

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

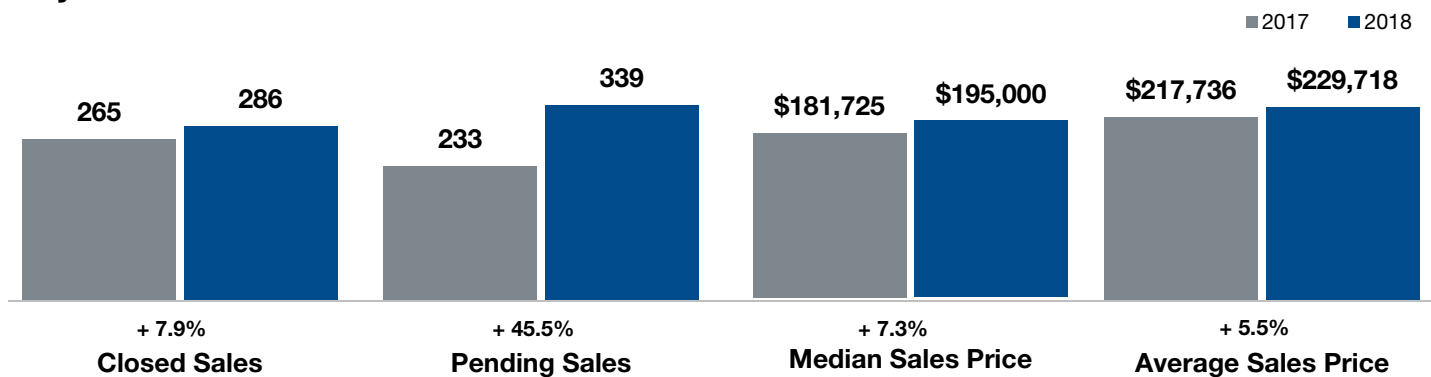


Johnson County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	278	368	+ 32.4%	1,299	1,405	+ 8.2%
Closed Sales	265	286	+ 7.9%	1,011	1,059	+ 4.7%
Median Sales Price	\$181,725	\$195,000	+ 7.3%	\$164,900	\$175,000	+ 6.1%
Percent of Original List Price Received*	97.3%	97.9%	+ 0.6%	96.4%	97.2%	+ 0.8%
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--
Inventory of Homes for Sale	573	450	- 21.5%	--	--	--

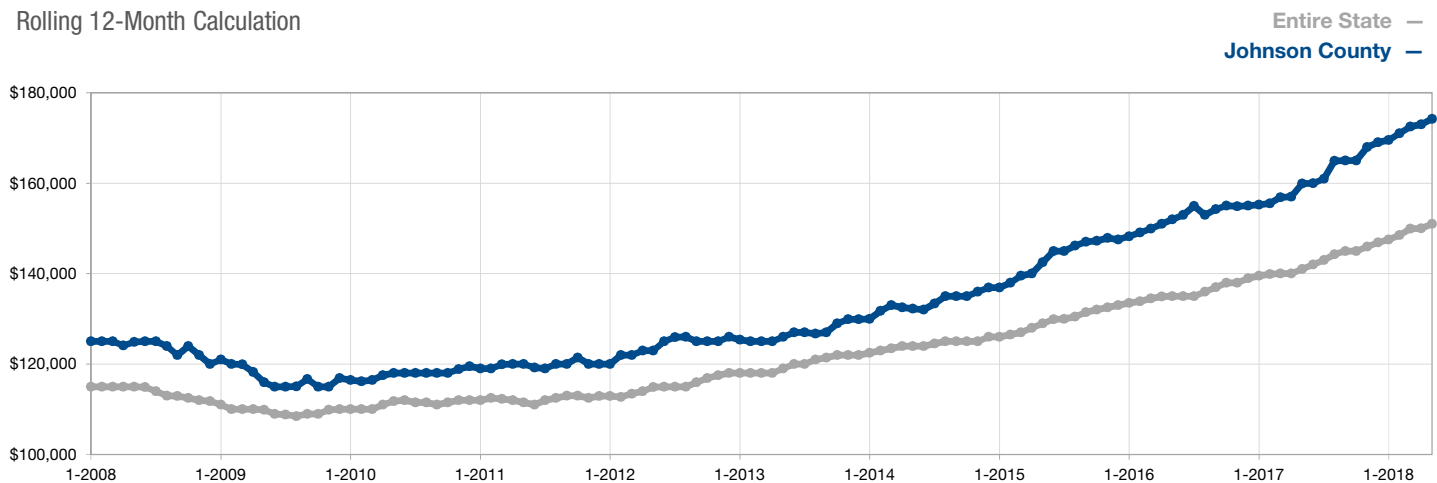
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.