

# Local Market Update for February 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

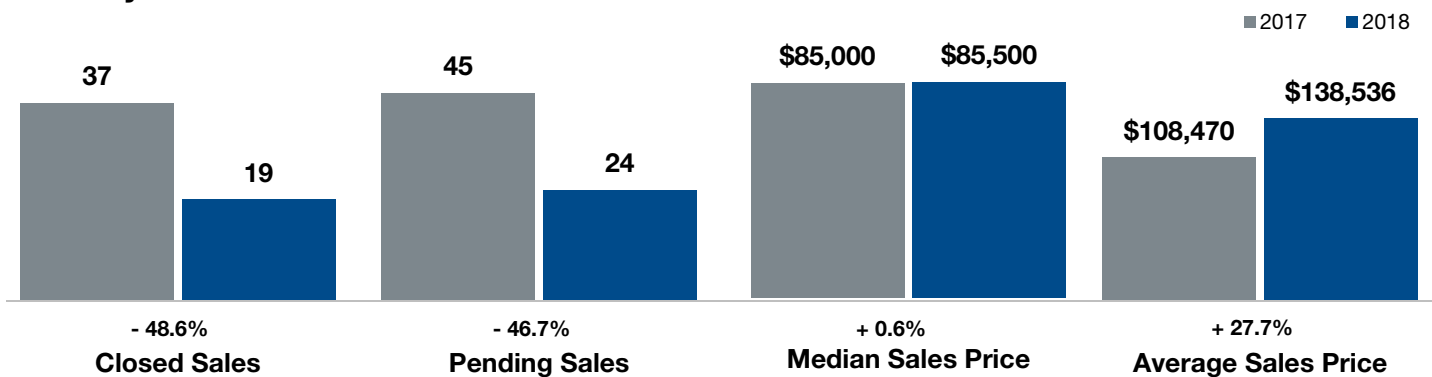


## Lawrence County

Key Metrics	February			Year to Date		
	2017	2018	Percent Change	Thru 2-2017	Thru 2-2018	Percent Change
New Listings	61	44	- 27.9%	108	82	- 24.1%
Closed Sales	37	19	- 48.6%	64	46	- 28.1%
Median Sales Price	\$85,000	<b>\$85,500</b>	+ 0.6%	\$82,000	<b>\$85,250</b>	+ 4.0%
Percent of Original List Price Received*	95.0%	<b>92.9%</b>	- 2.2%	92.7%	<b>91.1%</b>	- 1.7%
Months Supply of Inventory	5.2	<b>5.0</b>	- 3.8%	--	--	--
Inventory of Homes for Sale	204	<b>188</b>	- 7.8%	--	--	--

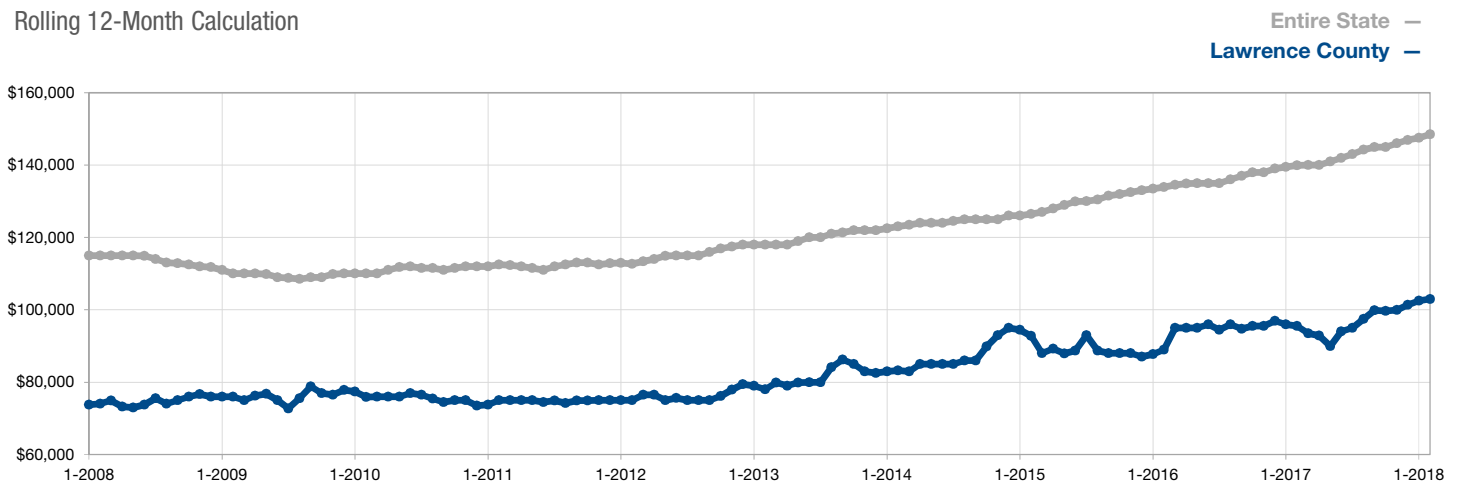
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### February



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.