

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

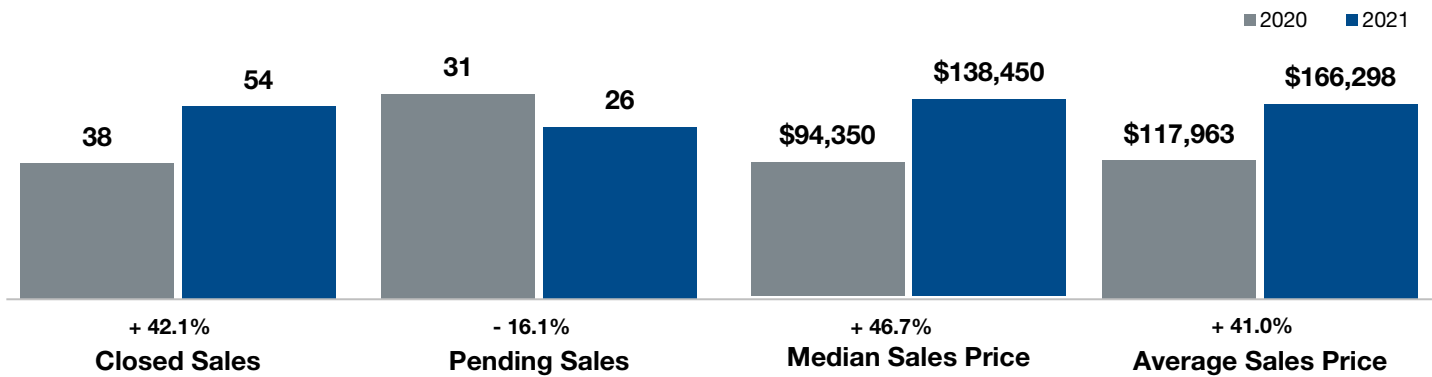


Henry County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	40	19	- 52.5%	479	532	+ 11.1%
Closed Sales	38	54	+ 42.1%	478	510	+ 6.7%
Median Sales Price	\$94,350	\$138,450	+ 46.7%	\$95,000	\$124,550	+ 31.1%
Percent of Original List Price Received*	97.9%	99.8%	+ 1.9%	96.2%	99.0%	+ 2.9%
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--
Inventory of Homes for Sale	39	57	+ 46.2%	--	--	--

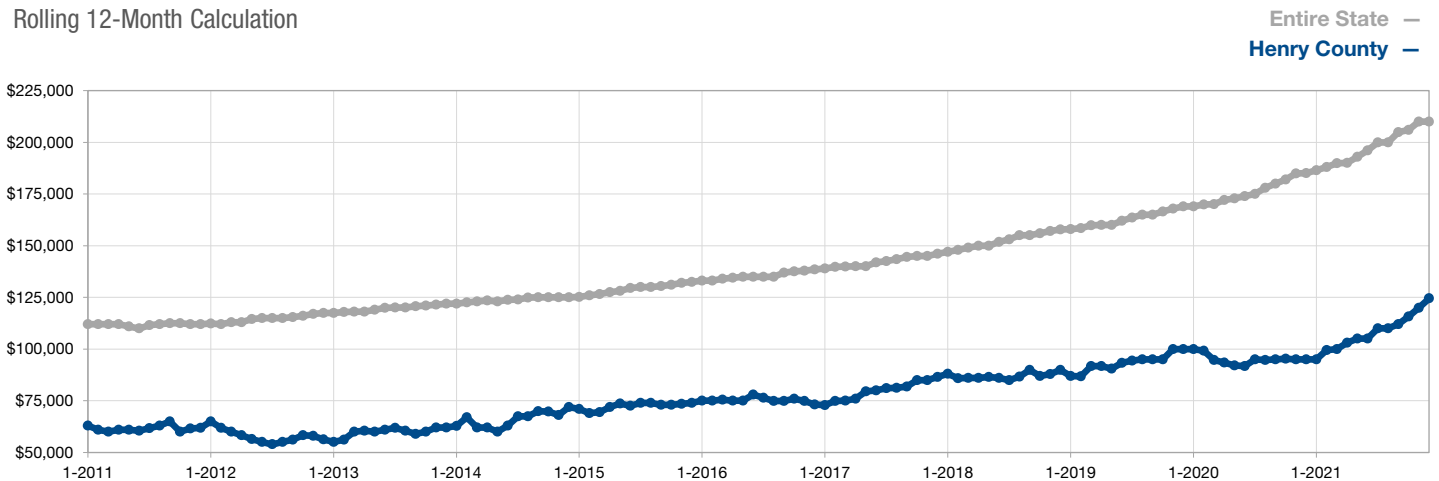
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.