

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

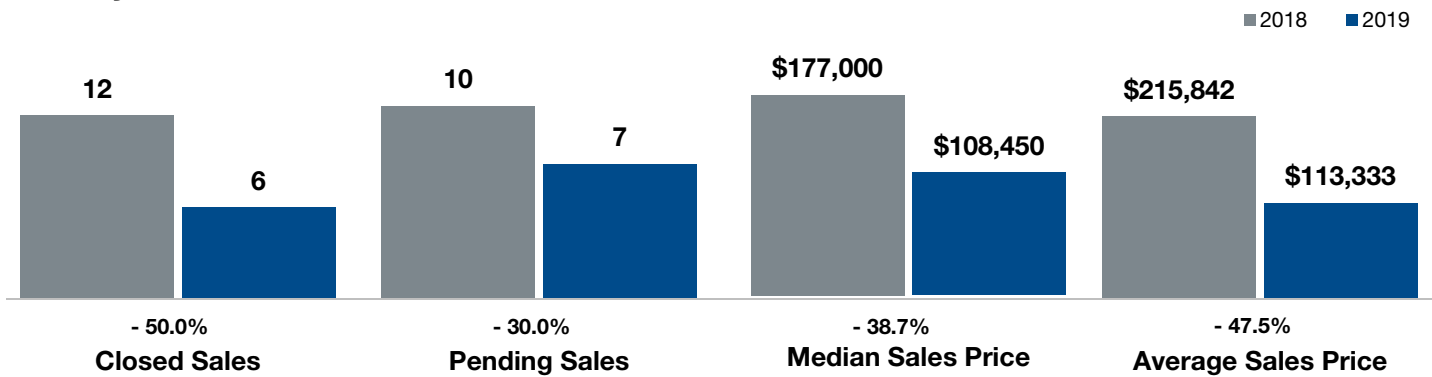


Franklin County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	17	18	+ 5.9%	17	18	+ 5.9%
Closed Sales	12	6	- 50.0%	12	6	- 50.0%
Median Sales Price	\$177,000	\$108,450	- 38.7%	\$177,000	\$108,450	- 38.7%
Percent of Original List Price Received*	95.5%	91.7%	- 4.0%	95.5%	91.7%	- 4.0%
Months Supply of Inventory	5.9	7.5	+ 27.1%	--	--	--
Inventory of Homes for Sale	84	111	+ 32.1%	--	--	--

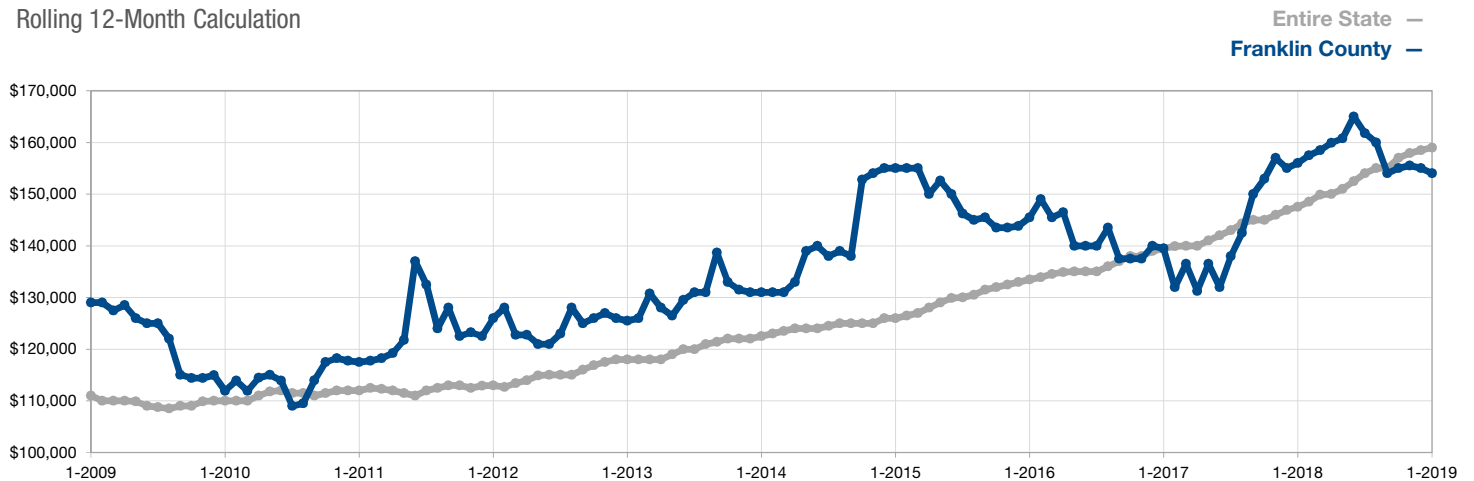
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.