

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

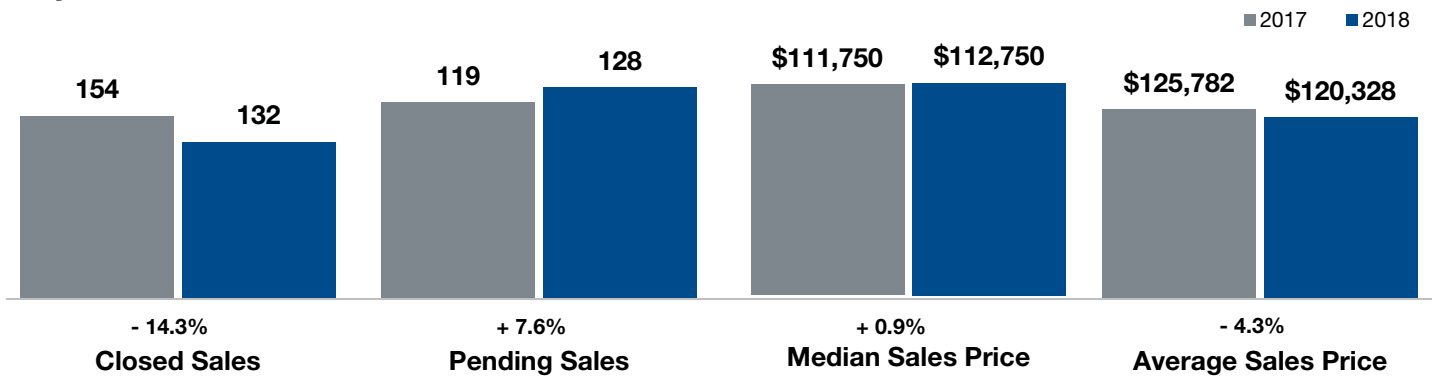


Howard County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	178	155	- 12.9%	638	611	- 4.2%
Closed Sales	154	132	- 14.3%	484	526	+ 8.7%
Median Sales Price	\$111,750	\$112,750	+ 0.9%	\$97,000	\$102,000	+ 5.2%
Percent of Original List Price Received*	97.3%	96.9%	- 0.4%	96.3%	96.2%	- 0.1%
Months Supply of Inventory	2.9	2.2	- 24.1%	--	--	--
Inventory of Homes for Sale	319	243	- 23.8%	--	--	--

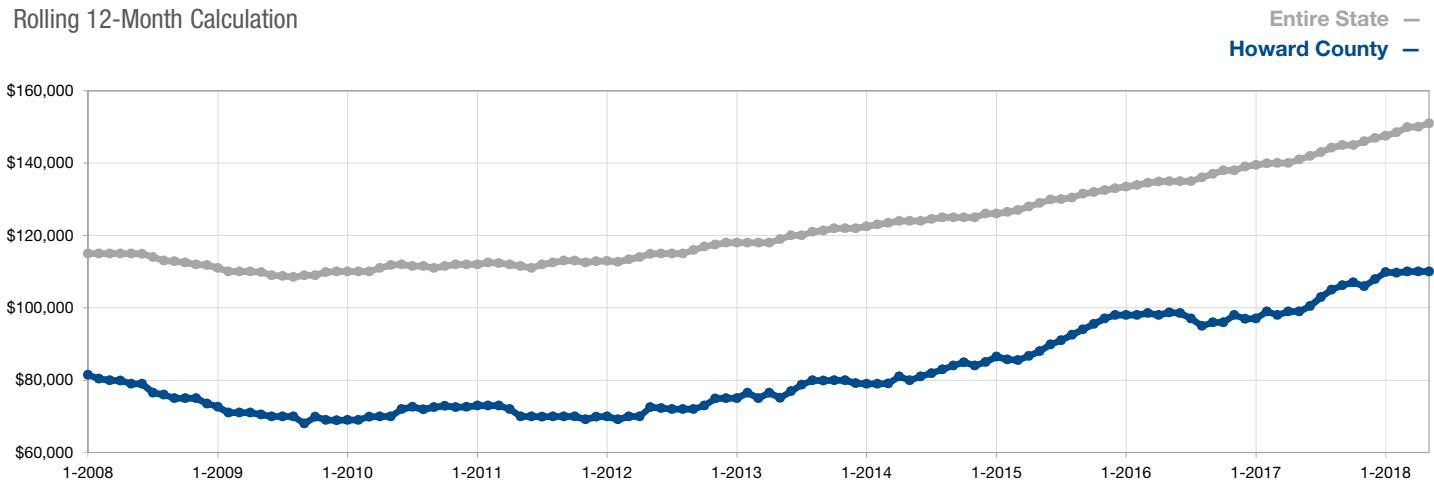
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.