

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

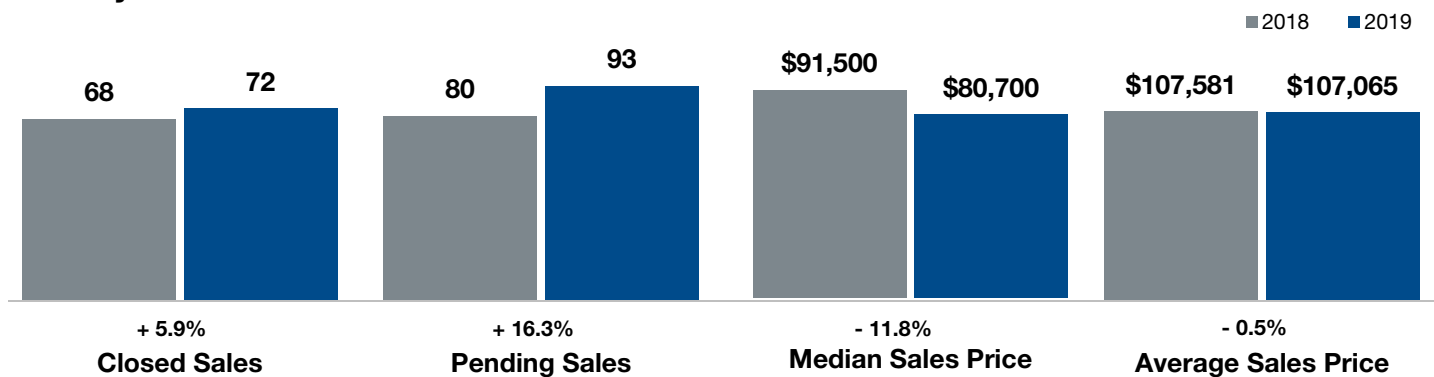


Howard County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	85	98	+ 15.3%	85	98	+ 15.3%
Closed Sales	68	72	+ 5.9%	68	72	+ 5.9%
Median Sales Price	\$91,500	\$80,700	- 11.8%	\$91,500	\$80,700	- 11.8%
Percent of Original List Price Received*	94.7%	97.8%	+ 3.3%	94.7%	97.8%	+ 3.3%
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--
Inventory of Homes for Sale	302	312	+ 3.3%	--	--	--

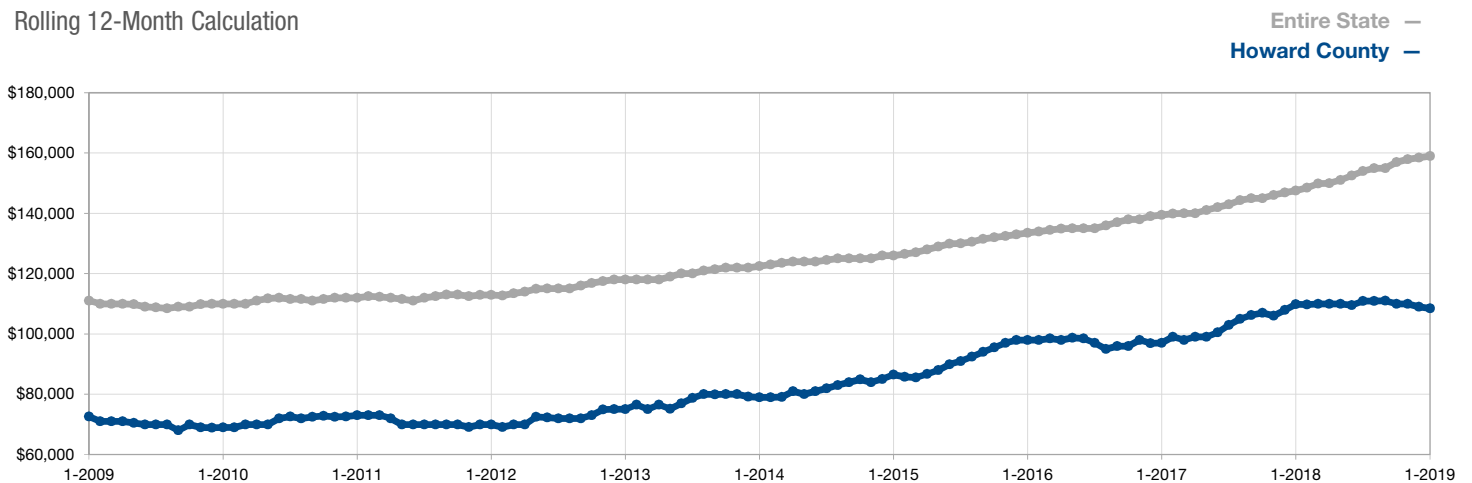
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.