

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

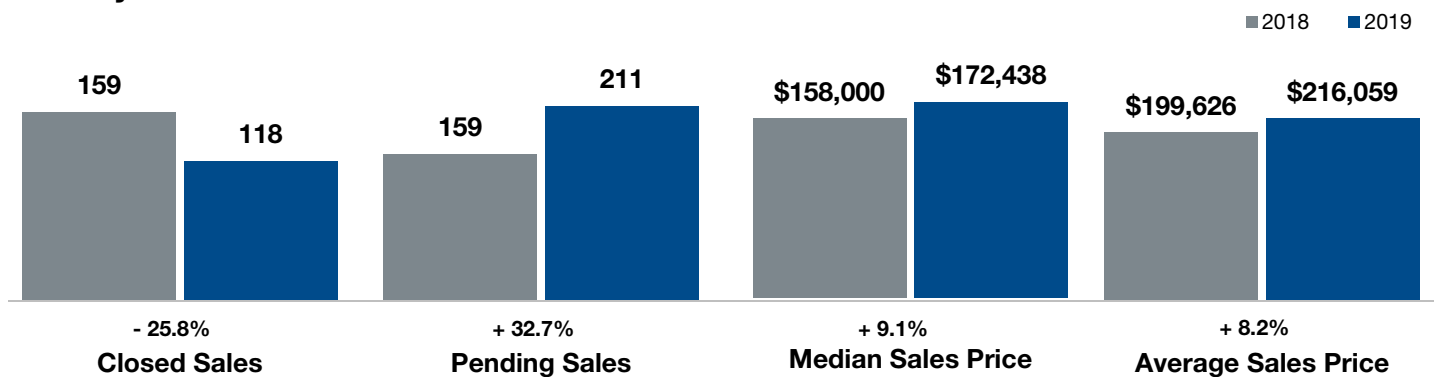


Johnson County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	190	199	+ 4.7%	190	199	+ 4.7%
Closed Sales	159	118	- 25.8%	159	118	- 25.8%
Median Sales Price	\$158,000	\$172,438	+ 9.1%	\$158,000	\$172,438	+ 9.1%
Percent of Original List Price Received*	96.1%	96.7%	+ 0.6%	96.1%	96.7%	+ 0.6%
Months Supply of Inventory	2.0	1.8	- 10.0%	--	--	--
Inventory of Homes for Sale	476	421	- 11.6%	--	--	--

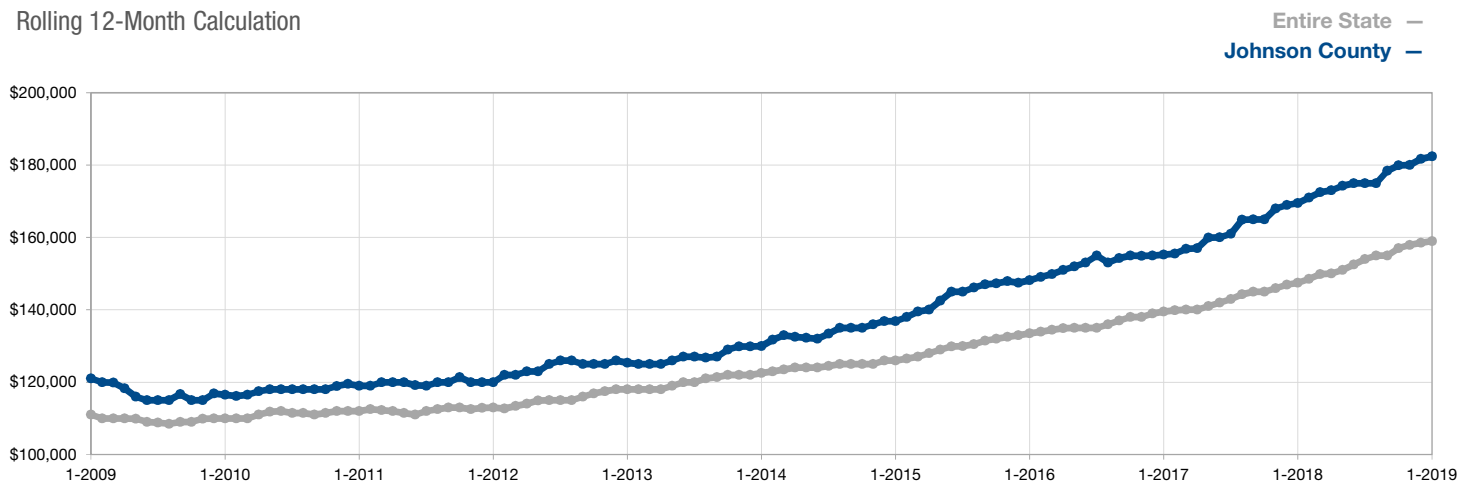
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.