

# Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

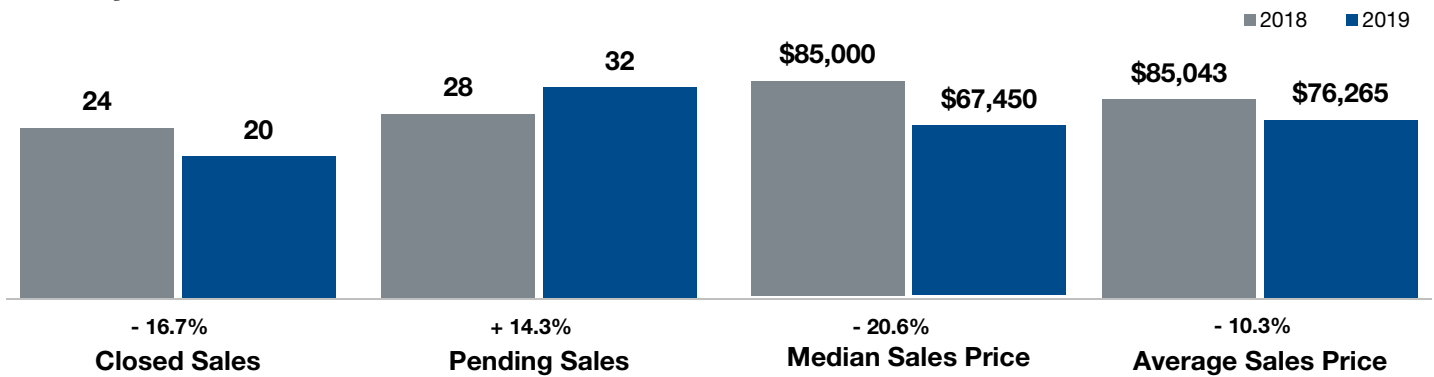


## Henry County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	37	24	- 35.1%	37	24	- 35.1%
Closed Sales	24	20	- 16.7%	24	20	- 16.7%
Median Sales Price	\$85,000	\$67,450	- 20.6%	\$85,000	\$67,450	- 20.6%
Percent of Original List Price Received*	94.9%	94.7%	- 0.2%	94.9%	94.7%	- 0.2%
Months Supply of Inventory	4.4	3.7	- 15.9%	--	--	--
Inventory of Homes for Sale	153	124	- 19.0%	--	--	--

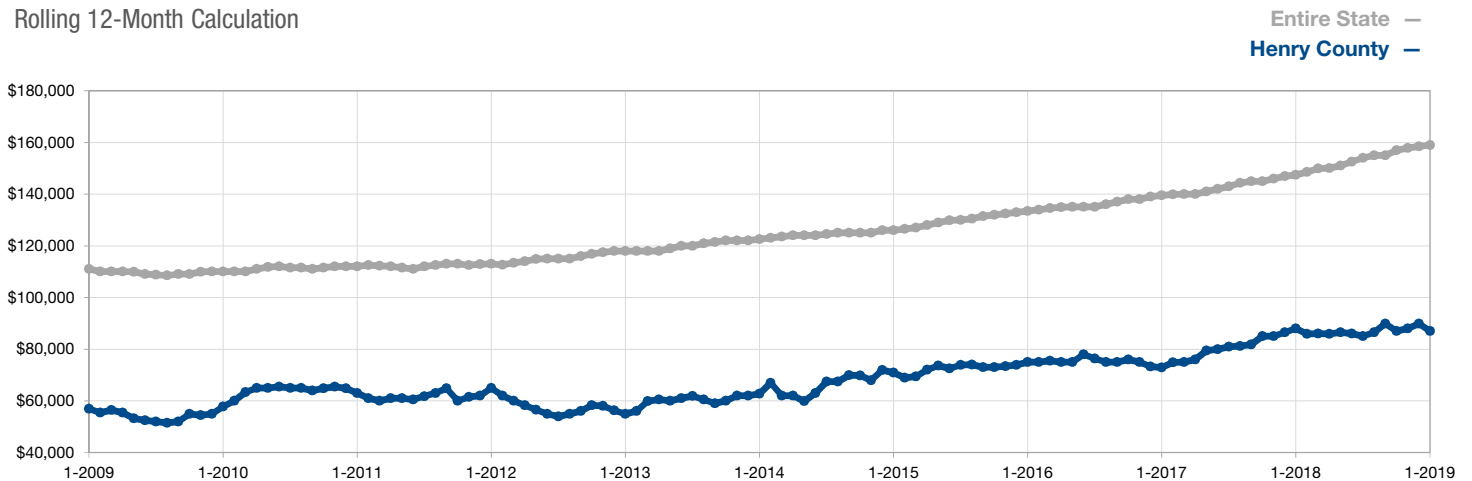
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.