

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

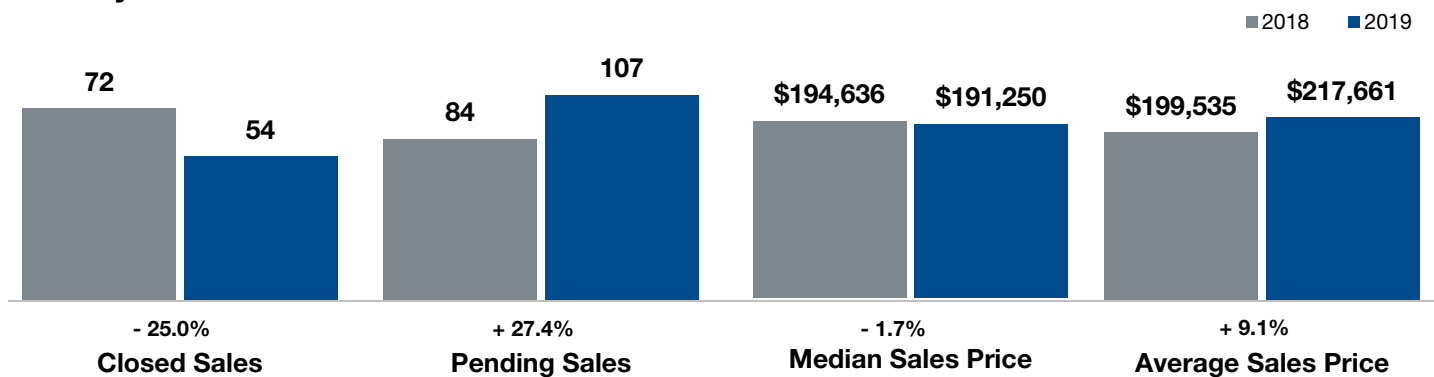


Hancock County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	93	111	+ 19.4%	93	111	+ 19.4%
Closed Sales	72	54	- 25.0%	72	54	- 25.0%
Median Sales Price	\$194,636	\$191,250	- 1.7%	\$194,636	\$191,250	- 1.7%
Percent of Original List Price Received*	94.9%	96.4%	+ 1.6%	94.9%	96.4%	+ 1.6%
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--
Inventory of Homes for Sale	243	256	+ 5.3%	--	--	--

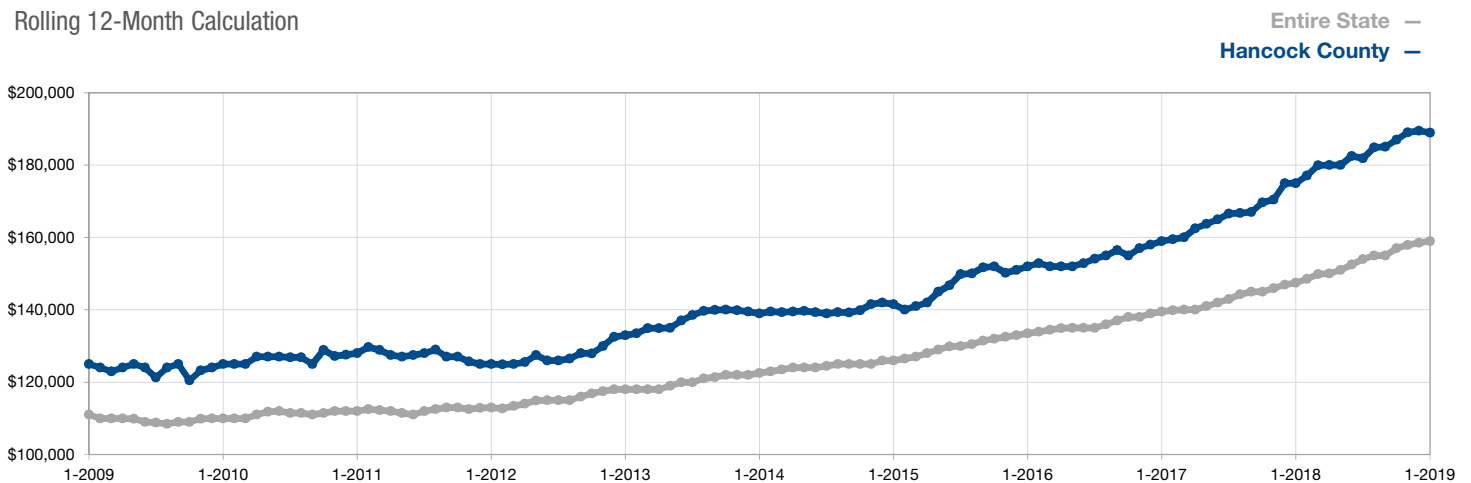
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.