

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

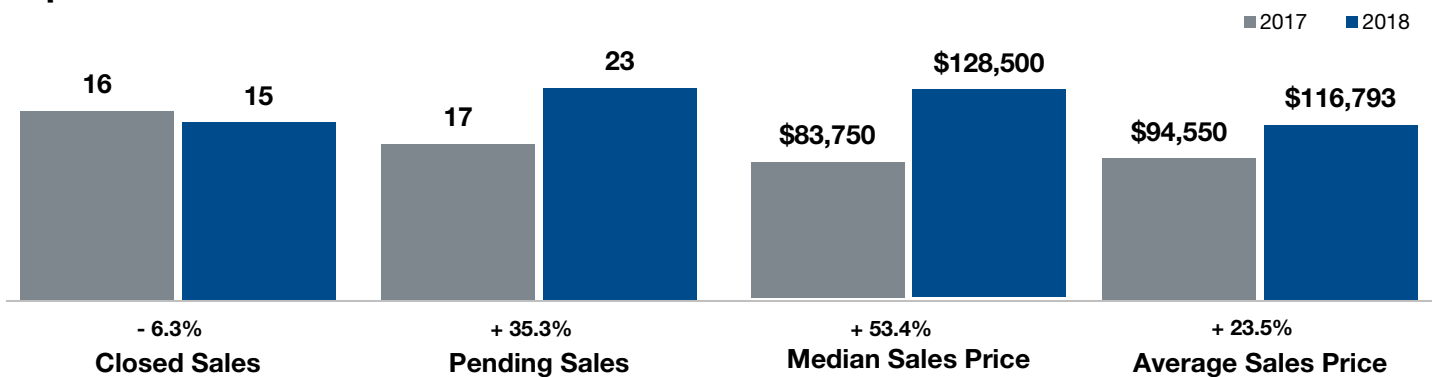


Jennings County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	24	22	- 8.3%	210	200	- 4.8%
Closed Sales	16	15	- 6.3%	160	144	- 10.0%
Median Sales Price	\$83,750	\$128,500	+ 53.4%	\$92,250	\$103,700	+ 12.4%
Percent of Original List Price Received*	94.2%	96.5%	+ 2.4%	93.0%	94.3%	+ 1.4%
Months Supply of Inventory	3.7	2.8	- 24.3%	--	--	--
Inventory of Homes for Sale	67	48	- 28.4%	--	--	--

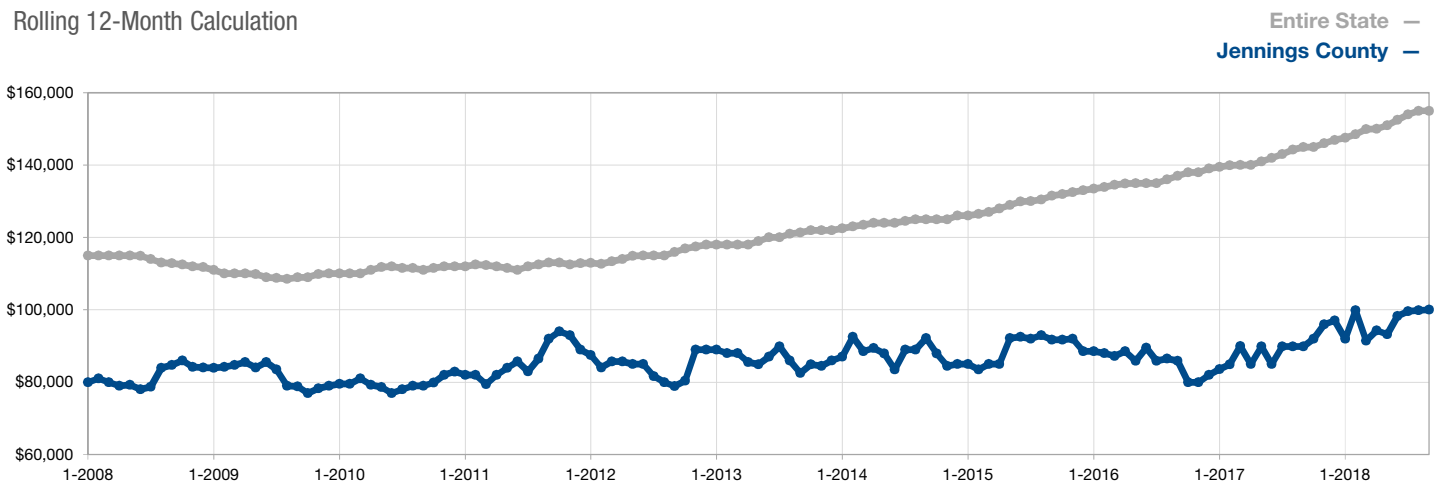
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.