

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

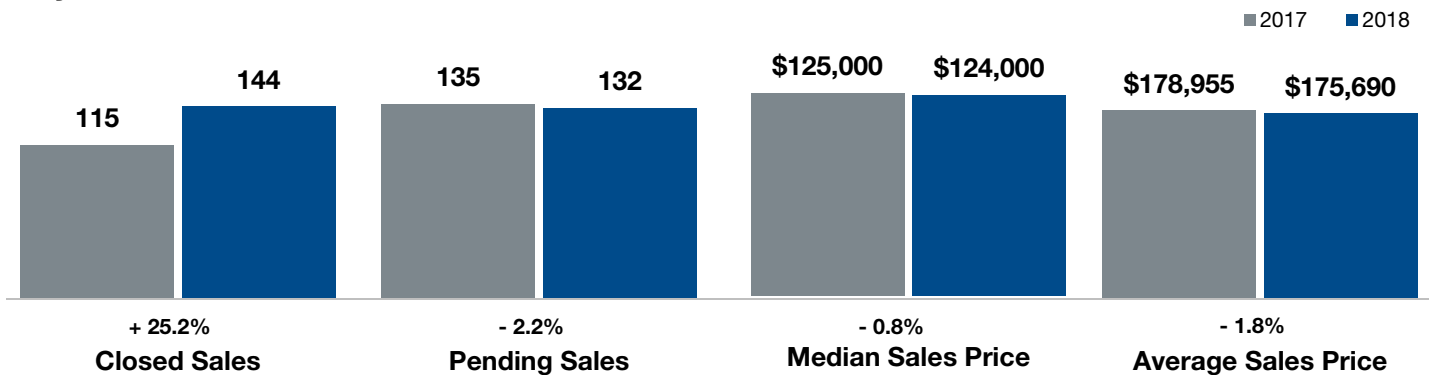


LaPorte County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	206	195	- 5.3%	793	722	- 9.0%
Closed Sales	115	144	+ 25.2%	462	476	+ 3.0%
Median Sales Price	\$125,000	\$124,000	- 0.8%	\$115,500	\$129,000	+ 11.7%
Percent of Original List Price Received*	94.7%	95.4%	+ 0.7%	92.7%	93.9%	+ 1.3%
Months Supply of Inventory	5.5	4.1	- 25.5%	--	--	--
Inventory of Homes for Sale	594	460	- 22.6%	--	--	--

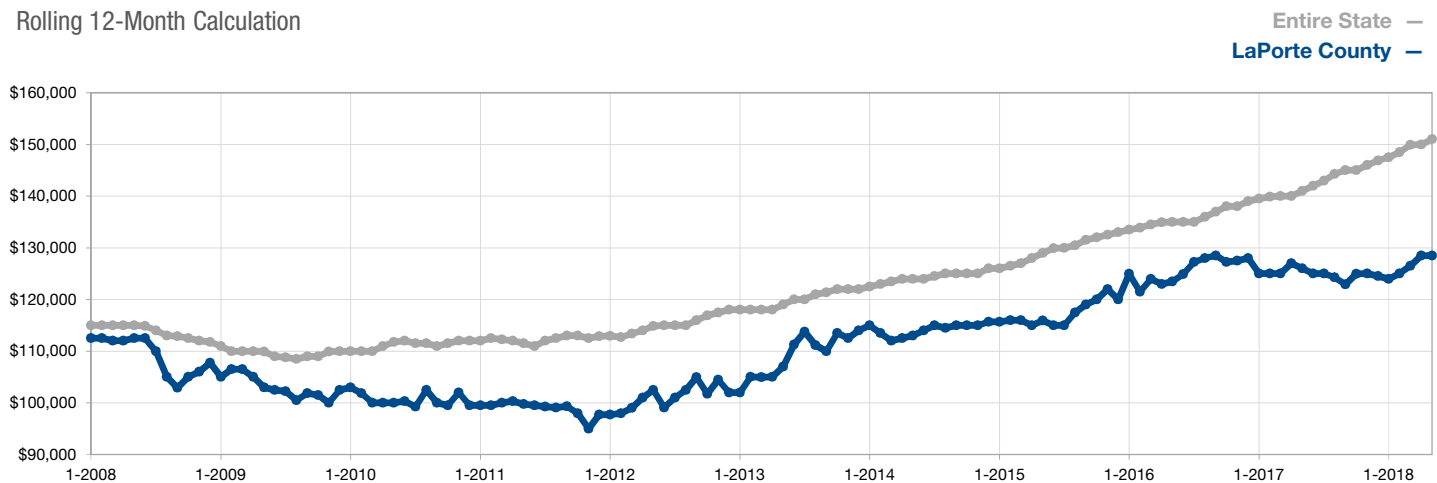
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.