

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

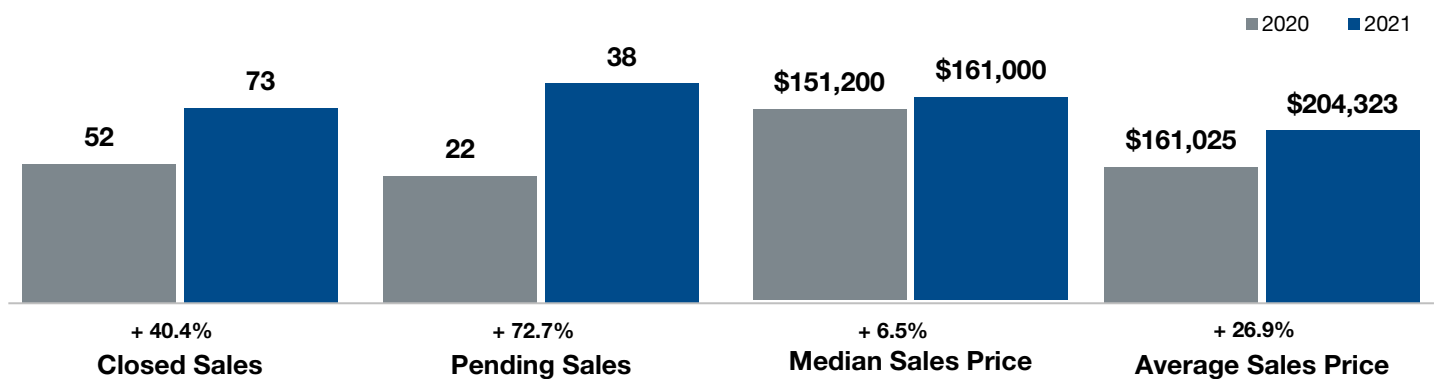


Lawrence County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	34	39	+ 14.7%	629	672	+ 6.8%
Closed Sales	52	73	+ 40.4%	574	609	+ 6.1%
Median Sales Price	\$151,200	\$161,000	+ 6.5%	\$142,900	\$162,700	+ 13.9%
Percent of Original List Price Received*	97.3%	96.8%	- 0.5%	97.0%	98.7%	+ 1.8%
Months Supply of Inventory	2.0	1.5	- 25.0%	--	--	--
Inventory of Homes for Sale	94	78	- 17.0%	--	--	--

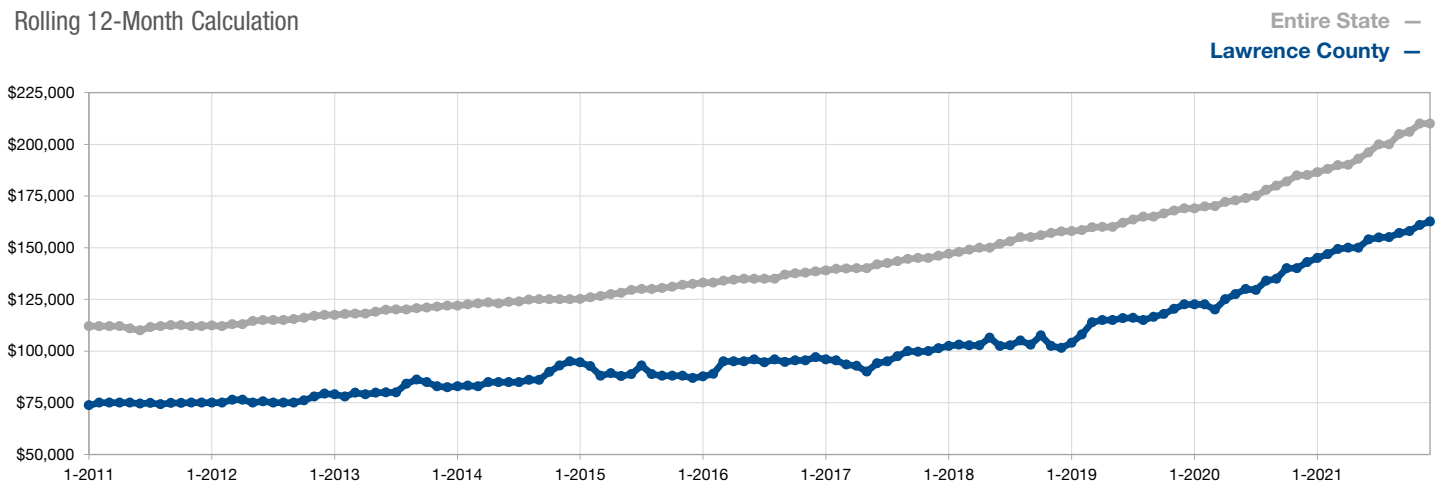
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.