 11.0%
Median Sales Price	\$235,000	\$155,500	- 33.8%	\$154,500	\$153,000	- 1.0%
Percent of Original List Price Received*	97.0%	91.5%	- 5.7%	94.0%	94.8%	+ 0.9%
Months Supply of Inventory	7.8	7.7	- 1.3%	--	--	--
Inventory of Homes for Sale	95	114	+ 20.0%	--	--	--

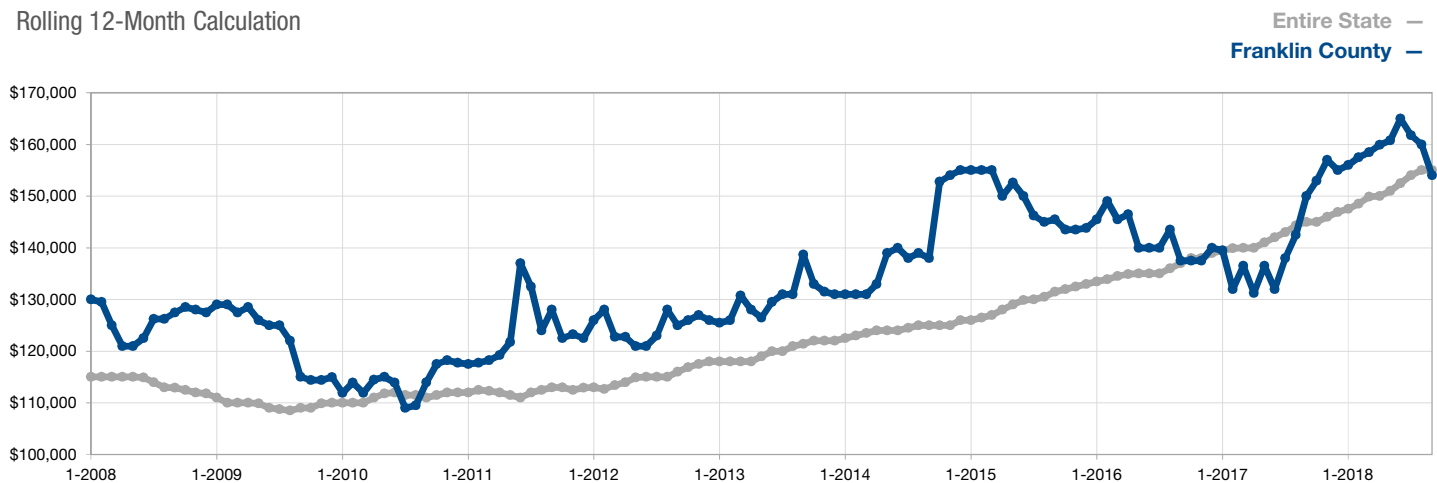
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.