

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

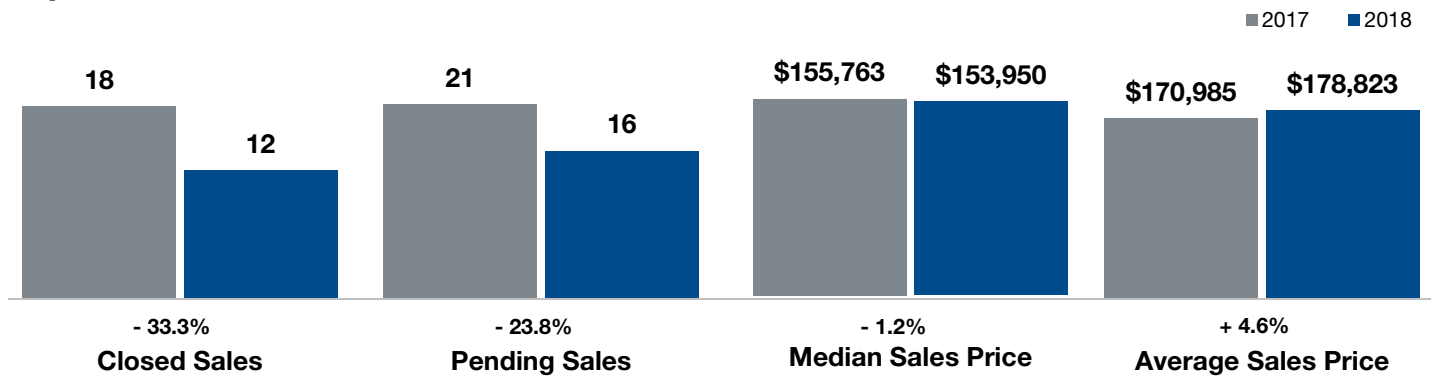


Lagrange County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	16	14	- 12.5%	216	194	- 10.2%
Closed Sales	18	12	- 33.3%	159	148	- 6.9%
Median Sales Price	\$155,763	\$153,950	- 1.2%	\$157,500	\$158,250	+ 0.5%
Percent of Original List Price Received*	93.6%	96.5%	+ 3.1%	95.5%	96.7%	+ 1.3%
Months Supply of Inventory	9.0	9.5	+ 5.6%	--	--	--
Inventory of Homes for Sale	153	151	- 1.3%	--	--	--

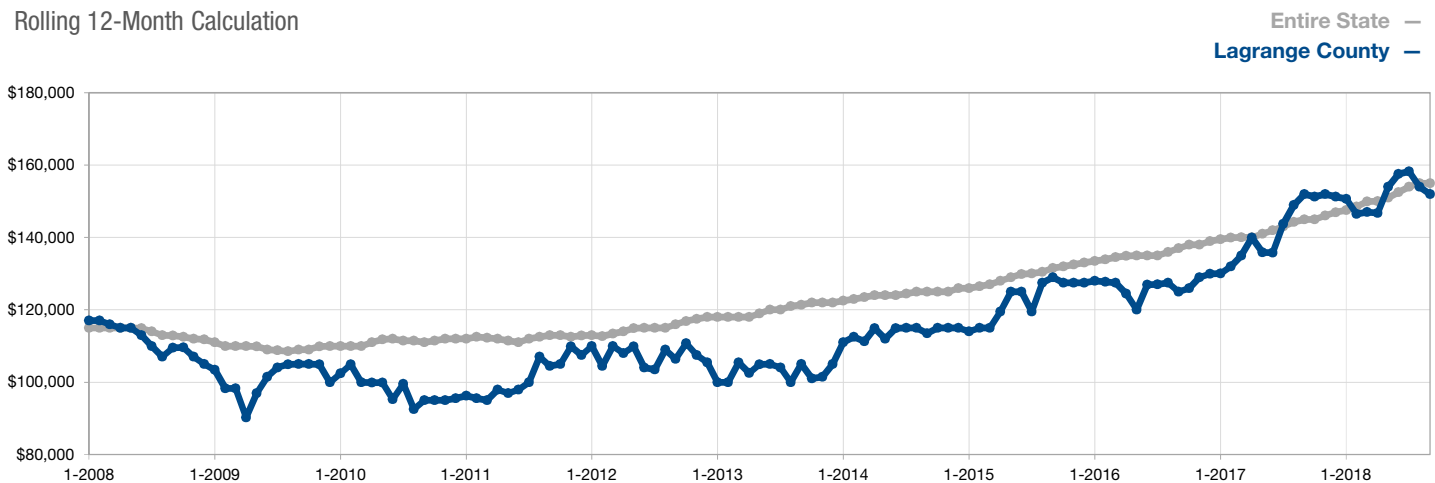
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.