Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

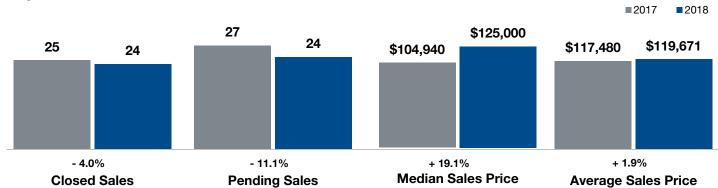


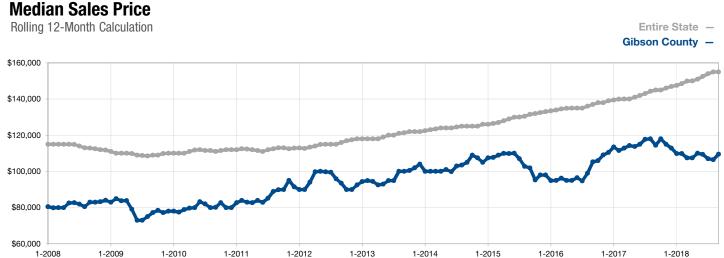
Gibson County

	September			Year to Date		
Key Metrics	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	33	38	+ 15.2%	247	268	+ 8.5%
Closed Sales	25	24	- 4.0%	209	214	+ 2.4%
Median Sales Price	\$104,940	\$125,000	+ 19.1%	\$112,250	\$104,500	- 6.9%
Percent of Original List Price Received*	94.1%	97.2%	+ 3.3%	96.9%	96.6%	- 0.3%
Months Supply of Inventory	3.2	4.3	+ 34.4%			
Inventory of Homes for Sale	80	102	+ 27.5%			

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.







A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.