

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

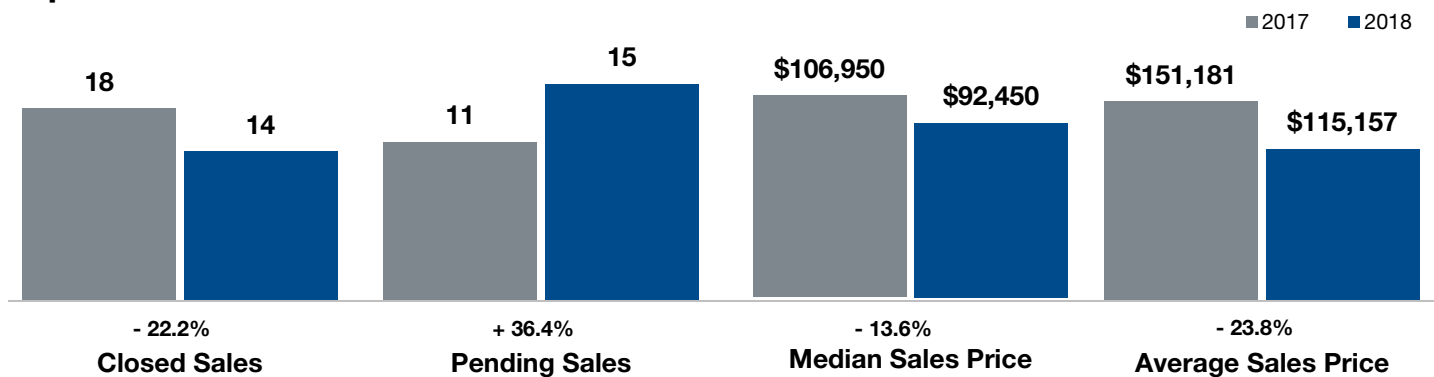


Greene County

| Key Metrics | September | | | Year to Date | | |
|--|-----------|-----------------|----------------|--------------|-----------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 27 | 25 | - 7.4% | 222 | 231 | + 4.1% |
| Closed Sales | 18 | 14 | - 22.2% | 146 | 152 | + 4.1% |
| Median Sales Price | \$106,950 | \$92,450 | - 13.6% | \$91,000 | \$98,750 | + 8.5% |
| Percent of Original List Price Received* | 92.1% | 96.1% | + 4.3% | 93.3% | 94.7% | + 1.5% |
| Months Supply of Inventory | 9.9 | 8.9 | - 10.1% | -- | -- | -- |
| Inventory of Homes for Sale | 149 | 138 | - 7.4% | -- | -- | -- |

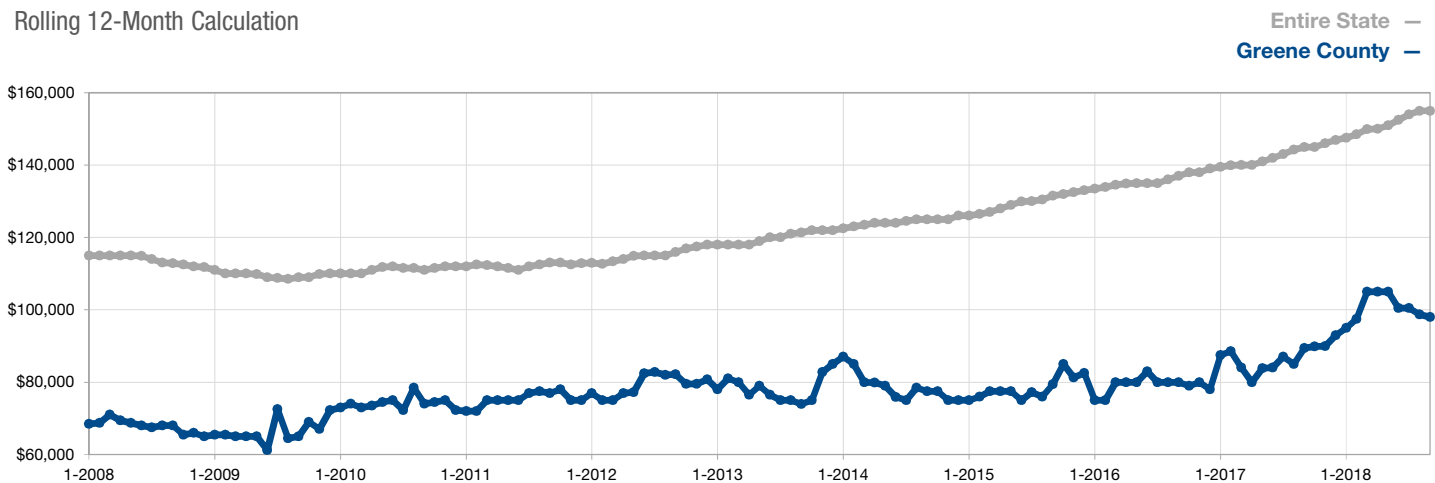
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.