

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

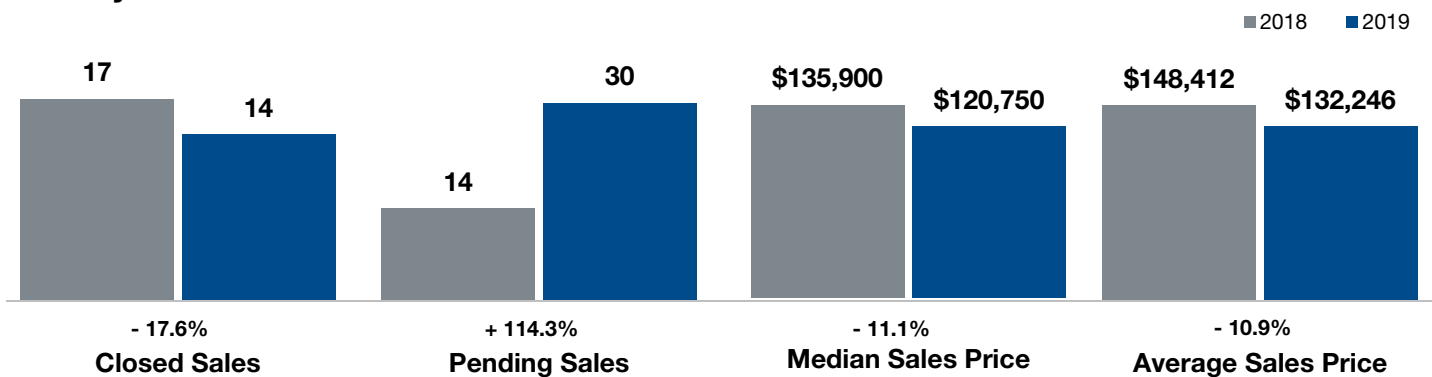


Jefferson County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	26	37	+ 42.3%	26	37	+ 42.3%
Closed Sales	17	14	- 17.6%	17	14	- 17.6%
Median Sales Price	\$135,900	\$120,750	- 11.1%	\$135,900	\$120,750	- 11.1%
Percent of Original List Price Received*	91.7%	92.0%	+ 0.3%	91.7%	92.0%	+ 0.3%
Months Supply of Inventory	7.4	3.9	- 47.3%	--	--	--
Inventory of Homes for Sale	215	103	- 52.1%	--	--	--

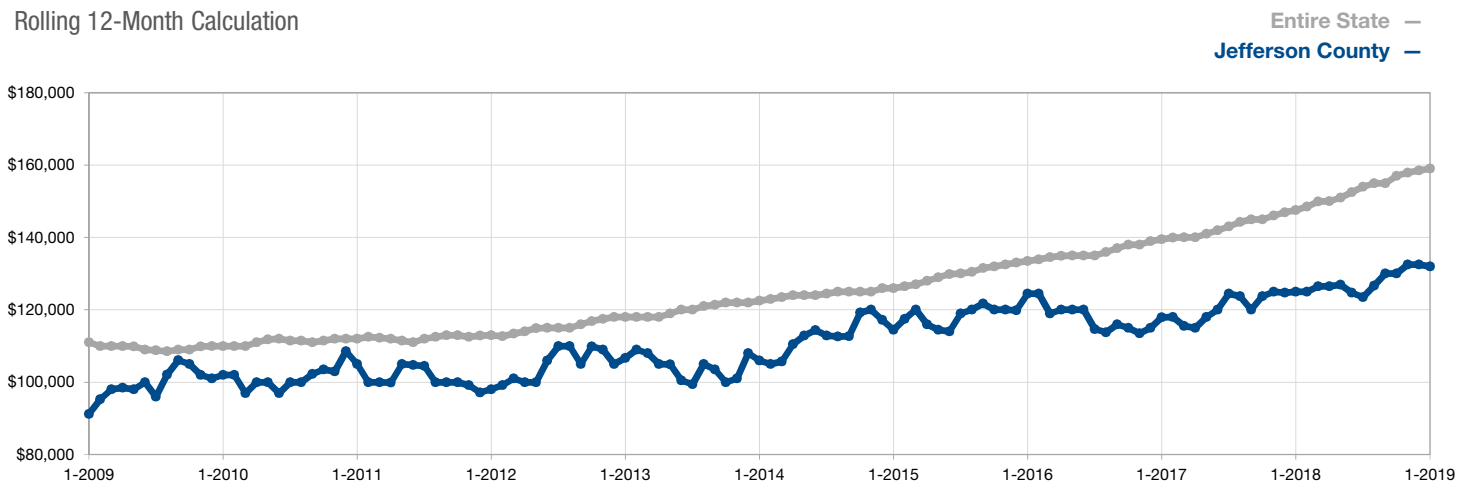
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.