

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

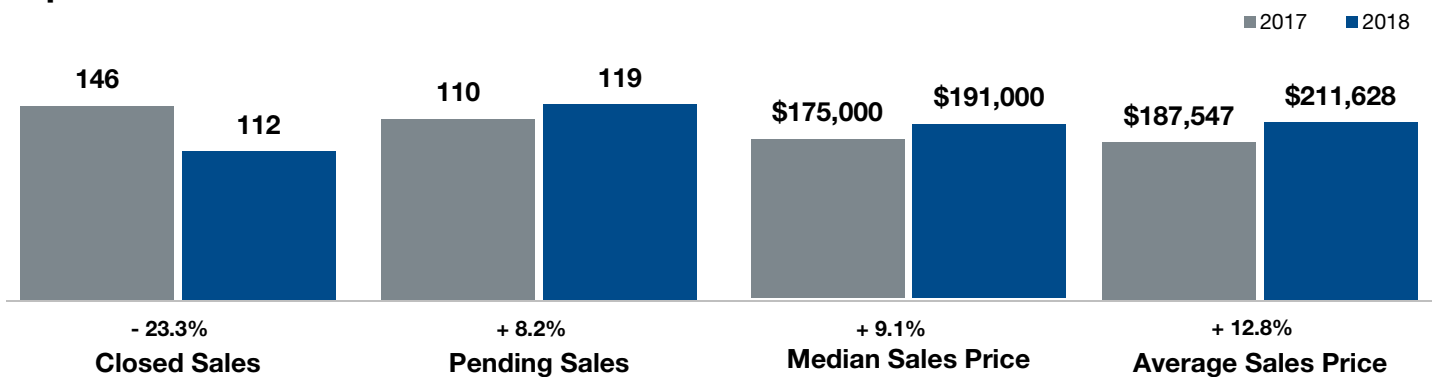


Hancock County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	127	147	+ 15.7%	1,266	1,288	+ 1.7%
Closed Sales	146	112	- 23.3%	1,046	1,038	- 0.8%
Median Sales Price	\$175,000	\$191,000	+ 9.1%	\$170,000	\$188,000	+ 10.6%
Percent of Original List Price Received*	95.2%	95.7%	+ 0.5%	96.0%	97.0%	+ 1.0%
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--
Inventory of Homes for Sale	311	289	- 7.1%	--	--	--

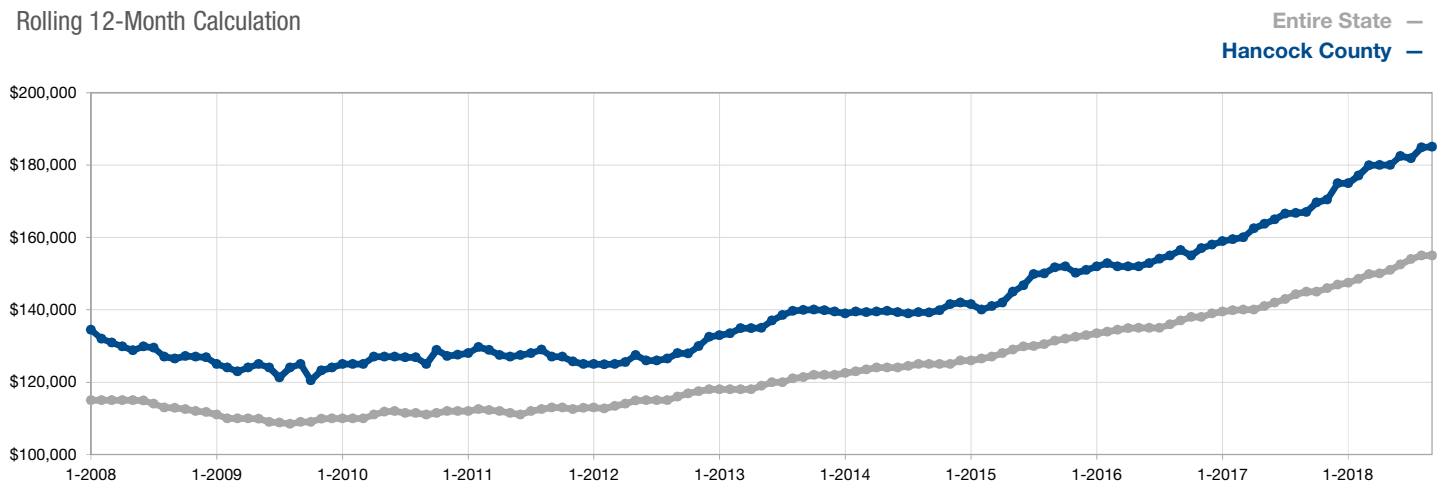
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.