

# Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

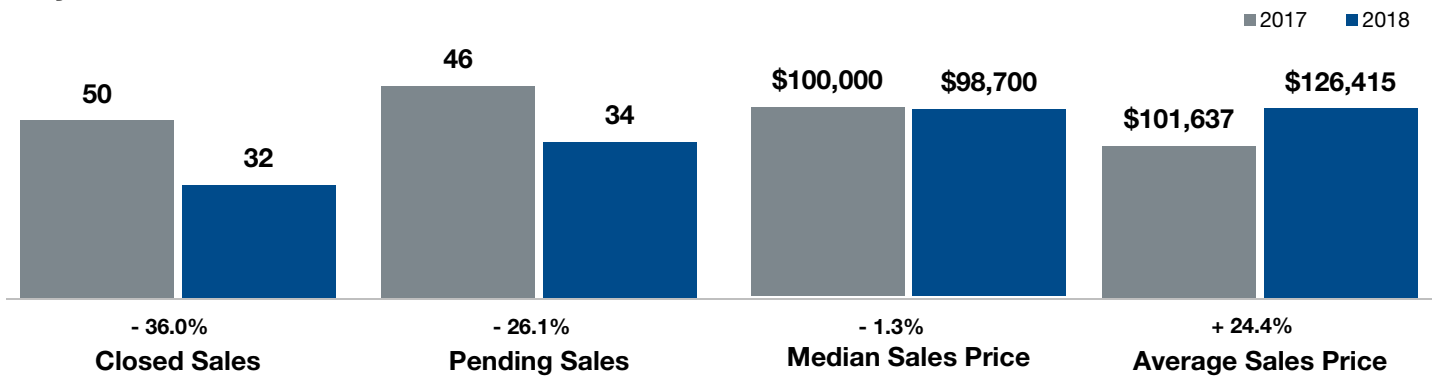


## Henry County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	60	48	- 20.0%	213	187	- 12.2%
Closed Sales	50	32	- 36.0%	178	141	- 20.8%
Median Sales Price	\$100,000	<b>\$98,700</b>	- 1.3%	\$85,000	<b>\$85,000</b>	0.0%
Percent of Original List Price Received*	95.3%	<b>97.4%</b>	+ 2.2%	94.7%	<b>95.5%</b>	+ 0.8%
Months Supply of Inventory	3.9	<b>4.0</b>	+ 2.6%	--	--	--
Inventory of Homes for Sale	144	<b>130</b>	- 9.7%	--	--	--

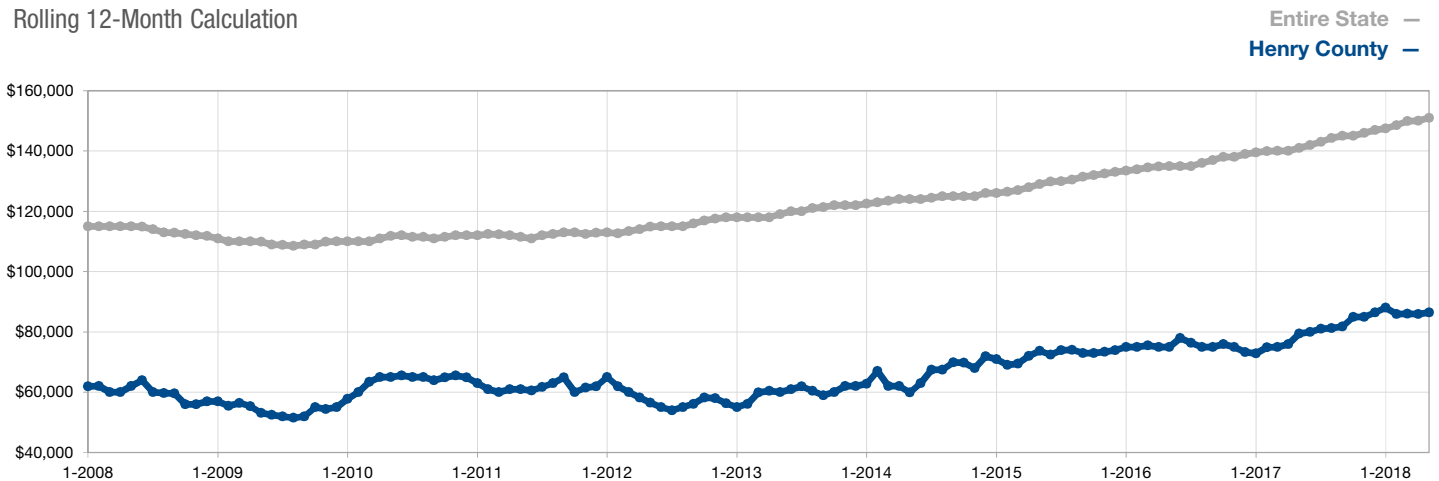
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### May



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.