

# Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

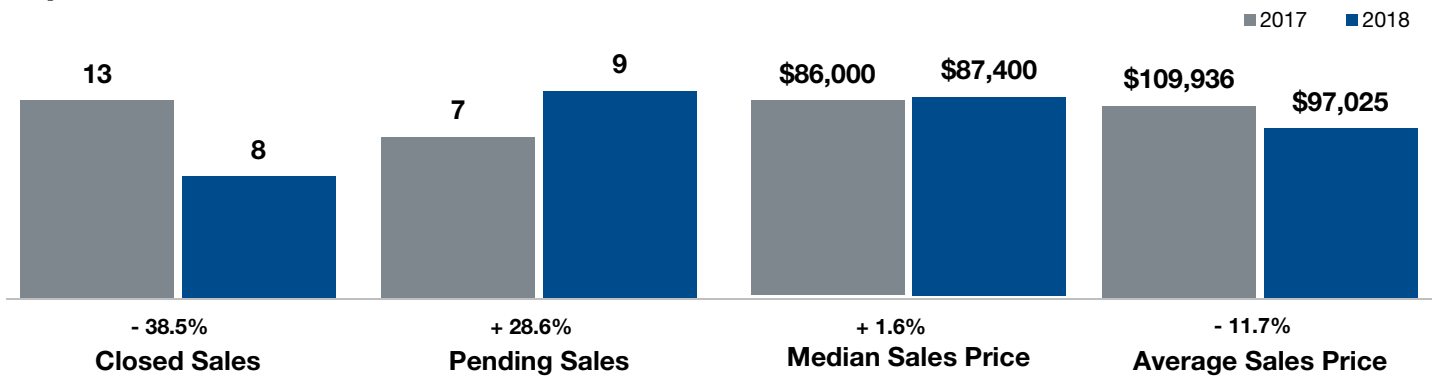


## Jay County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	17	15	- 11.8%	126	97	- 23.0%
Closed Sales	13	8	- 38.5%	94	79	- 16.0%
Median Sales Price	\$86,000	<b>\$87,400</b>	+ 1.6%	\$72,500	<b>\$75,000</b>	+ 3.4%
Percent of Original List Price Received*	96.0%	<b>96.4%</b>	+ 0.4%	94.3%	<b>93.6%</b>	- 0.7%
Months Supply of Inventory	5.0	<b>4.2</b>	- 16.0%	--	--	--
Inventory of Homes for Sale	51	<b>39</b>	- 23.5%	--	--	--

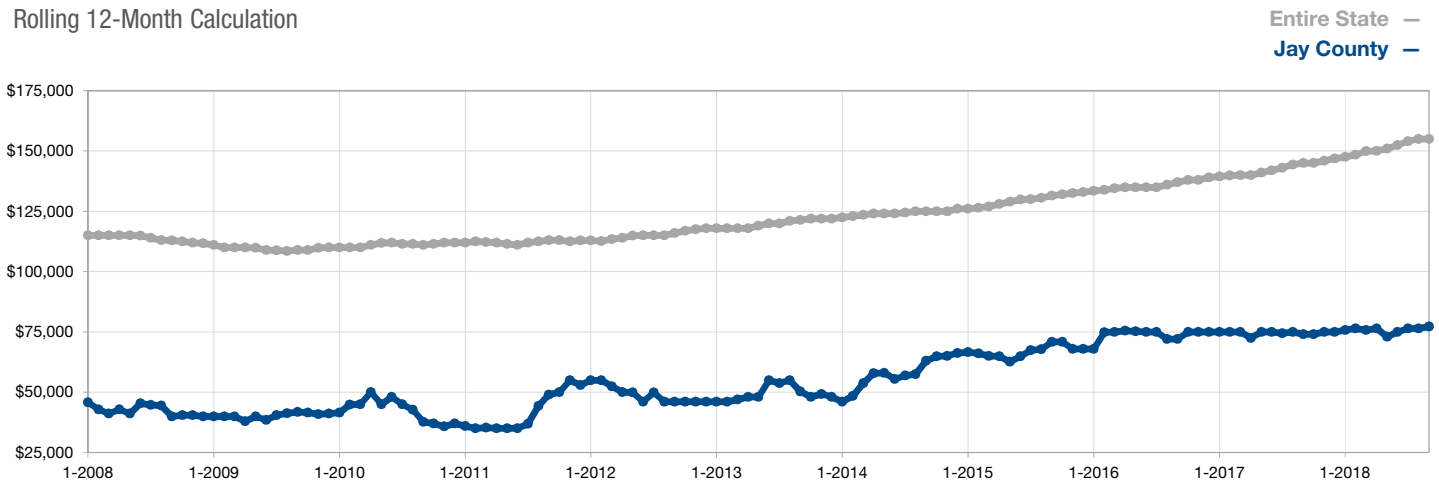
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.