

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

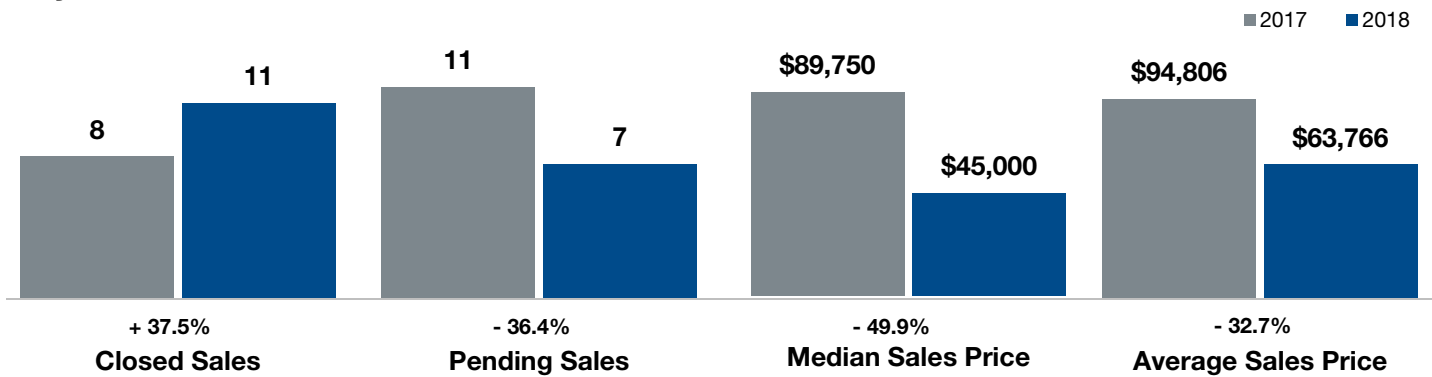


Jay County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	25	6	- 76.0%	64	50	- 21.9%
Closed Sales	8	11	+ 37.5%	42	49	+ 16.7%
Median Sales Price	\$89,750	\$45,000	- 49.9%	\$75,000	\$72,900	- 2.8%
Percent of Original List Price Received*	91.4%	89.0%	- 2.6%	94.1%	93.0%	- 1.2%
Months Supply of Inventory	5.1	2.7	- 47.1%	--	--	--
Inventory of Homes for Sale	47	30	- 36.2%	--	--	--

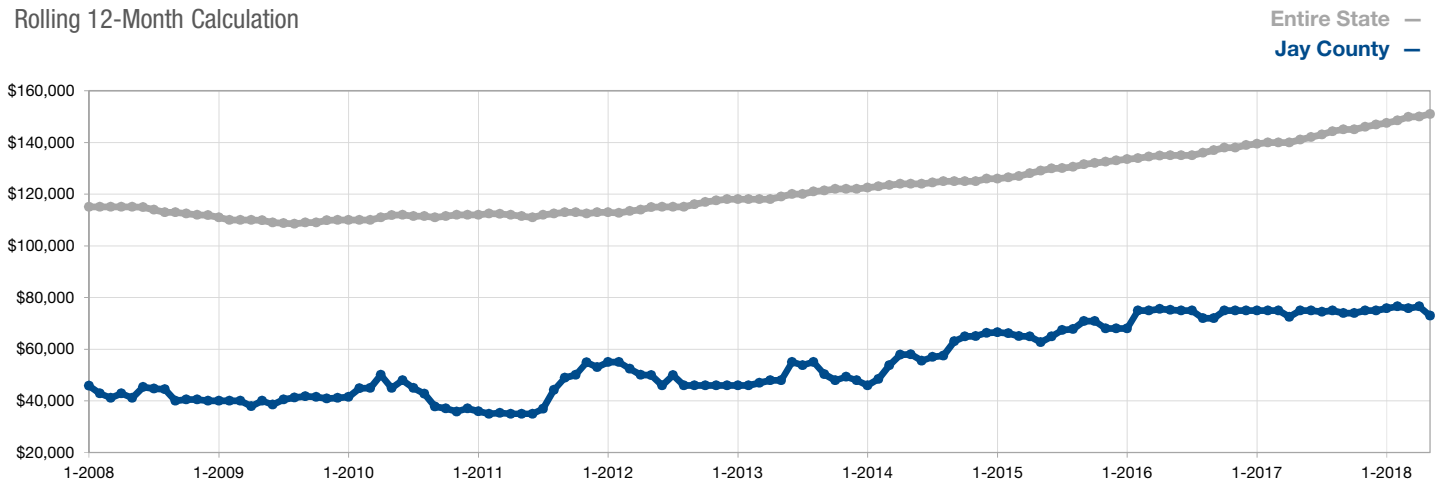
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.