

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

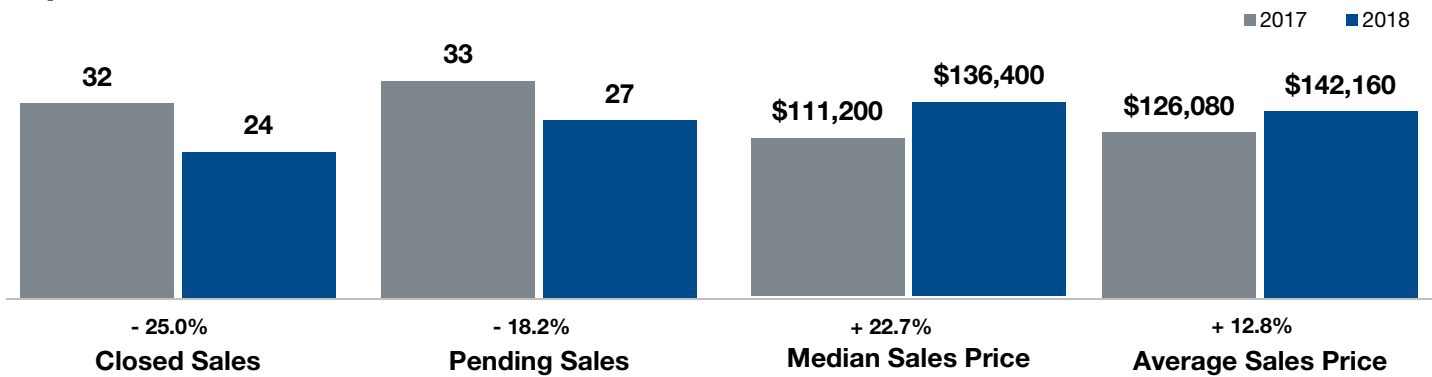


Jefferson County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	35	37	+ 5.7%	376	339	- 9.8%
Closed Sales	32	24	- 25.0%	269	243	- 9.7%
Median Sales Price	\$111,200	\$136,400	+ 22.7%	\$123,500	\$132,250	+ 7.1%
Percent of Original List Price Received*	91.8%	91.6%	- 0.2%	92.3%	92.8%	+ 0.5%
Months Supply of Inventory	5.1	4.7	- 7.8%	--	--	--
Inventory of Homes for Sale	148	130	- 12.2%	--	--	--

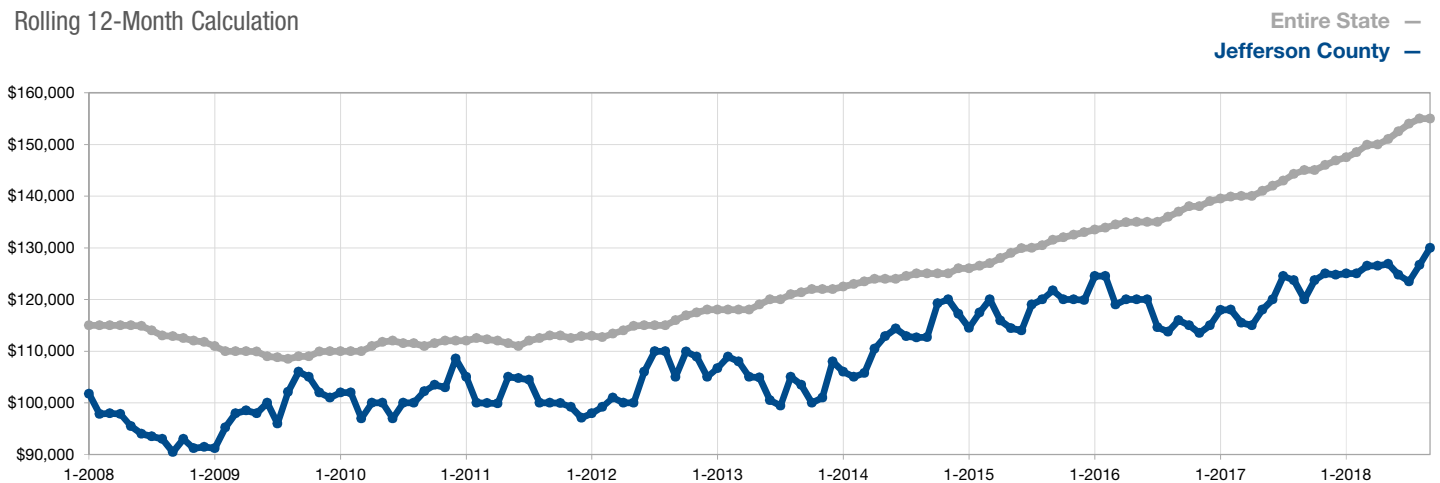
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.