

Local Market Update for September 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

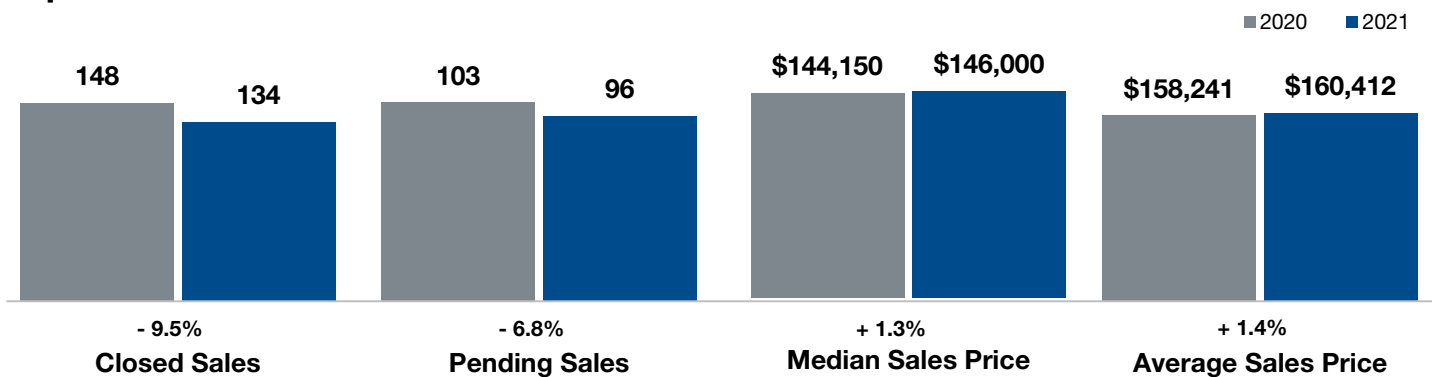


Howard County

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	138	120	- 13.0%	1,118	1,147	+ 2.6%
Closed Sales	148	134	- 9.5%	1,006	1,094	+ 8.7%
Median Sales Price	\$144,150	\$146,000	+ 1.3%	\$128,000	\$134,000	+ 4.7%
Percent of Original List Price Received*	98.5%	98.3%	- 0.2%	97.1%	99.2%	+ 2.2%
Months Supply of Inventory	1.6	1.3	- 18.8%	--	--	--
Inventory of Homes for Sale	176	154	- 12.5%	--	--	--

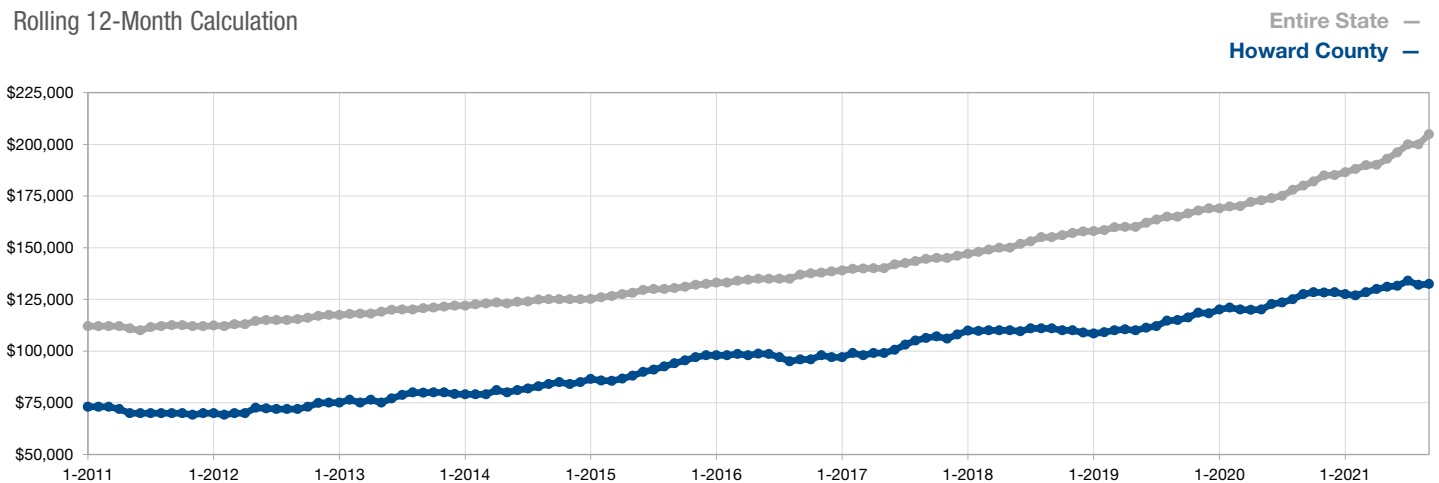
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.