

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

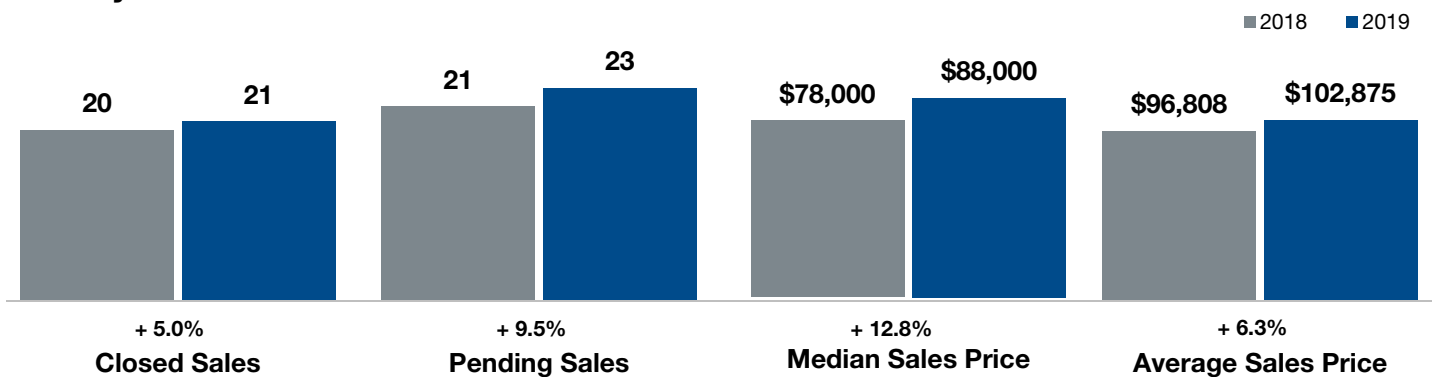


Gibson County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	16	26	+ 62.5%	16	26	+ 62.5%
Closed Sales	20	21	+ 5.0%	20	21	+ 5.0%
Median Sales Price	\$78,000	\$88,000	+ 12.8%	\$78,000	\$88,000	+ 12.8%
Percent of Original List Price Received*	94.9%	90.3%	- 4.8%	94.9%	90.3%	- 4.8%
Months Supply of Inventory	3.2	3.9	+ 21.9%	--	--	--
Inventory of Homes for Sale	74	95	+ 28.4%	--	--	--

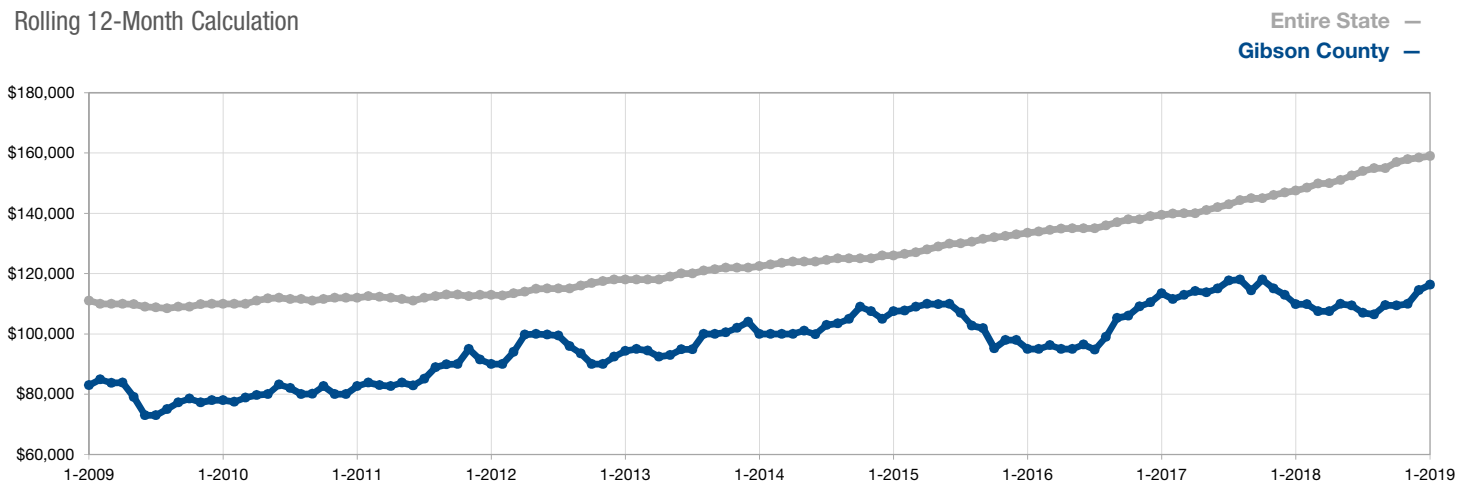
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.