

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

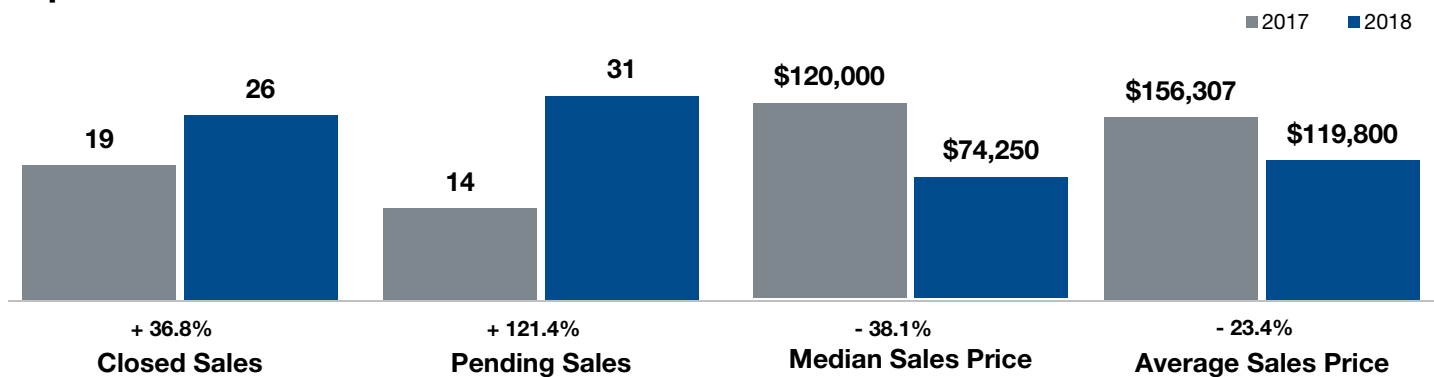


Fulton County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	9	19	+ 111.1%	186	173	- 7.0%
Closed Sales	19	26	+ 36.8%	140	127	- 9.3%
Median Sales Price	\$120,000	\$74,250	- 38.1%	\$92,250	\$95,000	+ 3.0%
Percent of Original List Price Received*	92.8%	95.2%	+ 2.6%	92.2%	94.8%	+ 2.8%
Months Supply of Inventory	36.5	38.0	+ 4.1%	--	--	--
Inventory of Homes for Sale	559	541	- 3.2%	--	--	--

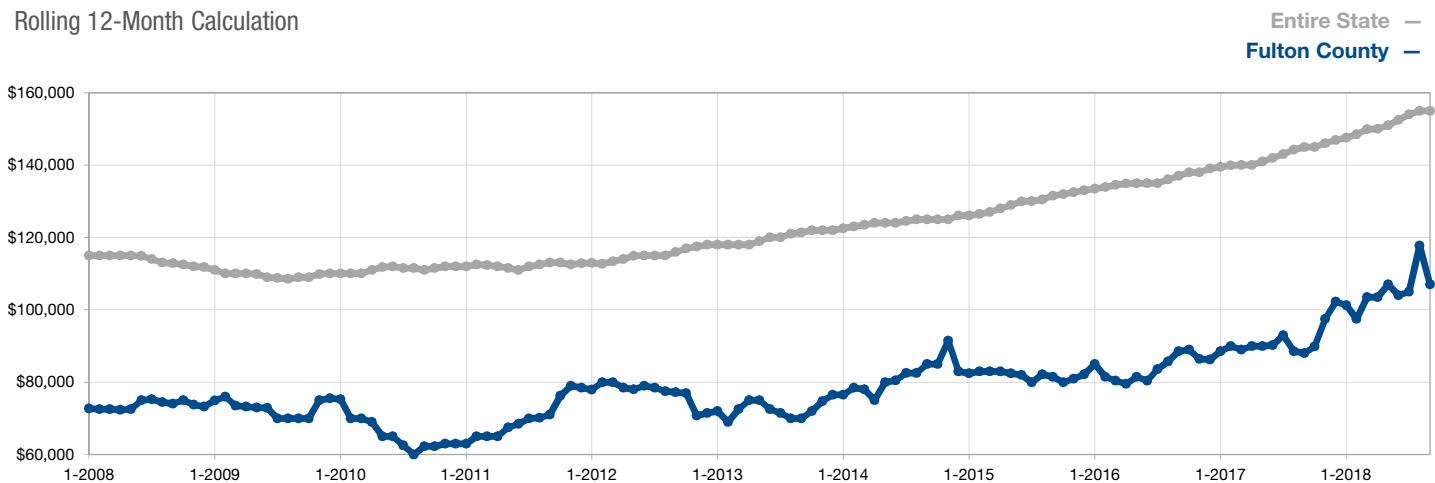
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.