

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

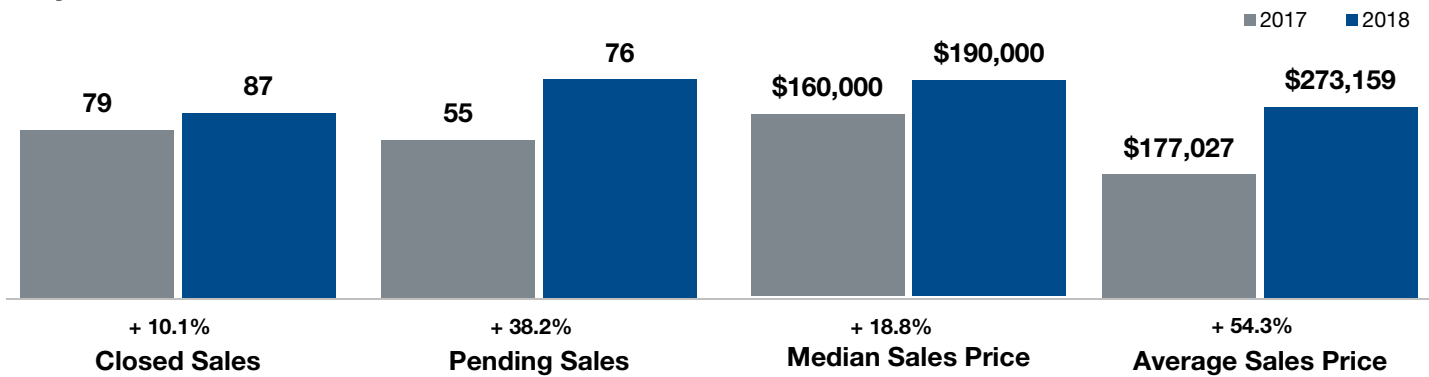


Kosciusko County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	138	151	+ 9.4%	515	543	+ 5.4%
Closed Sales	79	87	+ 10.1%	296	355	+ 19.9%
Median Sales Price	\$160,000	\$190,000	+ 18.8%	\$149,252	\$164,250	+ 10.0%
Percent of Original List Price Received*	97.0%	97.6%	+ 0.6%	96.1%	97.4%	+ 1.4%
Months Supply of Inventory	7.5	5.1	- 32.0%	--	--	--
Inventory of Homes for Sale	604	424	- 29.8%	--	--	--

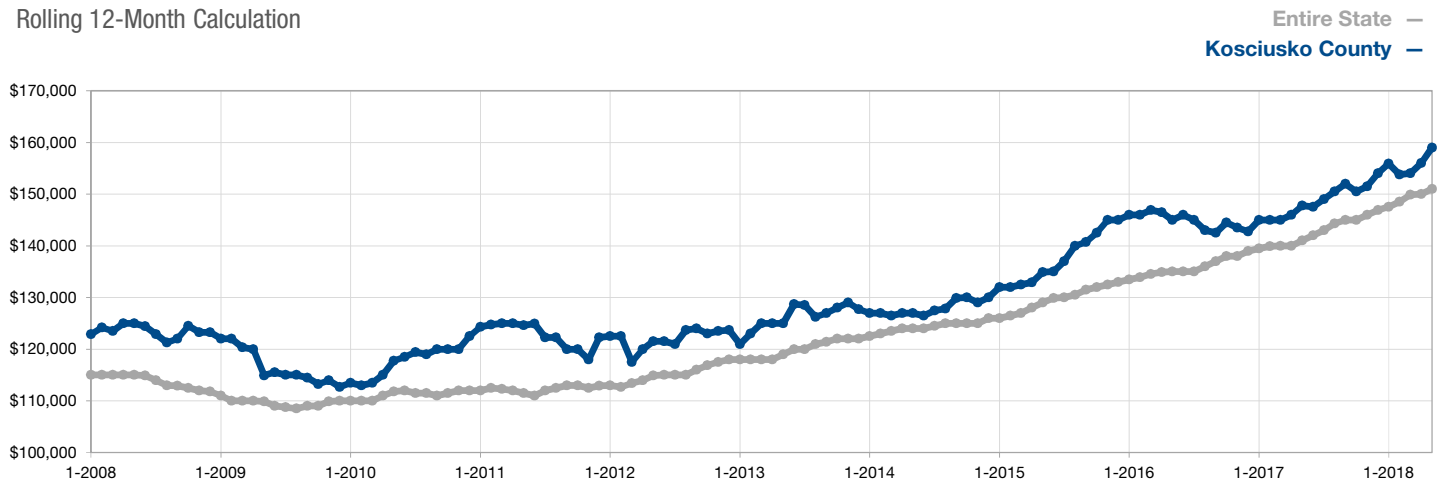
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.