

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

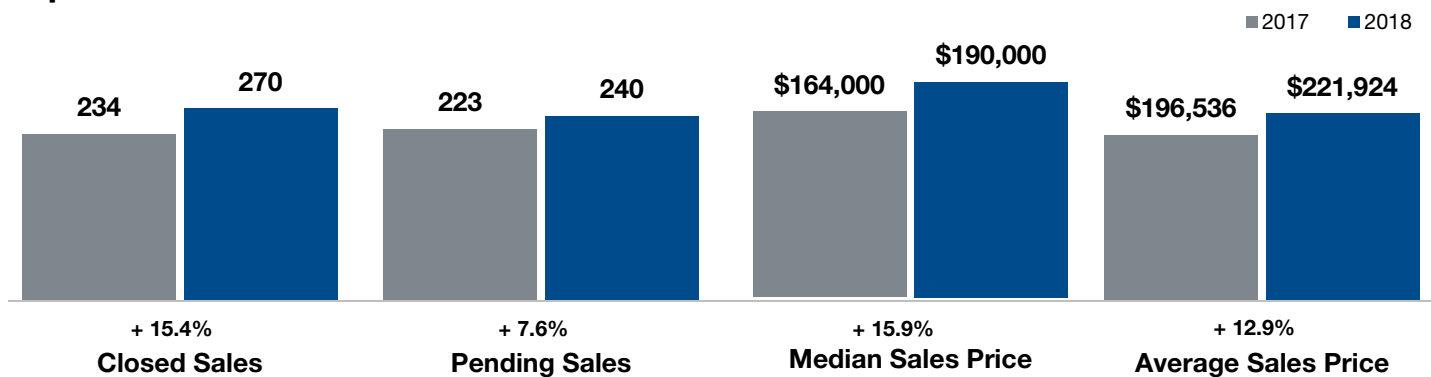


Johnson County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	274	309	+ 12.8%	2,578	2,773	+ 7.6%
Closed Sales	234	270	+ 15.4%	2,084	2,219	+ 6.5%
Median Sales Price	\$164,000	\$190,000	+ 15.9%	\$168,000	\$180,000	+ 7.1%
Percent of Original List Price Received*	97.1%	96.4%	- 0.7%	96.8%	97.2%	+ 0.4%
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--
Inventory of Homes for Sale	688	579	- 15.8%	--	--	--

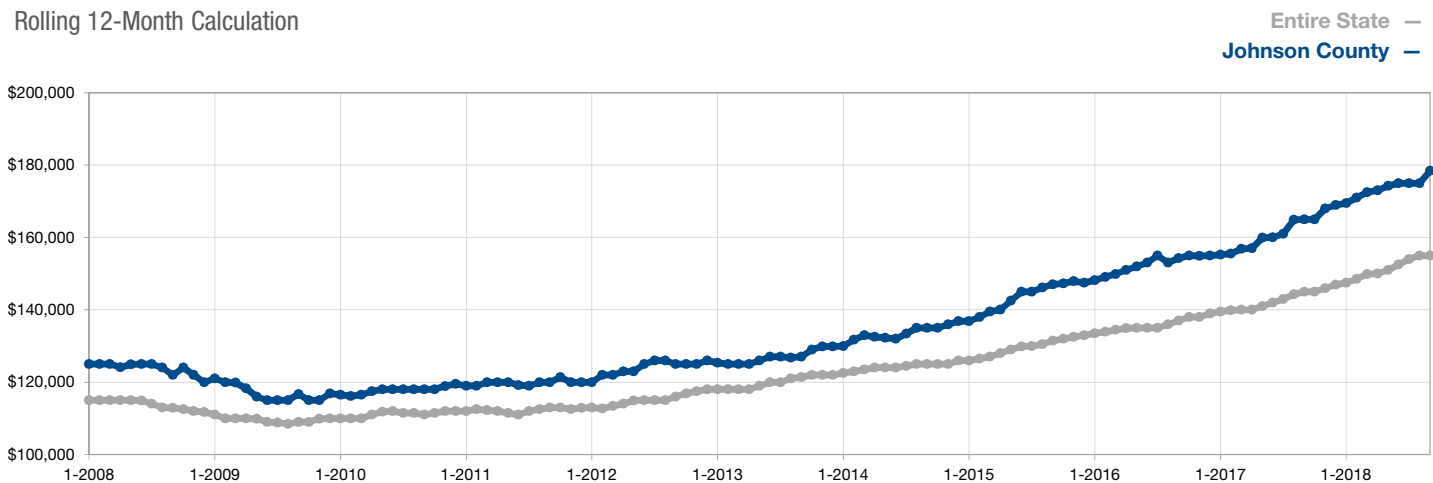
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.