

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

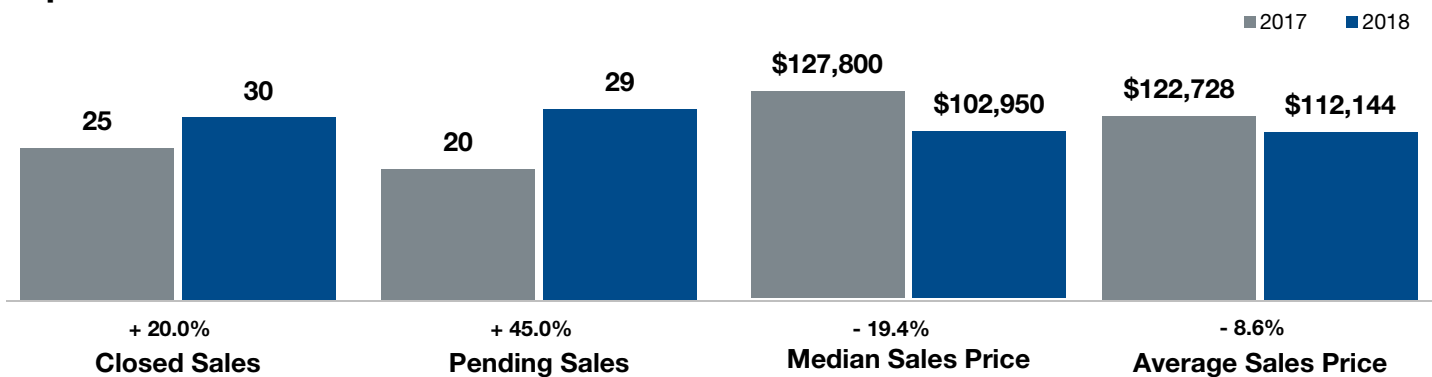


Knox County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	30	24	- 20.0%	296	320	+ 8.1%
Closed Sales	25	30	+ 20.0%	254	240	- 5.5%
Median Sales Price	\$127,800	\$102,950	- 19.4%	\$92,000	\$80,750	- 12.2%
Percent of Original List Price Received*	93.8%	95.8%	+ 2.1%	93.8%	94.1%	+ 0.3%
Months Supply of Inventory	4.2	4.5	+ 7.1%	--	--	--
Inventory of Homes for Sale	117	114	- 2.6%	--	--	--

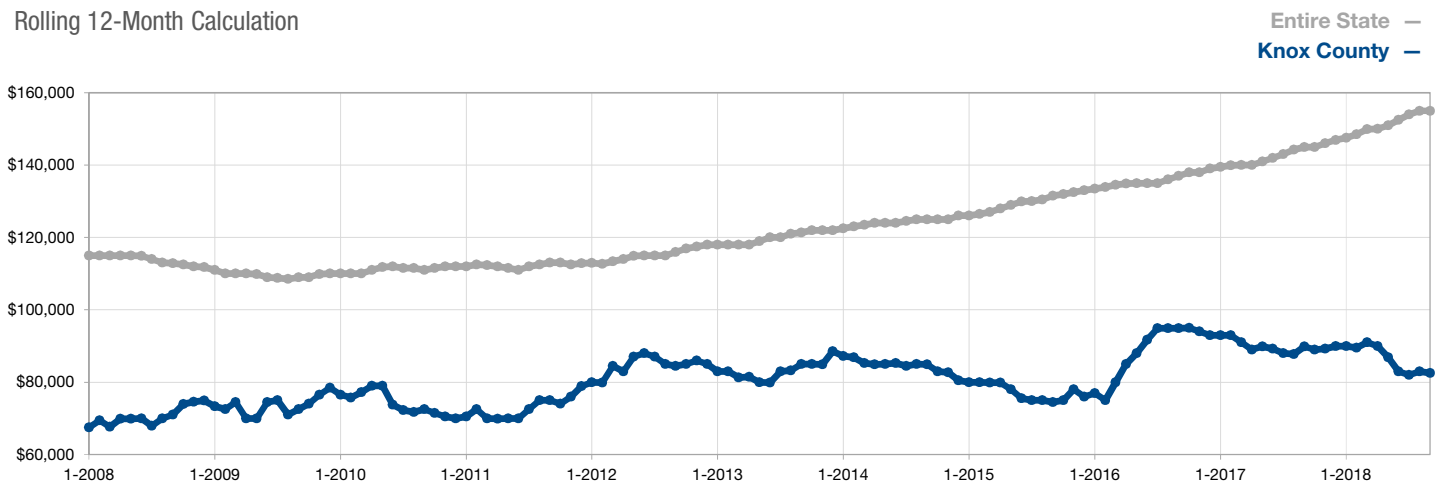
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.