

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

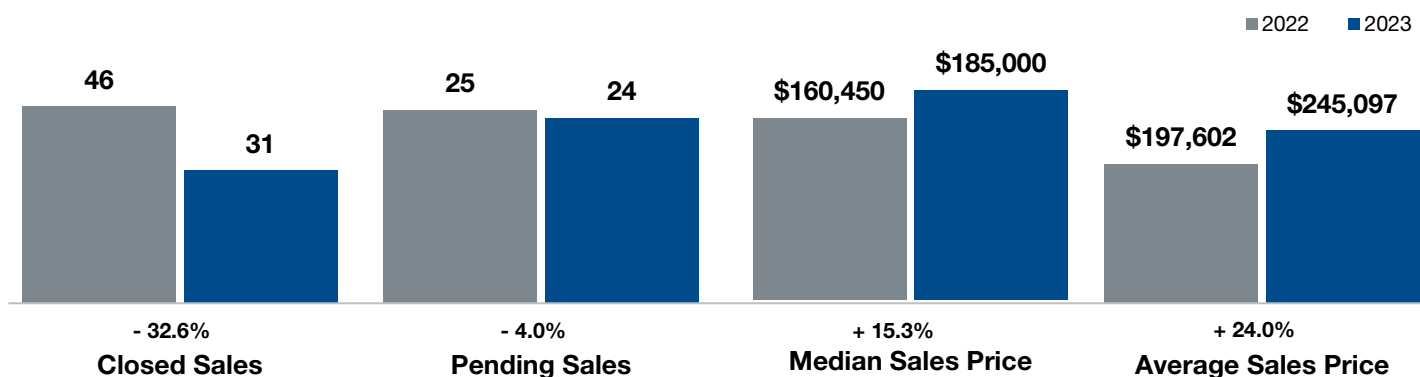


Lawrence County

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	33	32	- 3.0%	631	577	- 8.6%
Closed Sales	46	31	- 32.6%	538	494	- 8.2%
Median Sales Price	\$160,450	\$185,000	+ 15.3%	\$172,450	\$179,950	+ 4.3%
Percent of Original List Price Received*	93.1%	94.6%	+ 1.6%	96.8%	95.2%	- 1.7%
Months Supply of Inventory	2.3	2.6	+ 13.0%	--	--	--
Inventory of Homes for Sale	103	109	+ 5.8%	--	--	--

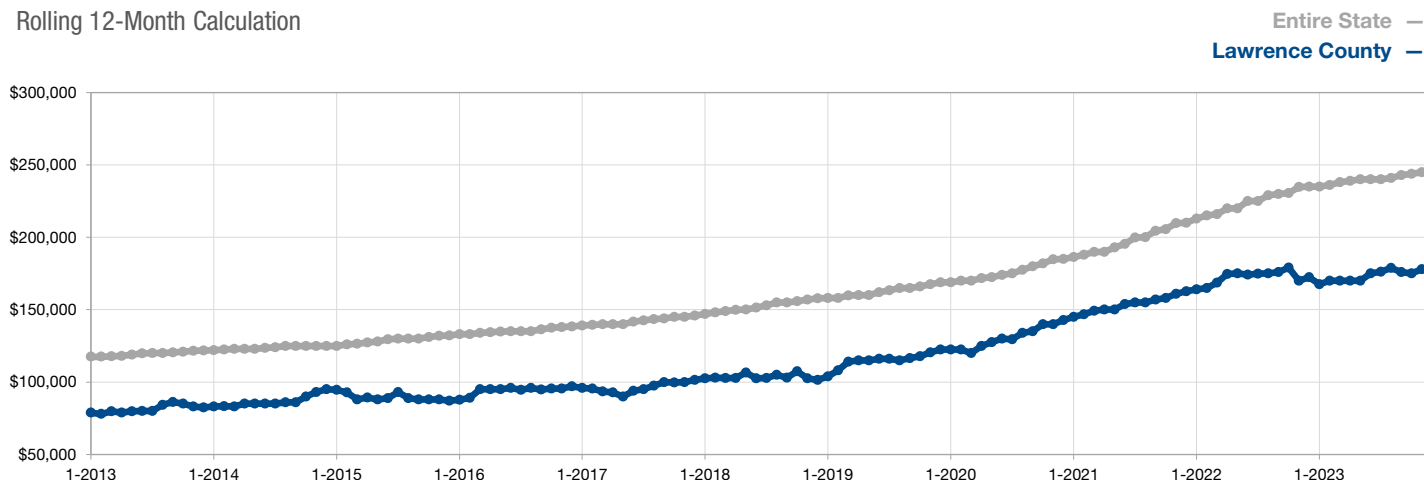
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.