

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

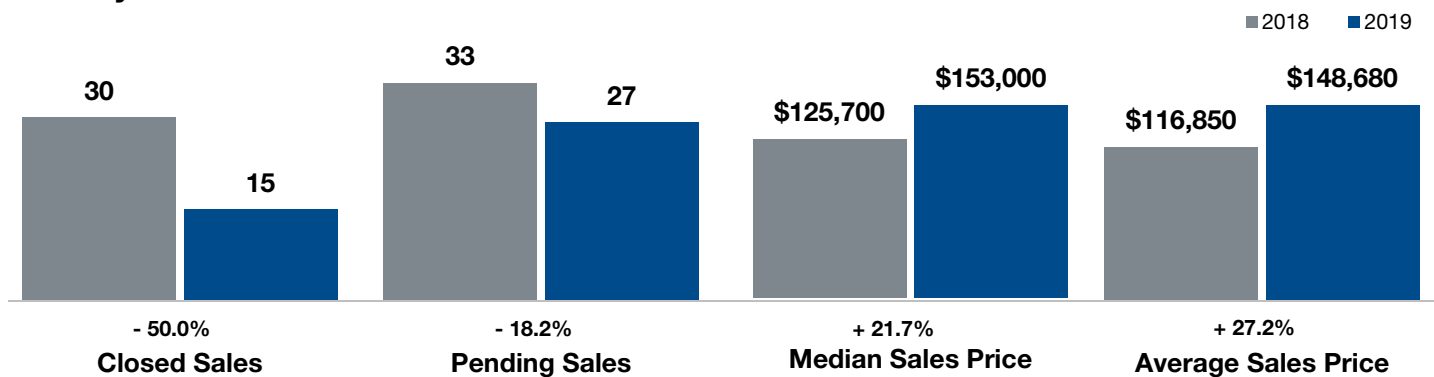


Jackson County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	31	23	- 25.8%	31	23	- 25.8%
Closed Sales	30	15	- 50.0%	30	15	- 50.0%
Median Sales Price	\$125,700	\$153,000	+ 21.7%	\$125,700	\$153,000	+ 21.7%
Percent of Original List Price Received*	91.4%	95.7%	+ 4.7%	91.4%	95.7%	+ 4.7%
Months Supply of Inventory	3.3	2.5	- 24.2%	--	--	--
Inventory of Homes for Sale	126	94	- 25.4%	--	--	--

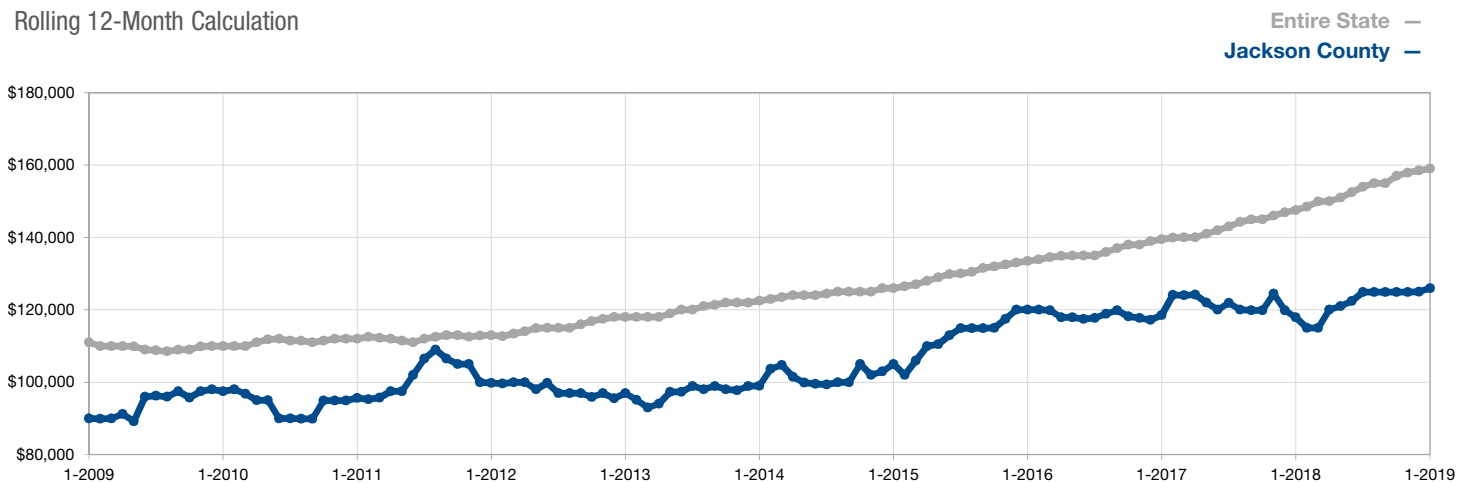
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.