

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

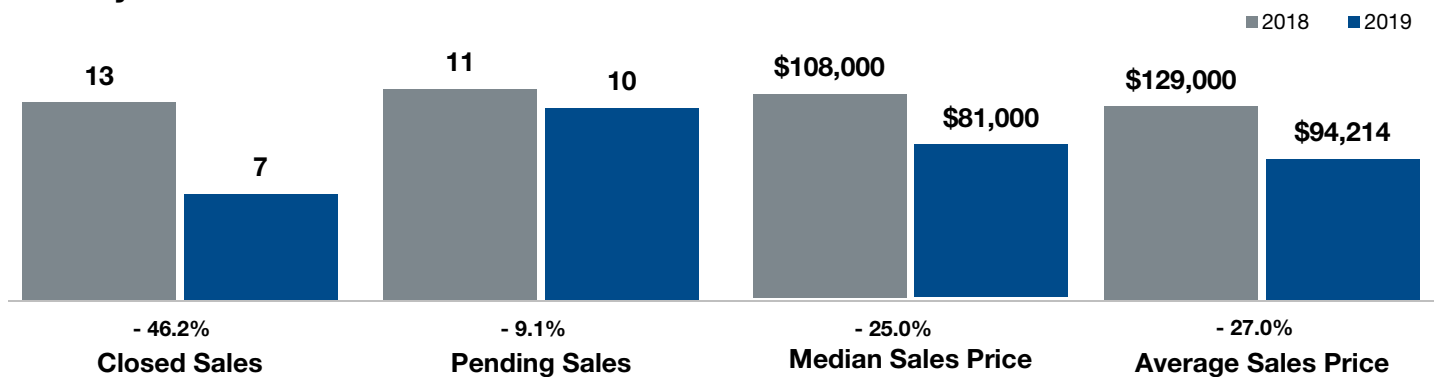


Greene County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	23	14	- 39.1%	23	14	- 39.1%
Closed Sales	13	7	- 46.2%	13	7	- 46.2%
Median Sales Price	\$108,000	\$81,000	- 25.0%	\$108,000	\$81,000	- 25.0%
Percent of Original List Price Received*	92.9%	101.4%	+ 9.1%	92.9%	101.4%	+ 9.1%
Months Supply of Inventory	8.6	6.5	- 24.4%	--	--	--
Inventory of Homes for Sale	133	104	- 21.8%	--	--	--

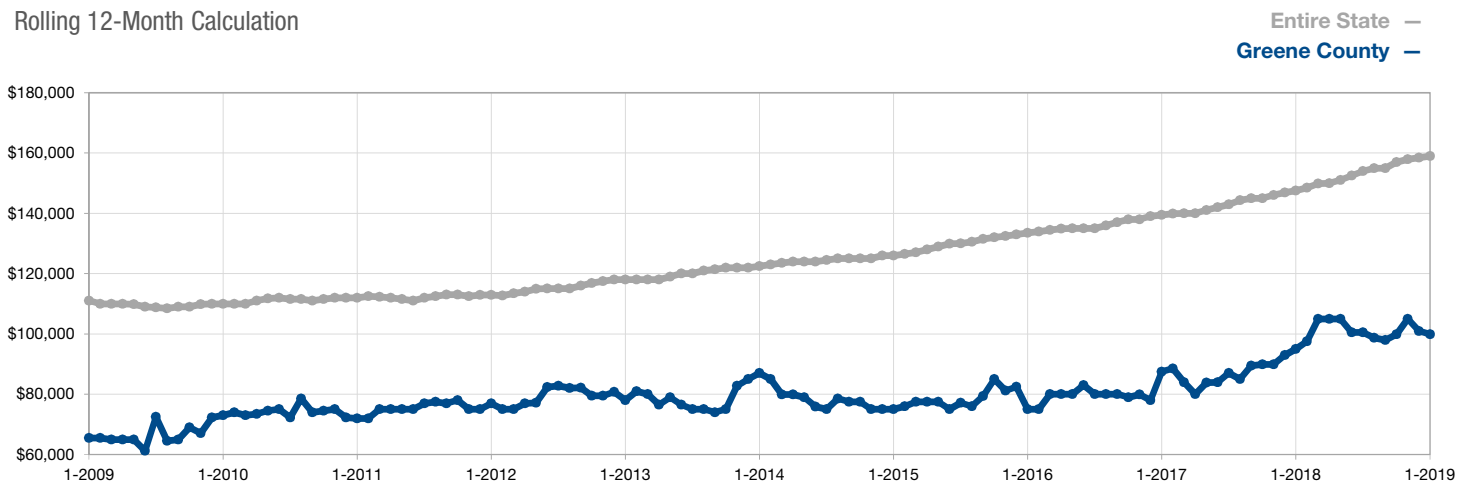
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.