

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

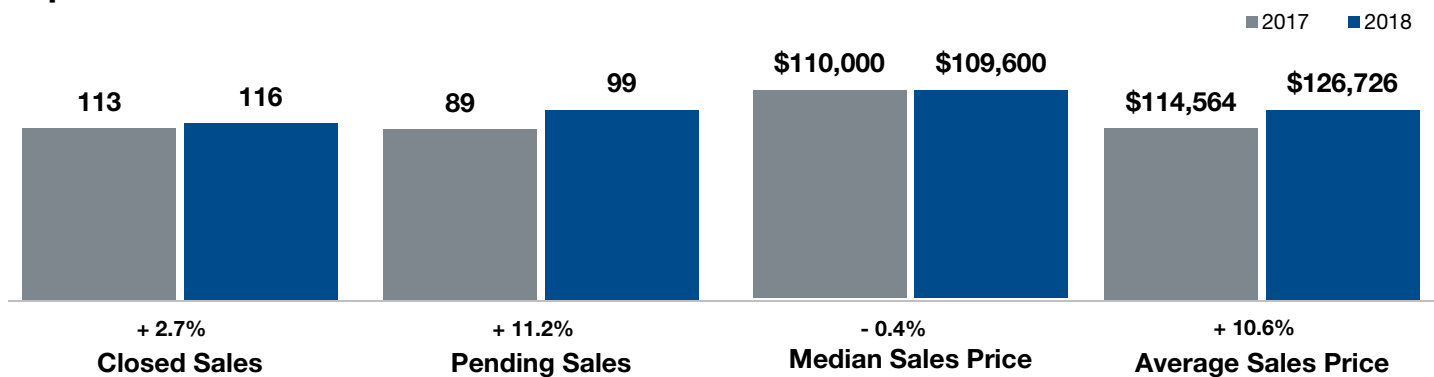


Howard County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	138	144	+ 4.3%	1,255	1,240	- 1.2%
Closed Sales	113	116	+ 2.7%	1,000	1,036	+ 3.6%
Median Sales Price	\$110,000	\$109,600	- 0.4%	\$107,000	\$110,000	+ 2.8%
Percent of Original List Price Received*	96.5%	97.3%	+ 0.8%	96.6%	96.8%	+ 0.2%
Months Supply of Inventory	3.4	3.2	- 5.9%	--	--	--
Inventory of Homes for Sale	379	354	- 6.6%	--	--	--

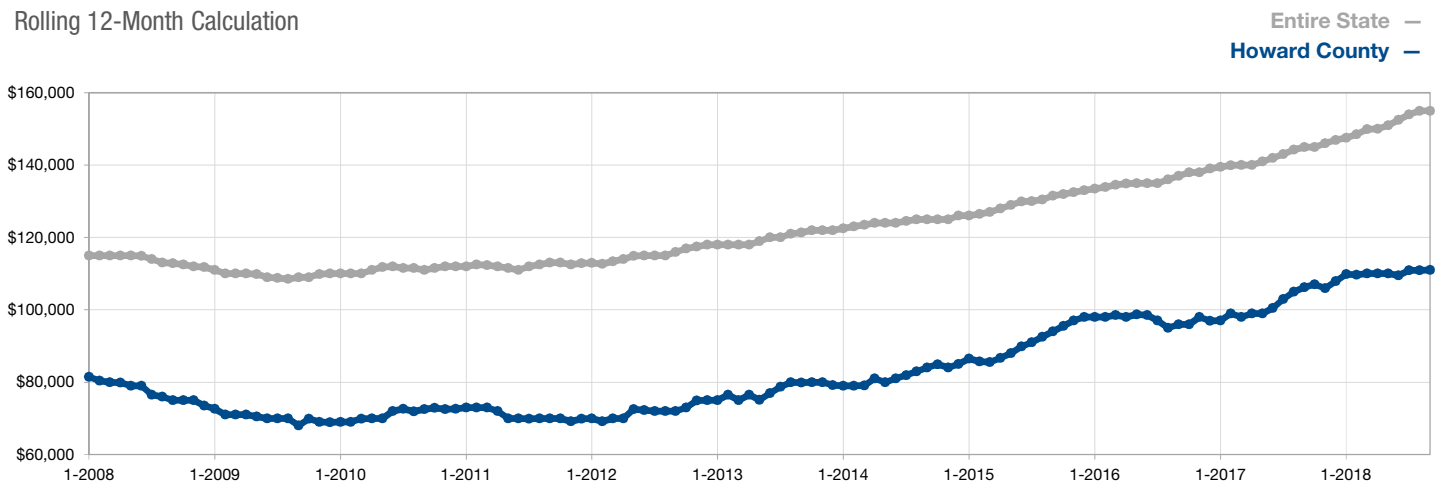
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.