

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

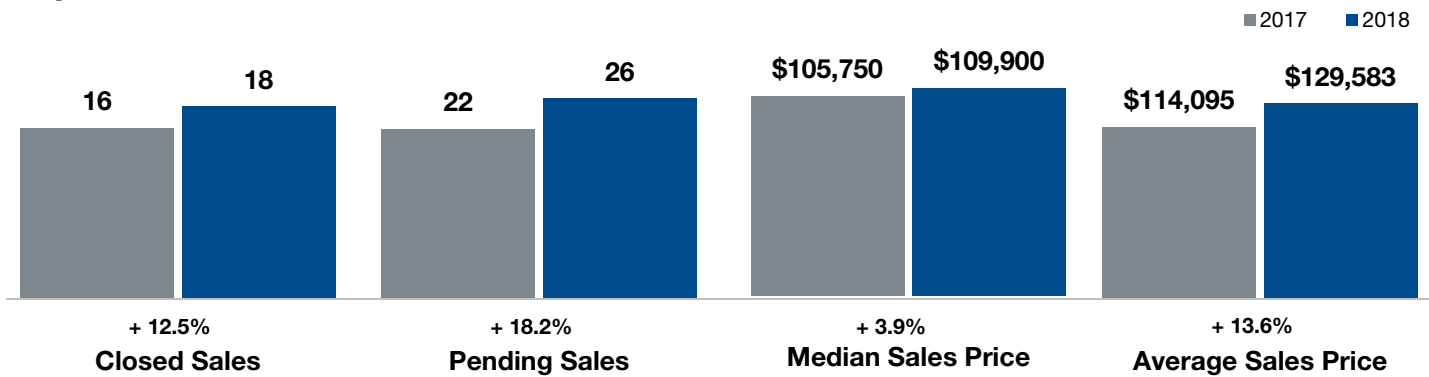


Jennings County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	22	30	+ 36.4%	103	108	+ 4.9%
Closed Sales	16	18	+ 12.5%	84	64	- 23.8%
Median Sales Price	\$105,750	\$109,900	+ 3.9%	\$100,000	\$95,000	- 5.0%
Percent of Original List Price Received*	91.8%	97.9%	+ 6.6%	91.8%	94.1%	+ 2.5%
Months Supply of Inventory	3.0	2.5	- 16.7%	--	--	--
Inventory of Homes for Sale	51	43	- 15.7%	--	--	--

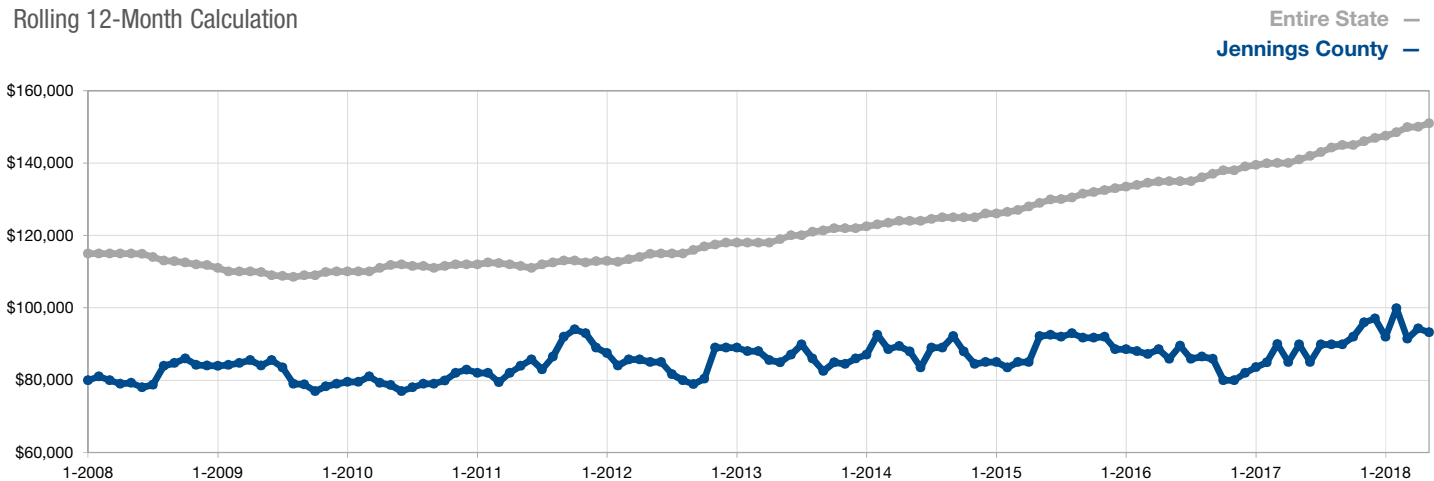
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.