

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

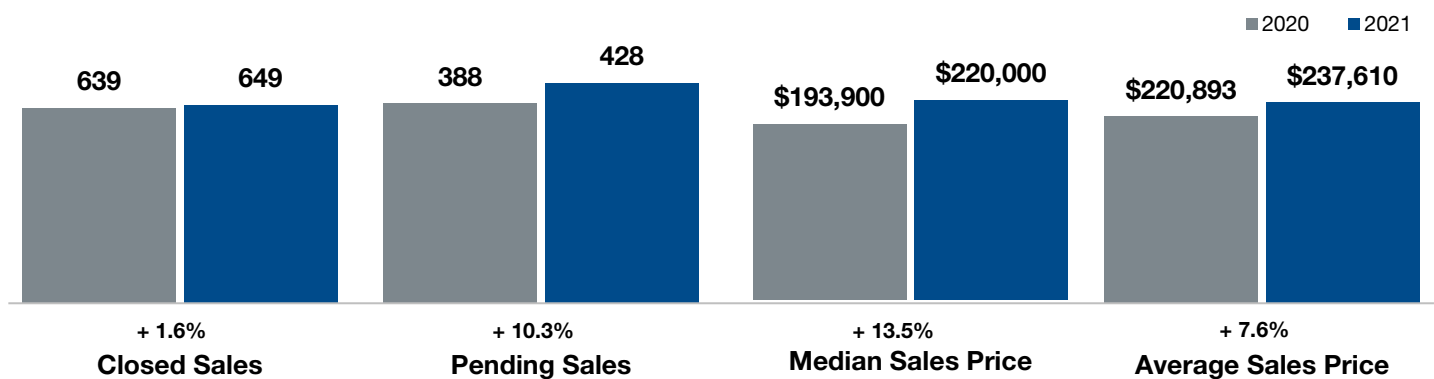


Lake County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	427	432	+ 1.2%	7,635	8,282	+ 8.5%
Closed Sales	639	649	+ 1.6%	6,648	7,069	+ 6.3%
Median Sales Price	\$193,900	\$220,000	+ 13.5%	\$187,900	\$215,000	+ 14.4%
Percent of Original List Price Received*	97.9%	97.1%	- 0.8%	96.9%	98.8%	+ 2.0%
Months Supply of Inventory	0.8	0.9	+ 12.5%	--	--	--
Inventory of Homes for Sale	423	516	+ 22.0%	--	--	--

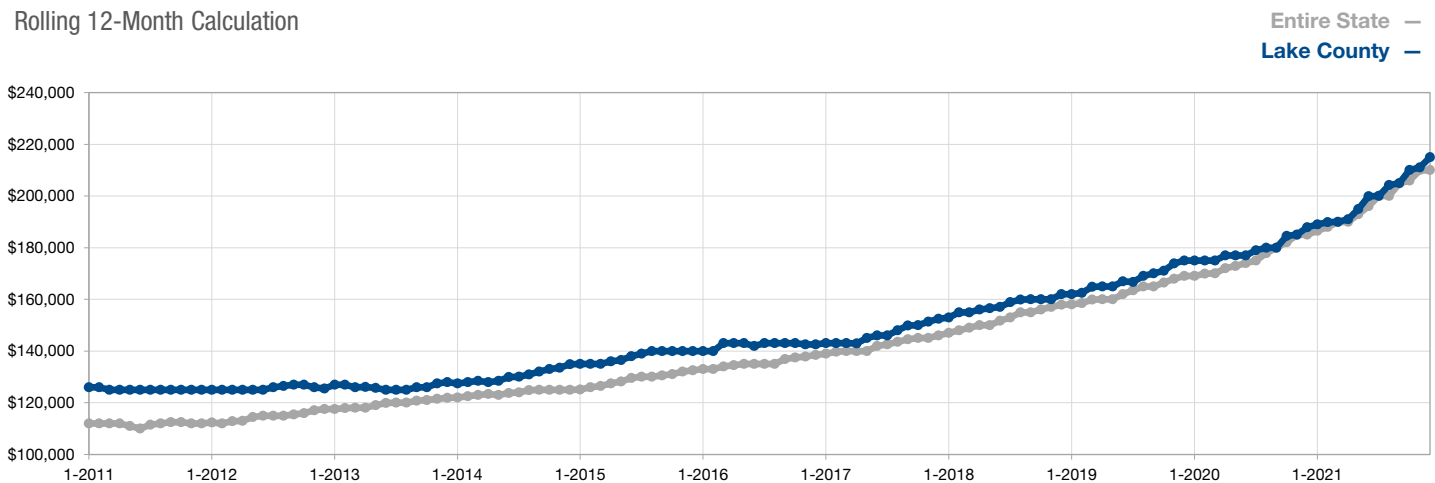
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.