

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

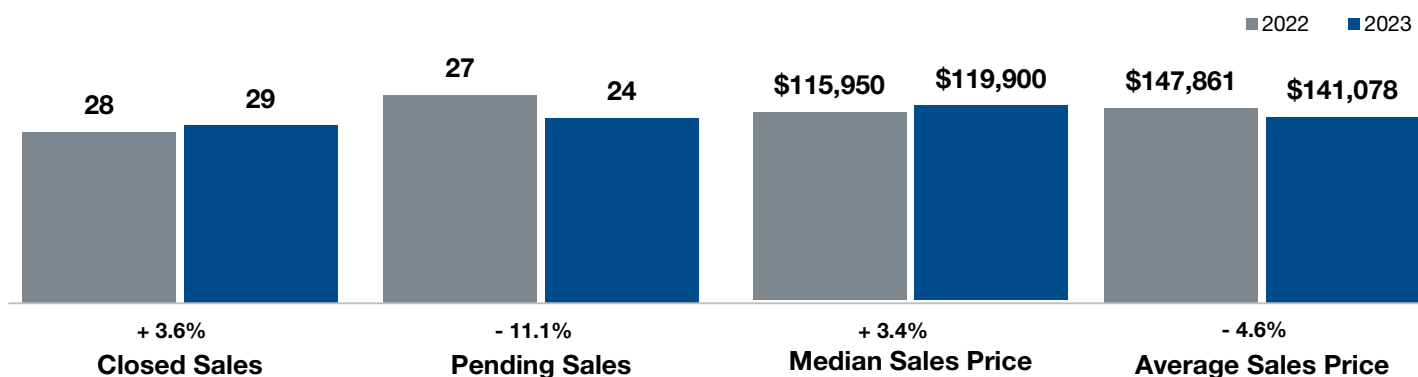


Henry County

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	18	23	+ 27.8%	450	384	- 14.7%
Closed Sales	28	29	+ 3.6%	454	360	- 20.7%
Median Sales Price	\$115,950	\$119,900	+ 3.4%	\$129,950	\$142,000	+ 9.3%
Percent of Original List Price Received*	92.8%	97.0%	+ 4.5%	97.9%	96.7%	- 1.2%
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--
Inventory of Homes for Sale	45	64	+ 42.2%	--	--	--

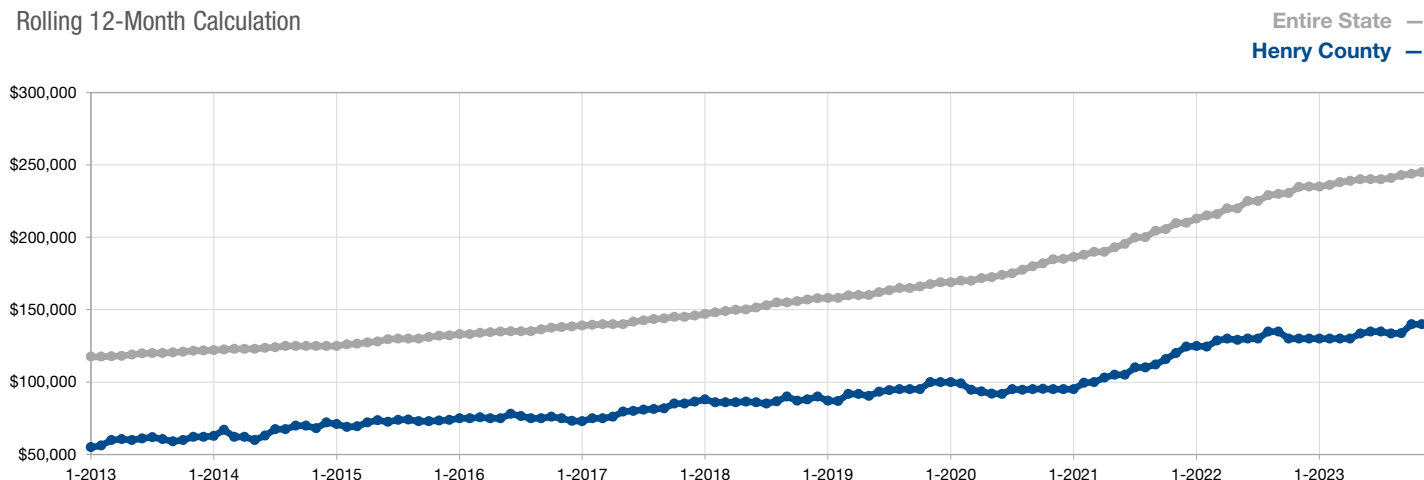
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.